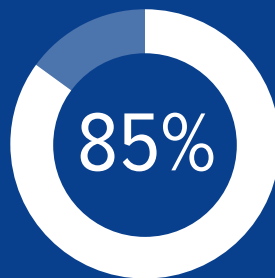


# BUSINESS CREDIT REPORT SURVEY

FEBRUARY 2015



PREPARED BY:



85% SUCCESS RATE ON LARGE VIABLE CLAIMS

CONTINGENCY RATES: 10% TO 25%

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## INTRODUCTION

We hope the information provided in this eBook will help you minimize having collection problems. If you do have a collection issue, we have an 85% success rate on large viable claims. There is no fee unless we collect and contingency rates range from 10% to 25%. Please call us at 805-541-2639 or visit [www.kaplancollectionagency.com](http://www.kaplancollectionagency.com) to get a quote on your specific situation.

Extending credit to business customers is similar to lending money. When banks lend, they look at the consumer or business credit history to help determine if they should make the loan. It is advisable for most businesses to do the same thing when evaluating whether to give another company terms to pay invoices. In this eBook, we provide sample reports from 7 different providers of business credit reports. A pricing summary is on the following page. Some companies require an annual subscription, which typically ranges from \$1,000 to \$3,500 and may include unlimited reports or a limited number of reports depending upon the subscription level. Some companies with subscription services also sell individual reports but at a higher price. Finally, some companies only sell individual reports and do not have any subscriptions.

Individual reports can be purchased for as little as \$8.00 and as much as \$129. With subscriptions, reports can cost as little as 3 cents each if you are running 50,000 reports in a year. Many vendors have several different reports available at different prices. The sample reports provided herein are the primary reports that each vendor provides for evaluating the credit worthiness of a particular business.

Price is not the only difference. Each report vendor provides different information and has a different amount of information available on each business. Credit professionals need to carefully determine what information they prefer to have when evaluating credit and how well a particular vendor can provide this information and evaluate a company's credit worthiness.

The pricing information in this report is believed to be accurate at the time of publication, but you should confirm with each vendor. Many vendors run specials where they discount subscriptions. All trademarks and report copyrights belong to the respective companies who are profiled in this eBook. We have redacted any information that could identify the company profiled in a report when the vendor did not provide a fictitious report.

The last page of this report lists other free eBooks available from The Kaplan Group. If you find this eBook helpful, we would appreciate you sharing.

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## PRICING SUMMARY

	Single Report Price	Implied Report Price	
	(no Subscription)	with Subscription	Subscription Cost
Ansonia Credit	8.00	NA	NA
Cortera	NA	\$2.50 - \$6.00	1,188
CreditNet	15.00	\$0.03	2,160
CreditSafe	NA	\$0.03	1,500
Dunn and Bradstreet	188.00	\$30 - \$67	\$1,000 - \$9,000
Equifax	26.44	23.00	3,500
Experian	129.00	\$12 - \$17	\$2,000 - \$3,600
Kroll Factual Data	25.50	NA	NA



Subscribers must report AR status of customers once per month and receive regular credit monitoring reports on all customers reported as part of the annual fee. Cortera then offers 3 different in-depth reports available for \$2.50, \$4.00 and \$6.00 which is in addition to annual subscription cost.



Also offers Experian business reports for \$75 without subscription. Subscribers can get unlimited number of CreditNet reports during annual subscription period. Subscribers pay \$180 per month.



Subscribers get 50,000 reports for annual subscription fee.



Many different subscriptions levels available between \$1,000 - \$9,000 annually. Implied price per report decreases with higher subscription commitment.



Individual report price requires minimum monthly expenditure of \$50 but per price report is \$26.44.



Individual Experian company reports available from CreditNet. Many different subscription levels available with implied price per report declining with higher subscription commitment.



Over 20 different reports available from \$4.00 to \$44.00. Most popular business credit report is \$25.50.

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**ANSONIA**  
**CREDIT REPORT**  
NO SUBSCRIPTION OPTIONS  
\$8.00 PER INDIVIDUAL REPORT



## ACD Experience Profile

Company Name: [REDACTED] CORP  
 Address: 2530 [REDACTED] IL [REDACTED]  
 Phone: 630-8 [REDACTED]  
 Requested By: Ansonia Credit Data - Karen : [REDACTED]  
 Report Date: 12/8 [REDACTED] 3:29 PM  
 Transaction #: 5 [REDACTED]  
 Primary Entity Id: 1 [REDACTED]  
 Currency: USD

**RATING 72K-38****Risk Score: 85**

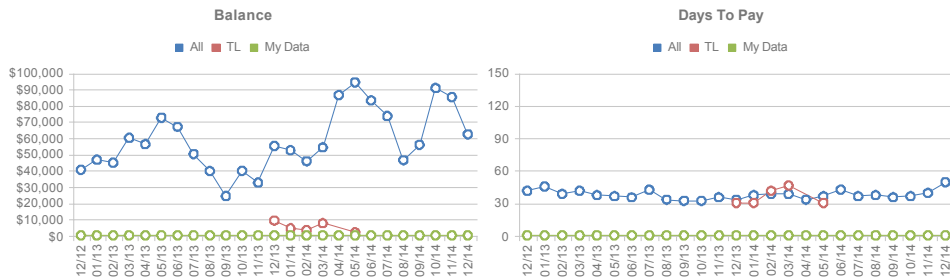
## Historic 25 months

Average Days To Pay:	38
Average Monthly Balance:	\$58,213
High Balance:	\$31,000
Total Cos Reporting:	17

**2 Alerts Available**

Posted On: 12/1 [REDACTED]  
 By: Collections  
 Name: [REDACTED] Group  
 Phone: (843) 74 [REDACTED]  
**Collection Account**  
 Amount: \$393.30  
 Satisfied: Y  
 Amount: \$321.91  
 Satisfied: Y  
 Amount: \$350.33  
 Satisfied: Y

Posted On: 11/22 [REDACTED]  
 By: Collections  
 Name: [REDACTED] Group  
 Phone: (843) 74 [REDACTED]  
**Collection Account**  
 Amount: \$601.44  
 Satisfied: N  
 Amount: \$339.56  
 Satisfied: N  
 Amount: \$351.32  
 Satisfied: N



## EXPERIENCE SUMMARY

	Month	# of Co's	Balance	1-30	31-60	61-90	91-120	121+	DTP
+	12/2014	5	\$62,161	\$17,431	\$29,514	\$14,031	\$226	\$959	49
+	11/2014	7	\$84,988	\$42,047	\$40,698	\$1,285	\$238	\$720	39
+	10/2014	8	\$90,477	\$63,515	\$22,219	\$4,023	\$162	\$558	36
+	09/2014	8	\$55,755	\$42,571	\$11,070	\$1,556	\$0	\$558	35
+	08/2014	7	\$46,290	\$28,624	\$16,718	\$390	\$0	\$558	37
+	07/2014	7	\$73,300	\$59,099	\$11,001	\$0	\$2,642	\$558	36
+	06/2014	7	\$82,910	\$35,482	\$38,768	\$8,102	\$0	\$558	42
+	05/2014	8	\$94,113	\$61,040	\$32,386	\$83	\$52	\$552	36
+	04/2014	7	\$86,136	\$69,088	\$16,489	\$52	\$113	\$394	33
+	03/2014	7	\$54,005	\$36,426	\$13,134	\$3,821	\$108	\$516	38
+	02/2014	6	\$45,646	\$27,870	\$16,677	\$108	\$394	\$597	38
+	01/2014	10	\$52,356	\$32,898	\$17,200	\$1,661	\$475	\$122	37
+	12/2013	8	\$54,976	\$43,274	\$11,080	\$500	\$122	\$0	33
+	11/2013	6	\$32,369	\$21,859	\$10,065	\$445	\$0	\$0	35

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	Month	# of Co's	Balance	1-30	31-60	61-90	91-120	121+	DTP
+	10/2013	8	\$39,755	\$34,839	\$4,916	\$0	\$0	\$0	32
+	09/2013	7	\$24,185	\$21,358	\$2,827	\$0	\$0	\$0	32
+	08/2013	6	\$39,466	\$31,944	\$7,406	\$0	\$0	\$116	33
+	07/2013	6	\$50,073	\$36,082	\$1,393	\$12,482	\$0	\$116	42
+	06/2013	7	\$66,759	\$44,489	\$22,154	\$0	\$116	\$0	35
+	05/2013	5	\$72,317	\$45,888	\$23,901	\$2,528	\$0	\$0	36
+	04/2013	6	\$56,035	\$28,609	\$27,426	\$0	\$0	\$0	37
+	03/2013	6	\$59,885	\$33,167	\$19,944	\$6,217	\$243	\$314	41
+	02/2013	8	\$44,624	\$23,440	\$20,627	\$243	\$314	\$0	38
+	01/2013	8	\$46,450	\$22,820	\$12,598	\$11,032	\$0	\$0	45
+	12/2012	6	\$40,308	\$13,891	\$25,306	\$1,090	\$0	\$21	41

## EXPERIENCE DETAIL

	Industry	# of Co's	Balance	1-30	31-60	61-90	91-120	121+	DTP
-	LTL	11	\$1,010,278	\$657,813	\$303,834	\$36,209	\$5,205	\$7,217	37
-	#1		\$22,709	\$14,152	\$8,557	\$0	\$0	\$0	36
		10/2014	\$382	\$382	\$0	\$0	\$0	\$0	30
		09/2014	\$246	\$246	\$0	\$0	\$0	\$0	30
		08/2014	\$1,056	\$248	\$808	\$0	\$0	\$0	41
		07/2014	\$4,824	\$4,491	\$333	\$0	\$0	\$0	31
		06/2014	\$880	\$880	\$0	\$0	\$0	\$0	30
		05/2014	\$7,416	\$0	\$7,416	\$0	\$0	\$0	45
		04/2014	\$7,416	\$7,416	\$0	\$0	\$0	\$0	30
		11/2013	\$489	\$489	\$0	\$0	\$0	\$0	30
-	#2		\$3,497	\$1,443	\$1,568	\$243	\$243	\$0	45
		01/2014	\$204	\$204	\$0	\$0	\$0	\$0	30
		04/2013	\$545	\$545	\$0	\$0	\$0	\$0	30
		03/2013	\$243	\$0	\$0	\$0	\$243	\$0	105
		02/2013	\$243	\$0	\$0	\$243	\$0	\$0	75
		01/2013	\$694	\$0	\$694	\$0	\$0	\$0	45
		12/2012	\$1,568	\$694	\$874	\$0	\$0	\$0	38
-	#3		\$1,599	\$1,599	\$0	\$0	\$0	\$0	30
		11/2014	\$614	\$614	\$0	\$0	\$0	\$0	30
		10/2014	\$820	\$820	\$0	\$0	\$0	\$0	30
		10/2013	\$110	\$110	\$0	\$0	\$0	\$0	30
		04/2013	\$55	\$55	\$0	\$0	\$0	\$0	30
-	#4		\$333,293	\$227,597	\$90,741	\$6,946	\$1,728	\$6,281	37
		12/2014	\$24,916	\$6,812	\$12,900	\$4,181	\$226	\$797	49
		11/2014	\$22,260	\$13,340	\$7,898	\$226	\$238	\$558	39
		10/2014	\$19,760	\$17,122	\$1,842	\$238	\$0	\$558	35
		09/2014	\$8,774	\$5,568	\$2,648	\$0	\$0	\$558	41
		08/2014	\$16,141	\$10,643	\$4,680	\$260	\$0	\$558	39
		07/2014	\$12,429	\$10,824	\$1,047	\$0	\$0	\$558	36
		06/2014	\$12,799	\$7,483	\$4,425	\$333	\$0	\$558	41
		05/2014	\$8,451	\$7,067	\$825	\$0	\$52	\$507	38
		04/2014	\$5,596	\$3,917	\$1,120	\$52	\$113	\$394	42
		03/2014	\$8,113	\$4,858	\$2,518	\$113	\$108	\$516	43
		02/2014	\$14,144	\$10,771	\$2,274	\$108	\$394	\$597	39
		01/2014	\$11,650	\$6,641	\$4,018	\$394	\$475	\$122	41
		12/2013	\$10,223	\$6,523	\$3,103	\$475	\$122	\$0	37
		11/2013	\$11,623	\$8,696	\$2,482	\$445	\$0	\$0	35
		10/2013	\$8,385	\$7,832	\$553	\$0	\$0	\$0	31
		09/2013	\$4,731	\$4,731	\$0	\$0	\$0	\$0	30
		08/2013	\$12,605	\$12,605	\$0	\$0	\$0	\$0	30
		07/2013	\$10,544	\$10,544	\$0	\$0	\$0	\$0	30
		06/2013	\$22,778	\$17,437	\$5,341	\$0	\$0	\$0	33
		05/2013	\$27,726	\$12,808	\$14,918	\$0	\$0	\$0	38
		04/2013	\$28,548	\$17,871	\$10,677	\$0	\$0	\$0	36
		03/2013	\$17,435	\$11,898	\$5,537	\$0	\$0	\$0	35
		02/2013	\$9,803	\$8,816	\$987	\$0	\$0	\$0	31
		01/2013	\$2,918	\$2,542	\$376	\$0	\$0	\$0	32
		12/2012	\$941	\$248	\$572	\$121	\$0	\$0	45
-	#5		\$179,424	\$110,889	\$57,992	\$9,501	\$430	\$612	38
		11/2014	\$8,269	\$2,750	\$5,519	\$0	\$0	\$0	40
		10/2014	\$15,346	\$10,704	\$3,717	\$925	\$0	\$0	37
		09/2014	\$9,438	\$8,971	\$467	\$0	\$0	\$0	31

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Industry	# of Co's	Balance	1-30	31-60	61-90	91-120	121+	DTP
	08/2014	\$2,871	\$2,110	\$761	\$0	\$0	\$0	34
	07/2014	\$7,795	\$5,694	\$2,101	\$0	\$0	\$0	34
	06/2014	\$9,139	\$5,451	\$3,643	\$45	\$0	\$0	36
	05/2014	\$7,535	\$7,490	\$0	\$0	\$0	\$45	31
	04/2014	\$2,012	\$1,818	\$194	\$0	\$0	\$0	31
	03/2014	\$6,784	\$4,410	\$966	\$1,408	\$0	\$0	42
	02/2014	\$4,583	\$2,267	\$2,316	\$0	\$0	\$0	38
	01/2014	\$4,760	\$2,679	\$2,081	\$0	\$0	\$0	37
	12/2013	\$3,174	\$3,060	\$114	\$0	\$0	\$0	31
	11/2013	\$2,228	\$646	\$1,582	\$0	\$0	\$0	40
	10/2013	\$4,399	\$4,399	\$0	\$0	\$0	\$0	30
	09/2013	\$4,544	\$3,042	\$1,502	\$0	\$0	\$0	35
	08/2013	\$6,620	\$5,619	\$885	\$0	\$0	\$116	34
	07/2013	\$7,922	\$7,309	\$497	\$0	\$0	\$116	32
	06/2013	\$6,618	\$5,419	\$1,083	\$0	\$116	\$0	34
	05/2013	\$9,040	\$4,991	\$3,933	\$116	\$0	\$0	37
	04/2013	\$8,206	\$5,088	\$3,118	\$0	\$0	\$0	35
	03/2013	\$11,937	\$4,653	\$4,607	\$2,363	\$0	\$314	47
	02/2013	\$7,967	\$4,607	\$3,046	\$0	\$314	\$0	39
	01/2013	\$12,850	\$3,448	\$5,727	\$3,675	\$0	\$0	50
	12/2012	\$15,387	\$4,264	\$10,133	\$969	\$0	\$21	43
-	#6	\$256	\$128	\$128	\$0	\$0	\$0	38
	02/2013	\$128	\$0	\$128	\$0	\$0	\$0	45
	01/2013	\$128	\$128	\$0	\$0	\$0	\$0	30
-	#7	\$35,458	\$21,802	\$12,474	\$1,182	\$0	\$0	37
	12/2014	\$6,001	\$4,032	\$1,846	\$123	\$0	\$0	36
	11/2014	\$15,997	\$5,600	\$9,338	\$1,059	\$0	\$0	42
	10/2014	\$8,739	\$8,077	\$662	\$0	\$0	\$0	31
	09/2014	\$2,591	\$1,963	\$628	\$0	\$0	\$0	34
	08/2014	\$1,584	\$1,584	\$0	\$0	\$0	\$0	30
	07/2014	\$546	\$546	\$0	\$0	\$0	\$0	30
-	#8	\$650	\$453	\$197	\$0	\$0	\$0	35
	01/2014	\$197	\$0	\$197	\$0	\$0	\$0	45
	02/2013	\$217	\$217	\$0	\$0	\$0	\$0	30
	01/2013	\$236	\$236	\$0	\$0	\$0	\$0	30
-	#9	\$127,583	\$123,121	\$4,462	\$0	\$0	\$0	30
	12/2014	\$6,416	\$4,718	\$1,698	\$0	\$0	\$0	34
	11/2014	\$11,712	\$9,112	\$2,600	\$0	\$0	\$0	33
	10/2014	\$10,729	\$10,729	\$0	\$0	\$0	\$0	30
	09/2014	\$9,535	\$9,535	\$0	\$0	\$0	\$0	30
	08/2014	\$6,886	\$6,886	\$0	\$0	\$0	\$0	30
	07/2014	\$18,732	\$18,732	\$0	\$0	\$0	\$0	30
	06/2014	\$11,777	\$11,777	\$0	\$0	\$0	\$0	30
	05/2014	\$4,096	\$4,096	\$0	\$0	\$0	\$0	30
	04/2014	\$5,406	\$5,406	\$0	\$0	\$0	\$0	30
	03/2014	\$3,889	\$3,889	\$0	\$0	\$0	\$0	30
	02/2014	\$2,784	\$2,784	\$0	\$0	\$0	\$0	30
	01/2014	\$2,790	\$2,790	\$0	\$0	\$0	\$0	30
	12/2013	\$2,789	\$2,789	\$0	\$0	\$0	\$0	30
	11/2013	\$1,927	\$1,927	\$0	\$0	\$0	\$0	30
	10/2013	\$4,726	\$4,726	\$0	\$0	\$0	\$0	30
	09/2013	\$2,032	\$2,032	\$0	\$0	\$0	\$0	30
	08/2013	\$4,135	\$4,135	\$0	\$0	\$0	\$0	30
	07/2013	\$2,650	\$2,650	\$0	\$0	\$0	\$0	30
	06/2013	\$7,242	\$7,242	\$0	\$0	\$0	\$0	30
	05/2013	\$7,002	\$7,002	\$0	\$0	\$0	\$0	30
	02/2013	\$164	\$0	\$164	\$0	\$0	\$0	45
	01/2013	\$164	\$164	\$0	\$0	\$0	\$0	30
-	#10	\$661	\$661	\$0	\$0	\$0	\$0	30
	09/2014	\$290	\$290	\$0	\$0	\$0	\$0	30
	10/2013	\$292	\$292	\$0	\$0	\$0	\$0	30
	12/2012	\$79	\$79	\$0	\$0	\$0	\$0	30
-	#11	\$305,148	\$155,968	\$127,715	\$18,337	\$2,804	\$324	40
	12/2014	\$19,624	\$1,869	\$9,434	\$8,159	\$0	\$162	57
	11/2014	\$17,965	\$6,995	\$10,808	\$0	\$0	\$162	40

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Industry	# of Co's	Balance	1-30	31-60	61-90	91-120	121+	DTP
	05/2013	\$10,150	\$5,100	\$5,050	\$0	\$0	\$0	37
	04/2013	\$5,050	\$5,050	\$0	\$0	\$0	\$0	30
	03/2013	\$2,985	\$2,985	\$0	\$0	\$0	\$0	30
	01/2013	\$1,445	\$0	\$1,445	\$0	\$0	\$0	45
	12/2012	\$2,295	\$1,445	\$850	\$0	\$0	\$0	36
-	#4	\$3,801	\$1,267	\$1,267	\$1,267	\$0	\$0	50
	01/2014	\$1,267	\$0	\$0	\$1,267	\$0	\$0	75
	12/2013	\$1,267	\$0	\$1,267	\$0	\$0	\$0	45
	11/2013	\$1,267	\$1,267	\$0	\$0	\$0	\$0	30
-	#5	\$16,825	\$13,688	\$3,137	\$0	\$0	\$0	32
	09/2013	\$3,200	\$3,200	\$0	\$0	\$0	\$0	30
	06/2013	\$13,625	\$10,488	\$3,137	\$0	\$0	\$0	33

## INQUIRIES

Month	# of Inquiries	Industries
12/14	1	3PL
11/14	2	3PL, LTL
07/14	1	3PL

Ansonia Credit Data does not verify the data for completeness or accuracy and makes no warranties to the accuracy of the data in the reports. All information is provided by third parties and Ansonia simply provides the information in a concise format.

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# HOW TO READ:

## ANSONIA CREDIT REPORTS



## ANSONIA CREDIT REPORTS

### Credit Report Search

**Search By Name or Location**

Entity Name:  (optional)

DBA:  (optional)

Address:  (optional)

City:  (optional)

State/Province:  (optional)

Country:  (optional)

Your Reference # (?)  (optional)

**Or Search By Fax**

Use only the beginning of the company name. TORUS TRAFFIC SYSTEMS LTD would just be searched as TORUS.

**Phone**

**Or Search By MC#**

MC# (numbers only)

☐ Offline Search

☐ Restrict To Pay Agencies

You can search in any country, which will determine what states/provinces are displayed.

It's best to *omit the city* and just use a State or Province.

### Credit Report Search

Search Criteria: Name = torus, State = ON, Country = CA [\[ Modify Search \]](#)

You will see variations of the name and the address of the company. Click **All** to select all of the listings, and simply remove anything that might not match the company you're searching. In this example all are consolidated.

<input checked="" type="checkbox"/> All	Name	Address	City	State/Province	Postal Code	Phone	MC#	Reporting	Alerts
<input checked="" type="checkbox"/>	TORUS FREIGHT SYSTEMS LTD	45 A WEST WILMONT ST STE 213	RICHMOND HILL	ON				1	0
<input checked="" type="checkbox"/>	TORUS TRAFFIC	45W WILMOT ST STE 213	NORTH BAY	ON	P1B 8G4	905-771-7111		2	0
<input checked="" type="checkbox"/>	TORUS TRAFFIC SYSTEMS LTD	45A WEST WILMONT ST STE 213	RICHMOND HILL ONT	ON	L4B1K	905-771-7111		1	0
<input checked="" type="checkbox"/>	TORUS TRAFFIC SYSTEMS LTD	45 A ST SUITE 213	LIVELY	ON	P3Y 1M8			1	0
<input checked="" type="checkbox"/>	TORUS TRAFFIC SYSTEMS LTD	45A WEST WILMOT ST SUITE 213 Business Address	RICHMOND HILL	ON	L4B 2P2	905-771-7111	MC188215 (B)	26	0
<input checked="" type="checkbox"/>	TORUS TRAFFIC SYSTEMS LTD dba TORUS FREIGHT SYSTEMS LTD	45A WILMOT ST STE 213	NORTH BAY	ON	P1B 8G4	905-771-7111		5	0

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## ANSONIA CREDIT REPORTS

The ACD rating is the average monthly balance and average days to pay for the rating period determined by your Administrators settings. 24K-32 represents an average monthly balance of \$24,000 with an average days to pay of 32 days.

Company Name:

Street Address:

City, State, Zip:

Ph #:

Requested By: Ansonia Credit Data: Bill Weiss

Report Date: 10/27/2010 6:13 AM

Reference Number:

MC Number:

**RATING 7113K-34** (?)**Risk Score: 95** (?)

ACD Risk Score:  
Low Risk > 87  
Medium Risk 70 - 87  
High Risk < 70

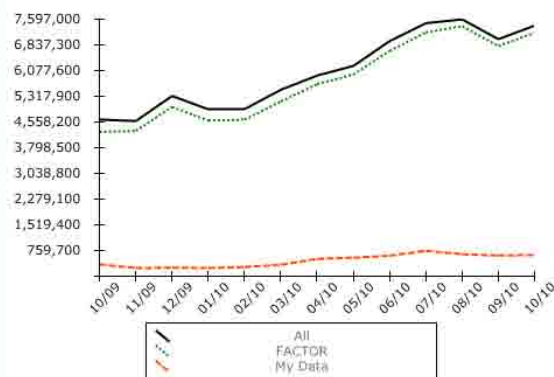
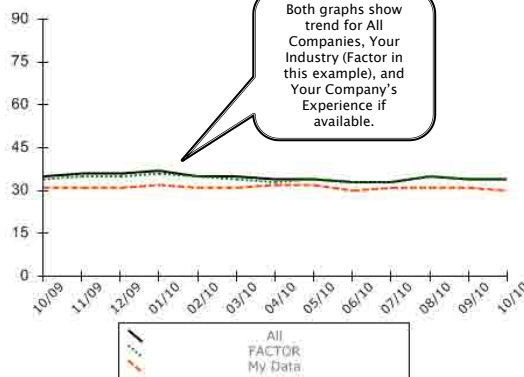
**Historic - 13 months**

Average Days To Pay	35
Average Monthly Balance	\$ 6,043,609
High Balance	\$ 1,004,663
Total Co's Reporting	128

Address List (Click to view)

**EXPERIENCE SUMMARY**

Experiences:	# of CO's	Balance	1-30	31-60	61-90	91-120	121+	DTP
10/10	85	\$7,413,335	83 %	14 %	1 %	0 %	0 %	34
09/10	83	\$7,010,534	83 %	14 %	2 %	1 %	0 %	34
08/10	83	\$7,596,180	78 %	18 %	2 %	2 %	0 %	35
07/10	86	\$7,483,324	85 %	13 %	1 %	0 %	0 %	33
06/10	82	\$6,954,138	82 %	16 %	1 %	0 %	0 %	33
05/10	82	\$6,219,992	81 %	17 %	1 %	1 %	0 %	34
04/10	75	\$5,934,725	85 %	12 %	2 %			
03/10	81	\$5,515,304	81 %	15 %	2 %			
02/10	82	\$4,942,580	79 %	16 %	4 %			
01/10	84	\$4,938,033	73 %	21 %	4 %			
12/09	83	\$5,332,926	76 %	19 %	3 %			
11/09	75	\$4,589,282	74 %	22 %	3 %			
10/09	74	\$4,636,560	79 %	16 %	3 %			


**ANSONIA  
CREDIT DATA**
**BALANCE****DAYS TO PAY**

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## ANSONIA CREDIT REPORTS

## 13 MONTH EXPERIENCE DETAIL

[Expand/Collapse All](#)

	Industry	# of Co's	Balance	1-30	31-60	61-90	91-120	121+	DTP
▶	3PL	13	\$512,419	\$310,326	\$174,677	\$19,468	\$4,760	\$3,188	38
▶	FACTOR	61	\$86,604,980	\$71,616,104	\$12,986,466	\$1,296,775	\$468,703	\$236,932	34
▶	LEASING	2	\$6,576	\$966	\$755	\$755	\$0	\$4,100	103
▶	LTL	7	\$390,099	\$295,855	\$70,805	\$11,448	\$11,991	\$0	36
▶	OFFICE PRODUCTS	1	\$3,950	\$1,250	\$2,700	\$0	\$0	\$0	40
▶	TL	50	\$2,266,662	\$1,770,791	\$364,626	\$53,658	\$66,772	\$10,815	36

Summary information  
by Industry Type is  
Shown here.

## 13 MONTH EXPERIENCE DETAIL

[Expand/Collapse All](#)

Expand view to see  
Industry Details here.

	Industry	# of Co's	Balance	1-30	31-60	61-90	91-120	121+	DTP
▶	3PL	15	\$614,555	\$321,568	\$215,386	\$49,390	\$21,539	\$6,672	43
▼	FACTOR	59	\$74,913,944	\$60,676,523	\$11,948,064	\$1,464,010	\$615,469	\$209,878	34
▶	#1		\$546,056	\$474,679	\$71,377	\$0	\$0	\$0	32
▶	My Data		\$6,060,601	\$5,712,103	\$318,734	\$29,764	\$0	\$0	31
▶	#3		\$511,330	\$425,268	\$70,156	\$15,321	\$585	\$0	34
▶	#4		\$345,477	\$304,487	\$40,990	\$0	\$0	\$0	32
▶	#5		\$2,533,215	\$2,341,320	\$184,397	\$7,498	\$0	\$0	31
▶	#6		\$533,642	\$404,897	\$123,815	\$4,930	\$0	\$0	34
▶	#7		\$2,953,058	\$2,196,833	\$645,922	\$95,141	\$14,623	\$539	35
▶	#8		\$499,544	\$441,121	\$56,293	\$2,130	\$0	\$0	32
▶	#9		\$433,366	\$359,933	\$70,958	\$2,475	\$0	\$0	33
▶	#10		\$9,246,371	\$7,261,498	\$1,757,797	\$197,239	\$23,337	\$6,500	34
▶	#11		\$368,709	\$302,305	\$66,404	\$0	\$0	\$0	33
▶	#12		\$24,653	\$19,363	\$4,305	\$985	\$0	\$0	34
▶	#13		\$5,630	\$4,680	\$950	\$0	\$0	\$0	33
▶	#14		\$2,070,665	\$1,809,330	\$228,				
▶	#15		\$127,336	\$105,863	\$20,				



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## ANSONIA CREDIT REPORTS

13 MONTH EXPERIENCE DETAIL  
[Expand/Collapse All](#)Expand view to see  
Individual Details here.

Industry	# of Co's	Balance	1-30	31-60	61-90	91-120	121+	DTP
3PL	5	\$614,555	\$321,568	\$215,386	\$49,390	\$21,339	\$6,672	43
FACTOR	59	\$74,913,944	\$60,676,523	\$11,948,064	\$1,464,010	\$615,469	\$209,878	34
#1		\$546,056	\$474,679	\$71,377	\$0	\$0	\$0	32
	04/10	\$5,875	\$0	\$5,875	\$0	\$0	\$0	45
	03/10	\$77,162	\$61,330	\$15,832	\$0	\$0	\$0	33
	02/10	\$79,908	\$73,760	\$6,148	\$0	\$0	\$0	31
	01/10	\$112,242	\$99,252	\$12,990	\$0	\$0	\$0	32
	12/09	\$100,125	\$100,125	\$0	\$0	\$0	\$0	30
	11/09	\$69,738	\$53,057	\$16,681	\$0	\$0	\$0	34
	10/09	\$101,006	\$87,155	\$13,851	\$0	\$0	\$0	32
My Data		\$6,060,601	\$5,712,103	\$318,734	\$29,764	\$0	\$0	31
#3		\$511,330	\$425,268	\$70,156	\$15,321	\$585	\$0	34
#4		\$345,477	\$304,487	\$40,990	\$0	\$0	\$0	32
#5		\$2,533,215	\$2,341,320	\$184,397	\$7,498	\$0	\$0	31
#6		\$533,642	\$404,897	\$123,815	\$4,930	\$0	\$0	34
#7		\$2,953,058	\$2,196,833	\$645,922	\$95,141	\$14,623	\$539	35
#8		\$499,544	\$441,121	\$56				



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## ANSONIA CREDIT REPORTS

For Transportation companies, bond and insurance information is available.

Docket#: MC430264 Dot#: 01021966						
Authority			Insurance Summary			
Type	Status	Pending Authority	Type	Required	On File	
Common	Active	No	BIPD	\$750,000	\$750,000	
Contract	No	No	Cargo	YES	YES	
Broker	No	No	Bond	NO	NO	
Insurance Detail						
Form Type	Carrier	Policy	Coverage From	Coverage To	Effective Date	
91X BID	TRAVELERS INDEMNITY COMPANY	Y-840-0388P743-IND-09	\$0	\$750,000	10/23/2009	
Contact: PLEASE CONTACT YOUR LOCAL AGENT			Phone: Fax:			
34 CARGO	THE TRAVELERS INDEMNITY CO. OF CONNECTICUT	Y-630-0289P57A-TCT-09	\$0	\$5,000	10/23/2009	
Contact: BRENDA MANTEI			Phone: 8602772682 Fax: 8602773674			
Authority History						
Action Date	Authority Type	Action	Disposition	Date		
11/7/2006	MOTOR PROPERTY COMMON CARRIER	REINSTATED				
6/18/2002	MOTOR PROPERTY COMMON CARRIER	GRANTED	REVOKED	10/31/2006		



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## ANSONIA CREDIT REPORTS

Also shown is how many inquiries have been made each month, and any available News available on the Internet.

**INQUIRIES**

Month	# Inquiries	Industries
10/2010	9	(1 3PL, 5 FACTOR, 1 LTL, 2 TL)
9/2010	7	(3 3PL, 3 FACTOR, 1 LTL)
8/2010	8	(2 3PL, 5 FACTOR, 1 TL)
7/2010	9	(2 3PL, 5 FACTOR, 1 LTL, 1 TL)
6/2010	9	(3 3PL, 5 FACTOR, 1 TL)
5/2010	10	(1 3PL, 8 FACTOR, 1 LTL)
4/2010	1	(1 3PL)

**NEWS**

Date	Headline
There is no news to display.	

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# **CORTERA**

## **CREDIT REPORTS**

**ANNUAL SUBSCRIPTION PRICE: \$1,188**

Subscribers must report AR status of customers once per month and receive regular credit monitoring exports on all customers reported as part of the annual fee

Cortera then offers 3 different in-depth reports available for \$2.50, \$4.00 and \$6.00 which is in addition to annual subscription cost.

# **CORTERA CREDIT REPORTS SAMPLE CFO REPORT**

**CORTERA CFO REPORT IS FREE ON  
ALL CUSTOMERS AS PART OF THE  
ANNUAL SUBSCRIPTION PRICE**

## CFO Report Explained

The CFO Report provides an overview of the company's financial health.

### Accounts Receivable Summary

Breaks down the most recent A/R file submitted to Cortera vs. last month by aging buckets.

### Portfolio Risk Profile

Evaluates a company based on their payment behaviors and speed of payments. CPR Segment is based on Risk Levels 1 – 6 indicating payment behavior change over past 3 months. 1 [red] – Highest Risk, Trending Down and 6 [green] – Lowest Risk, Trending Up.

### Top 10 Account Balances

The highest open balances. A red triangle indicates an alert has been generated in the past 30 days. CPR Segment is based on Risk Levels 1 – 6 described above.



### Customer Risk Rating

Signifies a company's overall level of risk as an A, B, or C. The percentages represent distribution of these assessments across your portfolio.

### Top Accounts/Alerts

Summary of the Top 10 Account balances you have, the number of daily alerts you have received in the past 30 days.

### Overall Portfolio Score

The Portfolio Risk Score is the average of all the scores in your portfolio compared to the average scores of the entire US. For example, a 50 means your portfolio has the same average as the US average; 100 means your portfolio is substantially better than the US average.

### Key Trends

Up to six-month view of financial health indicators Cortera measures monthly.

### CPR Segment

CPR Segment is based on Risk Levels 1 – 6 described earlier.

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## CFO Report Explained Page 2

Highest Risk Accounts, Alert Summary, CPR Segment and Largest Balances with Alerts

### Highest Risk Accounts

These accounts are not paying other companies in a timely manner. Cortera knows this because we collect payment data from thousands of sources and are able to see when your customers are paying you slowly and paying others faster!

### Alert Summary

Pulse Alert activity for the past 30 days across the entire portfolio.

Prepared for: Sample Company A/R File Date: October 2011

**CORTERA Pulse CFO Report** The Risk Page

**Highest Risk Accounts**  
Accounts with Highest Risk Exposure

This Month	Last Month	Link ID	Name	Total A/R	Past Due A/R	CPR Score	CPR Score Change	CPR Segment
1	4	106036521	JANE EXPRESS	\$49,919	\$49,919	405	-195	1
2	5	984106044	DMR LOGISTICS INC	\$16,981	\$16,981	238	-25	1
3	-	730648713	DOLPHIN INC	\$14,021	\$14,021	301	-197	1
4	18	653882878	JOAN CORP	\$22,739	\$13,548	207	-6	1
5	-	788939491	PENNY CONTRACTING	\$11,086	\$11,086	389	-387	1
6	-	296030827	CHURCHHILL CORP	\$8,857	\$8,857	292	-139	1
7	10	435965655	FL ENGINES CO	\$7,538	\$7,538	269	-203	1
8	11	525977919	LOU DEMOLITION INC	\$9,522	\$7,260	256	-44	1
9	-	873343954	ACME CONSTRUCTION INC	\$11,855	\$6,342	260	13	1
10	12	604589195	FREEMAN CORP	\$5,628	\$5,628	224	-160	1
11	13	378062504	MINNIE TRANSPORT INC	\$5,502	\$5,593	266	-238	1
12	-	380448380	BUCKEYE MOTORS INC	\$9,196	\$5,502	277	-267	1
13	20	792537497	OHIO TRUCKING INC	\$13,968	\$2,142	250	-520	1
14	16	323432098	MONKEY MATERIALS INC	\$78,470	\$0	438	-220	1
15	-	419010415	CENTRAL OHIO EXPRESS	\$47,439	\$0	292	-24	1
16	17	976778915	T & N ELECTRIC	\$21,050	\$0	225	2	1
17	19	753077155	F1 AUTOMOTIVE	\$19,676	\$0	323	-285	1
18	-	439116615	PETER GRIFFIN WRECKING	\$19,354	\$0	346	-295	1
19	-	421497374	ASHLEY MATERIALS	\$18,647	\$0	274	16	1
20	-	678951533	WARDEN CONSTRUCTION	\$18,602	\$0	294	0	2

Total: \$410,050 \$154,417

**Alert Summary (Past 30 Days)**

Alert Type	30 Days
CPR Scores	0
News	0
Growth Clues	0
Bankruptcies	0
Tax Liens	0
Civil Judgments	0
Purchase Decline	0

**Largest Balances with Alerts (Past 30 Days)**

Link ID	Name	Total A/R
No companies in your portfolio meet the criteria for this list this month.		

CORTERA Pulse CFO Report - October 2011 | 888-704-6968 Page 2 of 3

### CPR Segment

CPR Segment is based on Risk Levels 1 – 6 described earlier.

### Largest Balances with Alerts

Top 10 companies with alerts generated in the past 30 days that Cortera recommends reviewing in more detail.

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## CFO Report Explained Page 3

Highest Collectability Accounts, and CPR Segment

### High Collectability Accounts Section

These accounts have the capability to pay you faster. Cortera knows this because we collect payment data from thousands of sources and are able to see when your customers are paying you slowly and paying others faster!

### High Collectability Accounts

These should be prioritized as your first collections calls!

Prepared for: Sample Company

A/R File Date: October 2011

**CORTERA** Pulse. CFO Report

The Collections Page

### High Collectability Accounts Accounts That Should Pay You Faster

This Month	Link ID	Name	Total A/R	Past Due A/R	CPR Score	CPR Score Change	CPR Segment
1	105326729	OHIO DESIGN INC	\$90,106	\$87,199	736	80	5
2	105327851	MIDWEST FREIGHT WAYS	\$93,596	\$40,660	759	20	5
3	686767491	FROG GRAVEL PRODUCTS	\$40,044	\$38,168	761	-2	5
4	182178505	SWIFT TRUCKING	\$19,125	\$19,126	686	-28	5
5	105956508	MIDNIGHT LIMO SERVICES	\$18,525	\$18,524	659	-9	5
6	939180490	MONSTER TRANSPORTATION SERVICES	\$12,205	\$12,206	778	-38	5
7	851775012	COFFE EXPRESS TRANSPORT LLC	\$11,778	\$11,778	884	0	5
8	103659871	MDR TRANSPORTATION SERVICES INC	\$11,354	\$11,354	666	-29	5
9	149348393	JIM SMITH CO	\$10,000	\$10,000	518	1	4
10	104571930	ABEL TRUCKING INC	\$9,371	\$9,371	860	0	5
11	103276125	SUPER TRANSPORTATION LLC	\$8,514	\$8,514	640	-36	4
12	105627431	STING RAY TRANSPORTATION INC	\$8,280	\$8,280	764	0	5
13	109182731	NEWHART TRANSPORTATION LLC	\$9,562	\$9,562	881	80	5
14	101928374	BOSTON TRANS FARE INC	\$8,198	\$8,198	660	9	5
15	985237210	JIFFY EXPRESS LINE HAULING	\$3,031	\$3,031	884	0	5
16	102013531	SINGLE A TRANSPORTATION	\$7,577	\$7,577	780	0	5
17	101562398	AAP TRUCKING	\$7,494	\$7,494	764	0	5
18	105876321	J & N TRUCKING	\$7,435	\$7,435	884	0	5
19	106328913	DOUBLE B TRUCKING LLC	\$7,276	\$7,276	738	9	5
20	107321653	OHIO BUILDING STORES INC	\$15,658	\$15,658	771	-1	5
Total:			\$399,129	\$337,023			

### CPR Segment

CPR Segment is based on Risk Levels 1 – 6 described earlier.

### Daily Cortera Pulse Alerts

(Access daily Cortera Pulse Alerts at: [www.cortera.com](http://www.cortera.com))

You will receive daily Cortera Pulse Alerts by email for the following events detected on any of your customers:

- Significant CPR Risk score changes
- Financial news articles
- Bankruptcy filings (new and updates)
- Tax liens and civil suits/judgments
- Recent decrease in customer purchases

### Portfolio Risk Legend

- Higher Risk, Trending Down
- Consistently Higher Risk
- Higher Risk, Trending Up
- Lower Risk, Trending Down
- Consistently Lower Risk
- Lower Risk, Trending Up

The information contained in this report is compiled from third party sources, including but not limited to public records, user submissions, and other commercially available data sources. These sources may not be accurate, complete, or up-to-date. Cortera makes no representations or warranties regarding, and assumes no responsibility for, the accuracy, completeness, or currency of the information contained herein.

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**CORTERA**  
**CREDIT REPORTS**  
**SAMPLE FLASH**  
**REPORT**

**COST PER REPORT: \$2.50**

## CORTERA FLASH REPORT ON...

Report Date: 12/31  
Link ID: 24

## SYSTEMS

316 [REDACTED]  
[REDACTED] PA [REDACTED]  
(814) 4 [REDACTED]  
[http://www.\[REDACTED\].com](http://www.[REDACTED].com)  
Link ID: 24 [REDACTED]  
Location Type: Branch

Ultimate Parent: [REDACTED] CORP  
101 [REDACTED]  
[REDACTED] IN [REDACTED]  
(812) 42 [REDACTED]  
Link ID: 15 [REDACTED]

NOTE: This report is compiled from ALL members of the corporate family.

## Risk Behavior Scorecard

Cortera Score:

Top Reasons:

860

(Scale: 100 to 900. Predictive of severe payment delinquency. High score = low risk)

Long-Term Health Rating	Steady	There are signs of consistent behavior and no trouble flags over the past 24 months.
Payment Rating (CPR)	682	This company has paid relatively fast over the past 3 months (Cortera Payment Rating (CPR) ranges 100 to 900).
Payment Risk Segment	5 Consistently Lower Risk	This company has been a consistently lower payment risk over the past 3-6 months.
Industry Benchmark	4.8 vs. 6.8	This company pays faster than others in its industry peer group.
Recent Spending	-4.9	This company's known recent spending is lower than previous levels.

## Buying Behavior

Total Known Spend  
(Past 12 months)  
**\$172,638,000**

including these  
major categories

## Materials



Past 12 months:  
**\$99,358,500**  
Year-over-Year change:  
**-15.6**

## Operations



Past 12 months:  
**\$6,645,500**  
Year-over-Year change:  
**+66.2**

## Shipping



Past 12 months:  
**\$66,223,000**  
Year-over-Year change:  
**-5.2**

## Payment Behavior

Cortera Payment Rating (CPR)

682

This company exhibits average payment behavior. See how the Cortera Payment Rating (CPR) relates to Days Beyond Terms [here](#).

## Cortera Payment Rating (CPR) History



This company's payment rating over the past twelve months.

Companies  
Reporting:  
**182**

## Cortera Payment Risk Segment



Cortera's Payment Risk Segment is based on how fast the company is paying vendors and whether the payments are getting faster or slower

## Recent Alerts

Cortera monitors information on companies every day and detected alerts in these categories within the past 90 days.

- ☒ Financial News
- ☒ Growth Clues
- ☐ Payment Rating Decline

- ☐ Public Records
- ☐ Purchase Decline

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**CORTERA**  
**CREDIT REPORTS**  
**SAMPLE RISK REPORT**  
COST PER REPORT: \$4.00



## CORTERA RISK REPORT ON...

Report Date: 12/31  
Link ID: [REDACTED]316 [REDACTED]  
[REDACTED] PA [REDACTED]  
(814) 46 [REDACTED]  
[http://www.\[REDACTED\].com](http://www.[REDACTED].com)  
Link ID: [REDACTED]  
Location Type: BranchUltimate Parent: [REDACTED] CORP  
101 [REDACTED]  
[REDACTED] IN [REDACTED]  
(812) 4 [REDACTED]  
Link ID: 1 [REDACTED]

NOTE: This report is compiled from ALL members of the corporate family.

## Risk Behavior Scorecard

Cortera Score:

860

Top Reasons:

- 21 Consistently prompt payments
- 11 Large spending in top categories
- 31 Large number of reported trade relationships

(Scale: 100 to 900. Predictive of severe payment delinquency. High score = low risk.)

Long-Term Health Rating	Steady	There are signs of consistent behavior and no trouble flags over the past 24 months.
Payment Rating (CPR)	682	This company has paid relatively fast over the past 3 months (Cortera Payment Rating (CPR) ranges 100 to 900).
Payment Risk Segment	5 Consistently Lower Risk	This company has been a consistently lower payment risk over the past 3-6 months.
Industry Benchmark	4.8 vs. 6.8	This company pays faster than others in its industry peer group.
Recent Spending	-4.9	This company's known recent spending is lower than previous levels.

## Buying Behavior

Total Known Spend  
(Past 12 months)  
**\$172,638,000**

Including these major categories

## Materials

Past 12 months:  
**\$99,358,500**  
Year-over-Year change:  
**-15.6**

## Operations

Past 12 months:  
**\$6,645,500**  
Year-over-Year change:  
**+66.2**

## Shipping

Past 12 months:  
**\$66,223,000**  
Year-over-Year change:  
**-5.2**

## Payment Behavior

Cortera Payment Rating (CPR) **682**This company exhibits average payment behavior. See how the Cortera Payment Rating (CPR) relates to Days Beyond Terms [here](#).

## Cortera Payment Rating (CPR) History



This company's payment rating over the past twelve months.

Companies Reporting:  
**182**

## Cortera Payment Risk Segment



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Cortera monitors information on companies every day and detected alerts in these categories within the past 90 days.

- ☒ Financial News
- ☒ Growth Clues
- ☐ Payment Rating Decline

- ☐ Public Records
- ☐ Purchase Decline

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## Payment Behavior Summary

## Cortera Payment Rating (CPR)

682

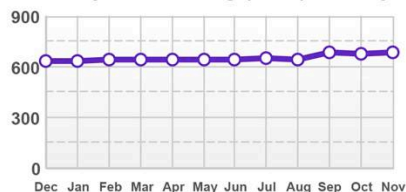
This company exhibits average payment behavior. See how the Cortera Payment Rating (CPR) relates to Days Beyond Terms [here](#).

## Cortera Payment Risk Segment



Cortera's Payment Risk Segment is based on how fast the company is paying vendors and whether the payments are getting faster or slower.

## Cortera Payment Rating (CPR) History



This company's payment rating over the past twelve months.

## Days Beyond Term (DBT) History



## Family Payment Experience Summary

Number of providers	182
Payment experiences	1,914
Average DBT (Days Beyond Terms) - prior 3 mos.	4.8
Average monthly balance - prior 3 mos.	\$15,966,824
% of debt 31+ days past due - prior 3 mos.	4%
% of debt 61+ days past due - prior 3 mos.	2%
Last A/R month	11 [REDACTED]
Highest balance - prior 3 months	\$2,411,378

## Comparisons

	Your A/R	All A/R Providers	Industry Benchmark
DBT (Days Beyond Terms)	-	4.8	6.8
% of debt reported current	-	81%	79%
% of debt 90+ days past due	-	1%	2%
Total balance	-	\$15,966,824	\$81,327

## Payment Aging Details

Date	# Providers	Current	%	1-30	%	31-60	%	61-90	%	90+	%	Balance	% Past Due
11 [REDACTED]	182	\$11,860,126	82%	\$2,223,203	15%	\$173,063	1%	\$156,825	1%	\$105,832	1%	\$14,519,049	18%
10 [REDACTED]	184	\$14,067,577	80%	\$2,569,543	15%	\$433,801	2%	\$246,689	1%	\$173,962	1%	\$17,491,572	20%
09 [REDACTED]	184	\$13,039,705	82%	\$2,297,860	14%	\$238,782	2%	\$132,536	1%	\$180,967	1%	\$15,889,850	18%
08 [REDACTED]	183	\$12,257,943	84%	\$1,851,541	13%	\$149,925	1%	\$253,148	2%	\$96,377	1%	\$14,608,934	16%
07 [REDACTED]	182	\$19,938,691	89%	\$2,017,775	9%	\$231,260	1%	\$155,064	1%	\$87,725	0%	\$22,430,515	11%
06 [REDACTED]	176	\$12,756,108	86%	\$1,752,162	12%	\$123,057	1%	\$135,974	1%	\$82,918	1%	\$14,850,219	14%
05 [REDACTED]	171	\$14,257,560	87%	\$1,782,297	11%	\$151,694	1%	\$159,120	1%	\$95,458	1%	\$16,446,129	13%
04 [REDACTED]	172	\$18,711,535	87%	\$2,261,351	11%	\$251,801	1%	\$168,123	1%	\$118,862	1%	\$21,511,672	13%
03 [REDACTED]	171	\$15,776,771	87%	\$1,835,126	10%	\$175,243	1%	\$127,373	1%	\$133,218	1%	\$18,047,731	13%
02 [REDACTED]	168	\$9,860,586	81%	\$1,364,975	11%	\$733,347	6%	\$169,029	1%	\$90,051	1%	\$12,217,988	19%
01 [REDACTED]	166	\$9,455,529	73%	\$2,733,205	21%	\$448,629	3%	\$142,764	1%	\$90,487	1%	\$12,870,614	27%
12 [REDACTED]	173	\$9,865,348	77%	\$2,322,150	18%	\$156,719	1%	\$296,930	2%	\$95,383	1%	\$12,736,530	23%

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### Payment Behavior By Industry Segment

#### Materials Payment Behavior

Materials Payment Behavior shows how this company paid suppliers in various materials related industry segments over the past three months.

Segment	#Providers	*Avg. Balance	Avg. DBT	**Highest Balance	%31+	%61+	%91+
Metals	7	\$7,836	11.3	\$10,061	14.0	8.8	4.4
Plastics	7	\$1,245,770	0.5	\$1,321,851	0.7	0.2	0.0
Chemicals	7	\$822,650	0.8	\$364,249	1.0	0.2	0.1
Building - Brick, Stone & Tile	-	-	-	-	-	-	-
Building - Doors & Glass	-	-	-	-	-	-	-
Building - Electrical	9	\$53,586	6.2	\$20,811	7.5	2.8	0.4
Building - Plumbing	-	-	-	-	-	-	-
Building - HVAC	2	\$725	0.0	\$1,015	0.0	0.0	0.0
Building - Roofing & Siding	-	-	-	-	-	-	-
Building - Wood Products	-	-	-	-	-	-	-
Building - Other	5	\$535,365	1.3	\$549,945	1.8	0.0	0.0
Electronics	4	\$40,260	4.7	\$78,767	4.9	4.3	3.7
Pipes, Valves & Fittings	2	\$238	0.0	\$530	0.0	0.0	0.0
Packaging	5	\$3,720,172	0.4	\$1,118,750	0.4	0.2	0.1
Textiles	-	\$0	-	\$0	-	-	-
Other Materials	1	\$61,873	0.4	\$112,873	0.8	0.1	0.0

#### Operations Payment Behavior

Operations Payment Behavior shows how this company paid suppliers in various operations related industry segments over the past three months.

Segment	#Providers	*Avg. Balance	Avg. DBT	**Highest Balance	%31+	%61+	%91+
Industrial Supplies	15	\$131,639	5.4	\$48,171	3.8	1.1	0.6
Industrial Equipment	20	\$512,992	4.9	\$762,621	2.7	0.2	0.1
Office Supplies	4	\$41,087	21.5	\$48,179	31.5	12.9	3.6
Business Services	11	\$141,572	41.0	\$111,250	44.9	30.5	28.3
Service Industry Supplies	1	\$1,328	3.1	\$2,249	0.0	0.0	0.0
Publishing & Printing	-	-	-	-	-	-	-
Construction Equipment	1	\$1,554	0.0	\$1,554	0.0	0.0	0.0
Hardware	-	-	-	-	-	-	-
Information Technology	1	\$1,276	0.0	\$2,412	0.0	0.0	0.0
Medical & Lab Supplies	1	\$18,222	10.3	\$29,360	11.1	0.0	0.0

#### Shipping Payment Behavior

Shipping Payment Behavior shows how this company paid suppliers in various freight related industry segments over the past three months.

Segment	#Providers	*Avg. Balance	Avg. DBT	**Highest Balance	%31+	%61+	%91+
Truckload Shipping	32	\$5,208,789	7.6	\$2,411,378	5.2	2.6	0.9
Less-than-Truckload Shipping	17	\$2,919,590	5.6	\$1,849,246	4.0	2.6	0.6
Rail	6	\$311,246	20.1	\$253,495	21.2	14.7	9.6
Air	3	\$1,983	30.3	\$4,201	17.0	17.0	17.0
Fuel	4	\$2,896	58.1	\$1,989	58.7	52.2	46.9
Leasing	9	\$169,801	6.0	\$46,387	4.5	3.0	2.0
Transportation Services	2	\$2,959	36.3	\$3,362	28.4	28.4	28.4
Transportation Supplies	3	\$2,199	1.2	\$3,368	1.9	0.6	0.6

\*The Avg. Balance is based on the sum of all balances reported over the past three months.

\*\*The Highest Balance is the single highest balance reported by one provider over the past three months.

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## Payment Behavior By Industry Segment

## Other Payment Behavior

Other Payment Behavior shows how this company paid suppliers in various other industry segments over the past three months.

Segment	#Providers	*Avg. Balance	Avg. DBT	**Highest Balance	%31+	%61+	%91+
Apparel & Outdoors	1	\$19,665	18.0	\$26,267	21.7	11.3	7.5
Construction	-	-	-	-	-	-	-
Food Products	-	-	-	-	-	-	-
Beverages	-	-	-	-	-	-	-
Advertising	-	-	-	-	-	-	-
Consulting	-	-	-	-	-	-	-
Oil & Gas	-	-	-	-	-	-	-
Insurance	-	-	-	-	-	-	-
Financial Services	4	\$6,095	7.0	\$5,071	5.2	0.0	0.0
Legal Services	-	-	-	-	-	-	-
Utilities	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-

## How Does Your Industry Get Paid By This Company?

Here's how this company pays the top 20 industries it buys from.

Industry Segment	#Providers	*Avg. Balance	Avg. DBT
Truckload Shipping	32	\$5,208,789	7.6
Packaging	5	\$3,720,172	0.4
Less-than-Truckload Shipping	17	\$2,919,590	5.6
Plastics	7	\$1,245,770	0.5
Chemicals	7	\$822,650	0.8
Building - Other	5	\$535,365	1.3
Industrial Equipment	20	\$512,992	4.9
Rail	6	\$311,246	20.1
Leasing	9	\$169,801	6.0
Business Services	11	\$141,572	41.0
Industrial Supplies	15	\$131,639	5.4
Other Materials	1	\$61,873	0.4
Building - Electrical	9	\$53,586	6.2
Office Supplies	4	\$41,087	21.5
Electronics	4	\$40,260	4.7
Apparel & Outdoors	1	\$19,665	18.0
Medical & Lab Supplies	1	\$18,222	10.3
Metals	7	\$7,836	11.3
Financial Services	4	\$6,095	7.0
Transportation Services	2	\$2,959	36.3

Overall, this company pays: **4.8** days late.

Companies like them pay: **6.8** days late.



## TIP:

## Making a Credit Decision or Setting a Credit Limit?

- Locate your industry segment in the chart on the left or the chart above.
- Compare your order amount or requested credit limit with the average balance the company has with others in your industry (or total balance if there are no providers in your industry).
- Consider how late the company pays your industry and the number of other providers.
- Make your decision based on your company's risk tolerance:
  - Conservative credit limits would be at or below the Avg. Balance for your industry.

\*The Avg. Balance is based on the sum of all balances reported over the past three months.

\*\*The Highest Balance is the single highest balance reported by one provider over the past three months.

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### Community Payment Ratings

What others are saying about this company's payment behavior.

**4.1 Average**       
Based on 69 Ratings



### Growth Clues

- ☒ Increase in Key Purchases
- ☐ Signs of Improving Financial Conditions
- ☐ Improving Payment Behavior
- ☐ Signs of Increased Online Activity
- ☐ Signs of Operational Changes

These are the signs found in Cortera's data that suggest this company is experiencing growth.

### Recent News

These are financial articles found in local and national publications over the past 12 months that may provide leading indication of changes in payment behavior.

Topic	Count	Most Recent
Earnings	3	01/10 [REDACTED]
Acquisition	1	01/23 [REDACTED]
Operations	9	10/03 [REDACTED]

Date	Topic	Most Recent Headline(s)
10/03	Decreasing staff	[REDACTED] jobs cut at [REDACTED] (MA)
06/03	Operations	[REDACTED] sells rest of healthcare business for \$ [REDACTED] (Packaging Business Review)
06/02	Operations	CORRECTING and REPLACING [REDACTED] Inc. Announces Secondary Public Offering (Business Wire Manufacturing News)
04/14	Operations	[REDACTED] Inc. Appoints Idalene [REDACTED] and Jonathan [REDACTED] to Company's Boar... (Business Wire Manufacturing News)
03/24	Plant closing	[REDACTED] to Acquire [REDACTED] Healthcare Containers and Closures Business for \$ [REDACTED] (Benzinga.com)
02/28	Operations	[REDACTED] Enters U.S. Market (Paint Square)
02/20	Operations	[REDACTED] largest shareholder plans to sell some of its stock   [REDACTED] (The Courier-Press - [REDACTED] IN)
02/03	Operations	[REDACTED] Strikes \$ [REDACTED] Deal For [REDACTED] Health Care Biz [REDACTED] (Corporate Finance)
01/23	Acquisition	[REDACTED] Acquires Controlling Interest of [REDACTED] Co [REDACTED] (Engineering and Materials)
01/10	Earnings	[REDACTED] s moving 336 jobs to [REDACTED] [REDACTED] TX)

### Corporate Demographics

Have updated information? Email us at [data\\_quality@cortera.com](mailto:data_quality@cortera.com).

Business Demographics:	Executives:
Company Name: [REDACTED] CORP	JONATHAN [REDACTED] CHAIRMAN & CEO
Website: <a href="http://www.[REDACTED].com">http://www.[REDACTED].com</a>	MARK [REDACTED] CONTROLLER
Year Started: 19 [REDACTED]	GREG [REDACTED] VP-ENVIRONMENTAL, HEALTH & SAFETY
State of Incorporation: DE	JEFF [REDACTED] GEN COUNSEL & EXEC VP
SIC: 3089 - Plastics Products, N.E.C.	RANDALL [REDACTED] PRES, COO & EXEC VP-OPS-RIGID OPEN TOP DIV
NAICS: 326199 - All Other Plastics Produc...	JAMES [REDACTED] CFO, TREAS, SEC & EXEC VP
Employees: 2,000 to 5,000	KELLY [REDACTED] DIR-LOGISTICS
Annual Sales: \$4,561,000,000	
Assets: \$5,605,000,000	
Liabilities: \$5,599,000,000	
Net Worth: \$6,000,000	

### Competitors:

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GLAD MANUFACTURING

HERITAGE BANK

PLASTIPAK PACKAGING INC.

SILGAN HOLDINGS, INC.

BEMIS COMPANY, INC.

CLOROX

HUHTAMAKI OYJ

PACTIV CORPORATION

POLY-AMERICA LP

SIGMA PLASTICS GROUP

CANUSA CORPORATION

MYERS INDUSTRIES, INC.

INTERTAPE POLYMER GROUP INC.

ALCOA, INC.

DART CONTAINER CORPORATION

INTEPLAST GROUP, LTD.

LETICA CORPORATION

REXAM PLC

WINCUP, INC.

PACTIV LLC

APTARA, INC.

REYNOLDS INC.

HERITAGE

CADILLAC PRODUCTS, INC.

AIRLITE PLASTICS COMPANY

POLYTAINERS INC.

ALCOA INC.

AEP INDUSTRIES INC.

3M COMPANY

DENSO CORPORATION

GRAHAM PACKAGING HOLDINGS COMPANY

AEP INDUSTRIES, INC.

APTARGROUP, INC.

DOPACO, INC.

INTERNATIONAL PAPER COMPANY

OWENS-ILLINOIS, INC.

SOLO CUP COMPANY

BERLIN PACKAGING LLC

### Corporate Structure

Have updated information? Email us at [data\\_quality@cortera.com](mailto:data_quality@cortera.com).

1.	[REDACTED] CORP - [REDACTED] IN, US	(1)	[REDACTED]
2.	[REDACTED] ADHESIVES - [REDACTED] MA, US	(1)	[REDACTED]
2.	[REDACTED] CORP - [REDACTED] MD, US	(1)	[REDACTED]
2.	[REDACTED] MANUFACTURING - [REDACTED] NJ, US	(1)	[REDACTED]
2.	[REDACTED] INC - [REDACTED] NJ, US	(1)	[REDACTED]
3.	[REDACTED] INC - [REDACTED] AZ, US	(1)	[REDACTED]
2.	[REDACTED] CORP - [REDACTED] NV, US	(1)	[REDACTED]
2.	[REDACTED] INC - [REDACTED] OH, US	(1)	[REDACTED]
2.	[REDACTED] PACKAGING - [REDACTED] OH, US	(1)	[REDACTED]
2.	[REDACTED] CORP - [REDACTED] IN, US	(1)	[REDACTED]
2.	[REDACTED] CORP - [REDACTED] IA, US	(1)	[REDACTED]
2.	[REDACTED] INC - [REDACTED] IL, US	(1)	[REDACTED]
2.	[REDACTED] CORP - [REDACTED] FL, US	(1)	[REDACTED]
2.	[REDACTED] LLC - [REDACTED] KS, US	(1)	[REDACTED]
2.	[REDACTED] DESIGN CORP - [REDACTED] VA, US	(1)	[REDACTED]
2.	[REDACTED] HOLDING CORP - [REDACTED] LA, US	(1)	[REDACTED]
2.	[REDACTED] INC - [REDACTED] IN, US	(1)	[REDACTED]
2.	[REDACTED] CONTAINERS INC - [REDACTED] IN, US	(1)	[REDACTED]
2.	[REDACTED] CONTAINERS - [REDACTED] IN, US	(1)	[REDACTED]
2.	[REDACTED] PLASTICS - [REDACTED] IL, US	(1)	[REDACTED]
2.	[REDACTED] TECHNOLOGIES - [REDACTED] MD, US	(1)	[REDACTED]
2.	[REDACTED] LANCASTER - [REDACTED] PA, US	(1)	[REDACTED]
2.	[REDACTED] PRODUCTS - [REDACTED] MA, US	(1)	[REDACTED]
2.	[REDACTED] SETCO - [REDACTED] CA, US	(1)	[REDACTED]
2.	[REDACTED] SETCO - [REDACTED] NJ, US	(1)	[REDACTED]
2.	[REDACTED] PACKAGING DIVISION - [REDACTED] IL, US		
2.	[REDACTED] CORP - [REDACTED] NJ, US	(1)	[REDACTED]
2.	[REDACTED] PLASTICS - [REDACTED] MD, US	(2)	[REDACTED]
2.	[REDACTED] INC - [REDACTED] IN, US	(2)	[REDACTED]

**332** Locations

This is the total number of known locations (mailing addresses, P.O. Boxes, etc).

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2. [REDACTED] INC. [REDACTED] AR, US (25 [REDACTED])  
2. [REDACTED] LLC [REDACTED] IN, US (25 [REDACTED])  
2. [REDACTED] PARTNERSHIP [REDACTED] MD, US (25 [REDACTED])

## Corporate Public Records

### Summary

Type	Count	Most Recent
Bankruptcy Filings	4	02/11 [REDACTED]
Tax Liens	36	12/02 [REDACTED]
Civil Judgments	-	-

These public records were found for this company, including all locations that are part of the entire corporate family.

If you believe data has been incorrectly linked to this company, please contact us at [data\\_quality@cortera.com](mailto:data_quality@cortera.com)

### Bankruptcies:

Date Filed	Filing Type	Case #	Court	Court Location	Disposition/Date
02-11	CHAPTER 11 DISCHARGE	09 [REDACTED]	DELAWARE FED COURT [REDACTED]	[REDACTED] DE	[REDACTED] 1-04
Debtor: [REDACTED] CORP, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CANADA LTD, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] INC, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] IN, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CO, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CORP, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] LLC, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] INC, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CORP, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] INC, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] INC, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] INC, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] OF MEXICO I, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CORP, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CORP, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] PRODUCTS, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CORPORATIO, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CORPORATIO, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] INTERNATIONAL, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CORP, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CORP, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] OF CANADA LLC, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] SHEETS, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CORPORA, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] HOLDINGS, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CORPORAT, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] IN, 1475 [REDACTED] IL [REDACTED]					
02-11	CHAPTER 11 DISMSL/TRNSFR/CLOSE	0910445	DELAWARE FED COURT [REDACTED]	[REDACTED] DE	[REDACTED] 2-12
Debtor: [REDACTED] INTL, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CORPORATION I, 1475 [REDACTED] IL [REDACTED]					
01-03	CHAPTER 11 DISCHARGE	0610001	DELAWARE FED COURT [REDACTED]	[REDACTED] DE	[REDACTED] 6-09
Debtor: [REDACTED] CORP, 1475 [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CORP, 1475 E [REDACTED] RD [REDACTED] IL [REDACTED]					
01-03	CHAPTER 11 DISCHARGE	0610003	DELAWARE FED COURT [REDACTED]	[REDACTED] DE	[REDACTED] 6-09
Debtor: [REDACTED] CORP, 1475 E [REDACTED] RD [REDACTED] IL [REDACTED]					
Debtor: [REDACTED] CORP, 1475 [REDACTED] IL [REDACTED]					

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## Tax Liens &amp; Judgments:

Date Filed	Amount	Creditor	Filing Type	Release Date	Case #	Court
12-02	\$592	STATE OF INDIANA	STATE TAX WARRANT		10 [REDACTED]	[REDACTED] IN CIRCUIT COURT
		Debtor: [REDACTED] LLC, 3245 [REDACTED] IN, [REDACTED]				
09-29	\$482	STATE OF INDIANA	STATE TAX WARRANT		10 [REDACTED]	[REDACTED] IN CIRCUIT COURT
		Debtor: [REDACTED] LLC, 3245 [REDACTED] IN, [REDACTED]				
08-22	\$16	STATE OF KENTUCKY	STATE TAX LIEN		00 [REDACTED]	[REDACTED] KY COUNTY COURT
		Debtor: [REDACTED] INC, PO BOX [REDACTED] IN, [REDACTED]				
07-29	\$120	STATE OF INDIANA	STATE TAX WARRANT RELEASE	08-08	10 [REDACTED]	[REDACTED] IN CIRCUIT COURT
		Debtor: [REDACTED] LLC, 3245 [REDACTED] IN, [REDACTED]				
07-21	\$1,216	STATE OF INDIANA	STATE TAX WARRANT		10 [REDACTED]	[REDACTED] IN CIRCUIT COURT
		Debtor: [REDACTED] SP, 1413 [REDACTED] IN, [REDACTED]				
06-09	\$301	STATE OF INDIANA	STATE TAX WARRANT RELEASE	06-17	10 [REDACTED]	[REDACTED] IN CIRCUIT COURT
		Debtor: [REDACTED] CORP, 630 [REDACTED] IN, [REDACTED]				
06-04	\$296	STATE OF INDIANA	STATE TAX WARRANT		10 [REDACTED]	[REDACTED] IN CIRCUIT COURT
		Debtor: [REDACTED] LLC, 3245 [REDACTED] IN, [REDACTED]				
06-04	\$125	STATE OF INDIANA	STATE TAX WARRANT RELEASE	08-08	10 [REDACTED]	[REDACTED] IN CIRCUIT COURT
		Debtor: [REDACTED] LLC, 3245 [REDACTED] IN, [REDACTED]				
06-03	\$628	STATE OF INDIANA	STATE TAX WARRANT RELEASE	06-17	10 [REDACTED]	[REDACTED] IN CIRCUIT COURT
		Debtor: [REDACTED] CORP, 630 [REDACTED] IN, [REDACTED]				
04-11	\$707	STATE OF MISSISSIPPI	STATE TAX LIEN		38 [REDACTED]	[REDACTED] MS CIRCUIT COURT
		Debtor: [REDACTED] CORP, 101 [REDACTED] IN, [REDACTED]				
01-13	\$291	STATE OF INDIANA	STATE TAX WARRANT RELEASE	01-30	08 [REDACTED]	[REDACTED] IN CIRCUIT COURT
		Debtor: [REDACTED] CORP, 630 [REDACTED] IN, [REDACTED]				
10-07	\$17,590	STATE OF NORTH CAROLINA	STATE TAX LIEN		[REDACTED]	[REDACTED] NC SUPERIOR COURT
		Debtor: [REDACTED] LLC, PO BOX [REDACTED] IN, [REDACTED]				
10-07	\$10,897	STATE OF NORTH CAROLINA	STATE TAX LIEN		[REDACTED]	[REDACTED] NC SUPERIOR COURT
		Debtor: [REDACTED] LLC, PO BOX [REDACTED] IN, [REDACTED]				
08-14	\$393	STATE OF OHIO	STATE TAX LIEN RELEASE	11-15	13 [REDACTED]	[REDACTED] OH COMMON PLEAS
		Debtor: [REDACTED] INC, 106 [REDACTED] AR, [REDACTED]				
		Debtor: [REDACTED] CONTAINERS, 106 [REDACTED] AR, [REDACTED]				
07-22	\$35,777	STATE OF MASSACHUSETTS	STATE TAX LIEN		17 [REDACTED]	[REDACTED] MA REGISTER OF DEEDS
		Debtor: [REDACTED] LLC, 44 [REDACTED] MA, [REDACTED]				
07-09	\$852	STATE OF INDIANA	STATE TAX WARRANT RELEASE	08-20	08 [REDACTED]	[REDACTED] IN CIRCUIT COURT

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Debtor: [REDACTED] SP, 1415 [REDACTED] IN, [REDACTED]							
06-04	\$191	STATE OF INDIANA	STATE TAX WARRANT RELEASE	09-20	08	[REDACTED] IN	CIRCUIT COURT
Debtor: [REDACTED] CORP, 101 [REDACTED] IN, [REDACTED]							
04-18	\$6,444	STATE OF CALIFORNIA	STATE TAX LIEN			[REDACTED] CA	COUNTY COURT (RD)
Debtor: [REDACTED] INC, 106 [REDACTED] AR, [REDACTED]							
04-18	\$6,444	STATE OF CALIFORNIA	FILED IN ERROR-ST TAX LIEN	07-02		[REDACTED] CA	COUNTY COURT (RD)
Debtor: [REDACTED] INC, 106 [REDACTED] K, AR, [REDACTED]							
02-13	\$2,595	STATE OF SOUTH CAROLINA	STATE TAX LIEN RELEASE	02-19	5	[REDACTED] SC	COUNTY RECORDER
Debtor: [REDACTED] CORP, PO BOX [REDACTED] IN, [REDACTED]							
01-29	\$262	STATE OF INDIANA	STATE TAX WARRANT RELEASE	02-14	08	[REDACTED] IN	CIRCUIT COURT
Debtor: [REDACTED] INC, 630 [REDACTED] IN, [REDACTED]							
06-27	\$851	STATE OF MISSISSIPPI	STATE TAX LIEN RELEASE	10-21	52	[REDACTED] MS	CIRCUIT COURT
Debtor: [REDACTED] LLC, PO BOX [REDACTED] IN, [REDACTED]							
06-27	\$333	STATE OF MISSISSIPPI	STATE TAX LIEN RELEASE	10-21	52	[REDACTED] MS	CIRCUIT COURT
Debtor: [REDACTED] LLC, PO BOX [REDACTED] IN, [REDACTED]							
04-30	\$884	STATE OF INDIANA	STATE TAX WARRANT		08	[REDACTED] IN	CIRCUIT COURT
Debtor: [REDACTED] LLC, 3245 [REDACTED] IN, [REDACTED]							
03-15	\$550	STATE OF MISSISSIPPI	STATE TAX LIEN RELEASE	08-06	52	[REDACTED] MS	CIRCUIT COURT
Debtor: [REDACTED] LLC, PO BOX [REDACTED] IN, [REDACTED]							
11-08	\$20,096	STATE OF MICHIGAN	STATE TAX LIEN			[REDACTED] MI	REGISTER OF DEEDS
Debtor: [REDACTED] LLC, PO BOX [REDACTED] IN, [REDACTED]							
03-10	\$6,099	STATE OF CALIFORNIA	STATE TAX LIEN			[REDACTED] CA	COUNTY COURT (RD)
Debtor: [REDACTED] INC, PO BOX [REDACTED] IN, [REDACTED]							
03-10	\$6,099	STATE OF CALIFORNIA	STATE TAX LIEN RELEASE	04-21		[REDACTED] CA	COUNTY COURT (RD)
Debtor: [REDACTED] INC, PO BOX [REDACTED] IN, [REDACTED]							
12-28	\$27,225	STATE OF LOUISIANA	STATE TAX LIEN		15	[REDACTED] LA	DISTRICT COURT
Debtor: [REDACTED] CORP, 140 [REDACTED] MN, [REDACTED]							
05-18	\$5,527	STATE OF NEW YORK	FILED IN ERROR-ST TAX WARRANT	08-31	X	[REDACTED] NY	COUNTY CLERK
Debtor: [REDACTED] INC, 251 [REDACTED] NJ, [REDACTED]							
02-23	\$4,335	STATE OF NEW YORK	STATE TAX WARRANT RELEASE	05-06	EC	[REDACTED] NY	COUNTY CLERK
Debtor: [REDACTED] INC, 251 [REDACTED] NJ, [REDACTED]							
01-28	\$6,188	STATE OF NEW JERSEY	STATE TAX LIEN		D	[REDACTED]	null
Debtor: [REDACTED] LLC, 101 [REDACTED] IN, [REDACTED]							
12-09	\$1,691	STATE OF NEW YORK	FILED IN ERROR-ST TAX	07-22	10	[REDACTED]	COUNTY CLERK

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Report Date: 12/31

Link ID: [REDACTED]

## WARRANT

[REDACTED] NY

Debtor: [REDACTED] INC, 251 [REDACTED] NJ, [REDACTED]

[REDACTED] 10-15 \$2,651

STATE OF PENNSYLVANIA STATE TAX LIEN

[REDACTED]

[REDACTED] PROTHONOTARY  
[REDACTED] PA

Debtor: [REDACTED] INC, PO BOX [REDACTED] IN, [REDACTED]

[REDACTED] 07-12 \$3,804

STATE OF SOUTH  
CAROLINASTATE TAX LIEN  
RELEASE

[REDACTED] 11-01 5 [REDACTED]

[REDACTED] COUNTY RECORDER  
[REDACTED] SC

Debtor: [REDACTED] CORP, 140 [REDACTED] MN, [REDACTED]

[REDACTED] 05-12 \$1,030

STATE OF UTAH

FILED IN  
ERROR-ST TAX  
LIEN

[REDACTED] 07-11 08 [REDACTED]

[REDACTED] DISTRICT COURT  
[REDACTED] UT

Debtor: [REDACTED] INC, PO BOX [REDACTED] IN, [REDACTED]

Debtor: [REDACTED] INC, 101 [REDACTED] IN, [REDACTED]

## Cortera Score Details

Cortera Score:

860

Higher  
RiskLower  
Risk

## Top Reasons:

- 21 Consistently prompt payments
- 11 Large spending in top categories
- 31 Large number of reported trade relationships
- 33 Large balances
- 67 Industry performance
- 22 Consistently slow payments
- 41 Presence of recent bankruptcies

The Cortera Score is a measure of a company's overall health and credit risk. The score is predictive of severe payment delinquency. The scale for the Cortera Score is from 100 to 900. A higher score means lower risk.

## Other Information

Motor Carrier Number	Broker Status	Common	Contract
MC [REDACTED]	None	None	Active

Insurance Policy Type	Effective Date	Policy Limit	Policy Number	Insurance Company
BI&PD	12/21 [REDACTED]	\$1,000,000	0 [REDACTED]	HARTFORD FIRE INSURANCE CO 1 HARTFORD PLZ HARTFORD, CT 061151707 (860) 547-5000

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**CORTERA**  
**CREDIT REPORTS:**  
**SAMPLE DEEP**  
**DIVE REPORT**  
**COST PER REPORT: \$6.00**

## CORTERA DEEP DIVE ON...

Report Date: 12/31  
Link ID: 24

## SYSTEMS

316 [REDACTED]  
[REDACTED] PA [REDACTED]  
(814) 46 [REDACTED]  
[http://www.\[REDACTED\].com](http://www.[REDACTED].com)  
Link ID: 24 [REDACTED]  
Location Type: Branch

Ultimate Parent: [REDACTED] CORP  
101 [REDACTED]  
[REDACTED] IN [REDACTED]  
(812) 42 [REDACTED]  
Link ID: 13 [REDACTED]

NOTE: This report is compiled from ALL members of the corporate family.

## Risk Behavior Scorecard

Cortera Score:

860

(Scale: 100 to 900. Predictive of severe payment delinquency. High score = low risk)

Top Reasons:

- 21 Consistently prompt payments
- 11 Large spending in top categories
- 31 Large number of reported trade relationships

Long-Term Health Rating	Steady	There are signs of consistent behavior and no trouble flags over the past 24 months.
Payment Rating (CPR)	682	This company has paid relatively fast over the past 3 months (Cortera Payment Rating (CPR) ranges 100 to 900).
Payment Risk Segment	5 Consistently Lower Risk	This company has been a consistently lower payment risk over the past 3-6 months.
Industry Benchmark	4.8 vs. 6.8	This company pays faster than others in its industry peer group.
Recent Spending	-4.9	This company's known recent spending is lower than previous levels.

## Buying Behavior

Total Known Spend  
(Past 12 months)  
**\$172,638,000**

Including these major categories

## Materials



Past 12 months:  
**\$99,358,500**  
Year-over-Year change:  
**-15.6**

## Operations



Past 12 months:  
**\$6,645,500**  
Year-over-Year change:  
**+66.2**

## Shipping



Past 12 months:  
**\$66,223,000**  
Year-over-Year change:  
**-5.2**

## Payment Behavior

Cortera Payment Rating (CPR)

682

This company exhibits average payment behavior. See how the Cortera Payment Rating (CPR) relates to Days Beyond Terms [here](#).

## Cortera Payment Rating (CPR) History



This company's payment rating over the past twelve months.

Companies Reporting:  
**182**

## Cortera Payment Risk Segment



Cortera's Payment Risk Segment is based on how fast the company is paying vendors and whether the payments are getting faster or slower

## Recent Alerts

Cortera monitors information on companies every day and detected alerts in these categories within the past 90 days.

- ☒ Financial News
- ☒ Growth Clues
- ☐ Payment Rating Decline

- ☐ Public Records
- ☐ Purchase Decline

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Report Date: 12/31  
Link ID: [REDACTED]

## Payment Behavior Summary

## Cortera Payment Rating (CPR)

682

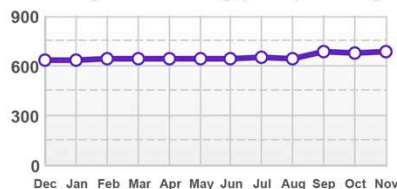
This company exhibits average payment behavior. See how the Cortera Payment Rating (CPR) relates to Days Beyond Terms [here](#).

## Cortera Payment Risk Segment



Cortera's Payment Risk Segment is based on how fast the company is paying vendors and whether the payments are getting faster or slower.

## Cortera Payment Rating (CPR) History



This company's payment rating over the past twelve months.

## Days Beyond Term (DBT) History



## Family Payment Experience Summary

Number of providers	182
Payment experiences	1,914
Average DBT (Days Beyond Terms) - prior 3 mos.	4.8
Average monthly balance - prior 3 mos.	\$15,966,824
% of debt 31+ days past due - prior 3 mos.	4%
% of debt 61+ days past due - prior 3 mos.	2%
Last A/R month	11 [REDACTED]
Highest balance - prior 3 months	\$2,411,378

## Comparisons

	Your A/R	All A/R Providers	Industry Benchmark
DBT (Days Beyond Terms)	-	4.8	6.8
% of debt reported current	-	81%	79%
% of debt 90+ days past due	-	1%	2%
Total balance	-	\$15,966,824	\$81,327

## Payment Aging Details

Date	# Providers	Current	%	1-30	%	31-60	%	61-90	%	90+	%	Balance	% Past Due
11 [REDACTED]	182	\$11,860,126	82%	\$2,223,203	15%	\$173,063	1%	\$156,825	1%	\$105,832	1%	\$14,519,049	18%
10 [REDACTED]	184	\$14,067,577	80%	\$2,569,543	15%	\$433,801	2%	\$246,689	1%	\$173,962	1%	\$17,491,572	20%
09 [REDACTED]	184	\$13,039,705	82%	\$2,297,860	14%	\$238,782	2%	\$132,536	1%	\$180,967	1%	\$15,889,850	18%
08 [REDACTED]	183	\$12,257,943	84%	\$1,851,541	13%	\$149,925	1%	\$253,148	2%	\$96,377	1%	\$14,608,934	16%
07 [REDACTED]	182	\$19,938,691	89%	\$2,017,775	9%	\$231,260	1%	\$155,064	1%	\$87,725	0%	\$22,430,515	11%
06 [REDACTED]	176	\$12,756,108	86%	\$1,752,162	12%	\$123,057	1%	\$135,974	1%	\$82,918	1%	\$14,850,219	14%
05 [REDACTED]	171	\$14,257,560	87%	\$1,782,297	11%	\$151,694	1%	\$159,120	1%	\$95,458	1%	\$16,446,129	13%
04 [REDACTED]	172	\$18,711,535	87%	\$2,261,351	11%	\$251,801	1%	\$168,123	1%	\$118,862	1%	\$21,511,672	13%
03 [REDACTED]	171	\$15,776,771	87%	\$1,835,126	10%	\$175,243	1%	\$127,373	1%	\$133,218	1%	\$18,047,731	13%
02 [REDACTED]	168	\$9,860,586	81%	\$1,364,975	11%	\$733,347	6%	\$169,029	1%	\$90,051	1%	\$12,217,988	19%
01 [REDACTED]	166	\$9,455,529	73%	\$2,733,205	21%	\$448,629	3%	\$142,764	1%	\$90,487	1%	\$12,870,614	27%
12 [REDACTED]	173	\$9,865,348	77%	\$2,322,150	18%	\$156,719	1%	\$296,930	2%	\$95,383	1%	\$12,736,530	23%

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## Payment Behavior By Industry Segment

## Materials Payment Behavior

Materials Payment Behavior shows how this company paid suppliers in various materials related industry segments over the past three months.

Segment	#Providers	*Avg. Balance	Avg. DBT	**Highest Balance	%31+	%61+	%91+
Metals	7	\$7,836	11.3	\$10,061	14.0	8.8	4.4
Plastics	7	\$1,245,770	0.5	\$1,321,851	0.7	0.2	0.0
Chemicals	7	\$822,650	0.8	\$364,249	1.0	0.2	0.1
Building - Brick, Stone & Tile	-	-	-	-	-	-	-
Building - Doors & Glass	-	-	-	-	-	-	-
Building - Electrical	9	\$53,586	6.2	\$20,811	7.5	2.8	0.4
Building - Plumbing	-	-	-	-	-	-	-
Building - HVAC	2	\$725	0.0	\$1,015	0.0	0.0	0.0
Building - Roofing & Siding	-	-	-	-	-	-	-
Building - Wood Products	-	-	-	-	-	-	-
Building - Other	5	\$535,365	1.3	\$549,945	1.8	0.0	0.0
Electronics	4	\$40,260	4.7	\$78,767	4.9	4.3	3.7
Pipes, Valves & Fittings	2	\$238	0.0	\$530	0.0	0.0	0.0
Packaging	5	\$3,720,172	0.4	\$1,118,750	0.4	0.2	0.1
Textiles	-	\$0	-	\$0	-	-	-
Other Materials	1	\$61,873	0.4	\$112,873	0.8	0.1	0.0

## Operations Payment Behavior

Operations Payment Behavior shows how this company paid suppliers in various operations related industry segments over the past three months.

Segment	#Providers	*Avg. Balance	Avg. DBT	**Highest Balance	%31+	%61+	%91+
Industrial Supplies	15	\$131,639	5.4	\$48,171	3.8	1.1	0.6
Industrial Equipment	20	\$512,992	4.9	\$762,621	2.7	0.2	0.1
Office Supplies	4	\$41,087	21.5	\$48,179	31.5	12.9	3.6
Business Services	11	\$141,572	41.0	\$111,250	44.9	30.5	28.3
Service Industry Supplies	1	\$1,328	3.1	\$2,249	0.0	0.0	0.0
Publishing & Printing	-	-	-	-	-	-	-
Construction Equipment	1	\$1,554	0.0	\$1,554	0.0	0.0	0.0
Hardware	-	-	-	-	-	-	-
Information Technology	1	\$1,276	0.0	\$2,412	0.0	0.0	0.0
Medical & Lab Supplies	1	\$18,222	10.3	\$29,360	11.1	0.0	0.0

## Shipping Payment Behavior

Shipping Payment Behavior shows how this company paid suppliers in various freight related industry segments over the past three months.

Segment	#Providers	*Avg. Balance	Avg. DBT	**Highest Balance	%31+	%61+	%91+
Truckload Shipping	32	\$5,208,789	7.6	\$2,411,378	5.2	2.6	0.9
Less-than-Truckload Shipping	17	\$2,919,590	5.6	\$1,849,246	4.0	2.6	0.6
Rail	6	\$311,246	20.1	\$253,495	21.2	14.7	9.6
Air	3	\$1,983	30.3	\$4,201	17.0	17.0	17.0
Fuel	4	\$2,896	58.1	\$1,989	58.7	52.2	46.9
Leasing	9	\$169,801	6.0	\$46,387	4.5	3.0	2.0
Transportation Services	2	\$2,959	36.3	\$3,362	28.4	28.4	28.4
Transportation Supplies	3	\$2,199	1.2	\$3,368	1.9	0.6	0.6

\*The Avg. Balance is based on the sum of all balances reported over the past three months.

\*\*The Highest Balance is the single highest balance reported by one provider over the past three months.

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## Payment Behavior By Industry Segment

## Other Payment Behavior

Other Payment Behavior shows how this company paid suppliers in various other industry segments over the past three months.

Segment	#Providers	*Avg. Balance	Avg. DBT	**Highest Balance	%31+	%61+	%91+
Apparel & Outdoors	1	\$19,665	18.0	\$26,267	21.7	11.3	7.5
Construction	-	-	-	-	-	-	-
Food Products	-	-	-	-	-	-	-
Beverages	-	-	-	-	-	-	-
Advertising	-	-	-	-	-	-	-
Consulting	-	-	-	-	-	-	-
Oil & Gas	-	-	-	-	-	-	-
Insurance	-	-	-	-	-	-	-
Financial Services	4	\$6,095	7.0	\$5,071	5.2	0.0	0.0
Legal Services	-	-	-	-	-	-	-
Utilities	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-

## How Does Your Industry Get Paid By This Company?

Here's how this company pays the top 20 industries it buys from.

Industry Segment	#Providers	*Avg. Balance	Avg. DBT
Truckload Shipping	32	\$5,208,789	7.6
Packaging	5	\$3,720,172	0.4
Less-than-Truckload Shipping	17	\$2,919,590	5.6
Plastics	7	\$1,245,770	0.5
Chemicals	7	\$822,650	0.8
Building - Other	5	\$535,365	1.3
Industrial Equipment	20	\$512,992	4.9
Rail	6	\$311,246	20.1
Leasing	9	\$169,801	6.0
Business Services	11	\$141,572	41.0
Industrial Supplies	15	\$131,639	5.4
Other Materials	1	\$61,873	0.4
Building - Electrical	9	\$53,586	6.2
Office Supplies	4	\$41,087	21.5
Electronics	4	\$40,260	4.7
Apparel & Outdoors	1	\$19,665	18.0
Medical & Lab Supplies	1	\$18,222	10.3
Metals	7	\$7,836	11.3
Financial Services	4	\$6,095	7.0
Transportation Services	2	\$2,959	36.3

Overall, this company pays: **4.8** days late.

Companies like them pay: **6.8** days late.



## TIP:

## Making a Credit Decision or Setting a Credit Limit?

- Locate your industry segment in the chart on the left or the chart above.
- Compare your order amount or requested credit limit with the average balance the company has with others in your industry (or total balance if there are no providers in your industry).
- Consider how late the company pays your industry and the number of other providers.
- Make your decision based on your company's risk tolerance:
  - Conservative credit limits would be at or below the Avg. Balance for your industry.

\*The Avg. Balance is based on the sum of all balances reported over the past three months.

\*\*The Highest Balance is the single highest balance reported by one provider over the past three months.

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Report Date: 12/31  
Link ID: 24

## Materials Spend Insights

Insight into what this company spends on materials normally used in connection with delivering their product or services.

## Materials Index



## One Year Index

**-15.6**

Growth rate of Materials-related spending for last 12 months versus previous 12 months. Calculated across all Materials categories for the entire corporate family.

**42<sup>nd</sup>** Percentile

This company's growth rate of Materials-related spending against all other companies in Cortera's database.

## Spend By Materials Category

This company's known Materials spend in key categories over the past 12 months.

Category	At This Location	Entire Corporate Family	One Year Trend
Metals	-	\$70,000	Decreasing ↓
Plastics	-	\$18,513,500	Increasing ↑
Chemicals	-	\$29,554,500	Decreasing ↓
Building - Brick, Stone & Tile	-	-	
Building - Doors & Glass	-	-	
Building - Electrical	-	\$670,000	Increasing ↑
Building - Plumbing	-	-	
Building - HVAC	-	\$17,500	Decreasing ↓
Building - Roofing & Siding	-	-	
Building - Wood Products	-	-	
Building - Other	-	\$7,451,000	Consistent ↔
Electronics	-	\$495,500	Increasing ↑
Pipes, Valves & Fittings	-	\$14,000	Decreasing ↓
Packaging	-	\$42,129,000	Increasing ↑
Textiles	-	-	
Other Materials	-	\$443,500	Consistent ↔
<b>Total</b>	-	<b>\$99,358,500</b>	

## Materials Trend

Entire corporate family - last 12 months



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Report Date: 12/31  
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## Operations Spend Insights

Insight into what this company spends on operational purchases that tend to correlate to the size and growth of their business.

### Operations Index



#### One Year Index

# +66.2

Growth rate of Operations-related spending for last 12 months versus previous 12 months. Calculated across all Operations categories for the entire corporate family.

# 72<sup>nd</sup>

Percentile

This company's growth rate against all other companies in Cortera's database.

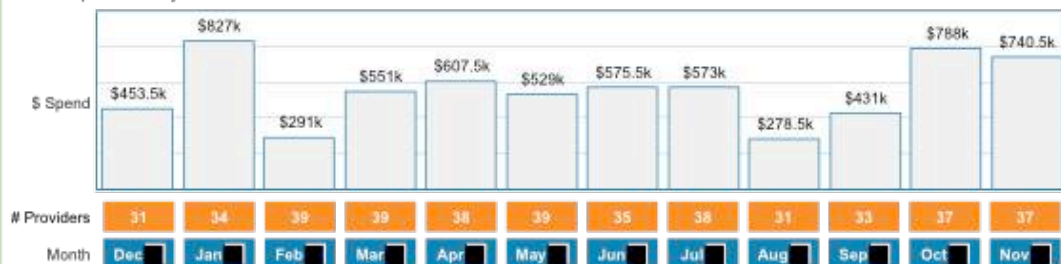
### Spend By Operations Category

This company's known Operations spend in key categories over the past 12 months.

Category	At This Location	Entire Corporate Family	One Year Trend
Industrial Supplies	-	\$1,389,500	Consistent →
Industrial Equipment	-	\$4,039,000	Increasing ↑
Office Supplies	-	\$215,500	Increasing ↑
Business Services	-	\$921,500	Decreasing ↓
Service Industry Supplies	-	\$14,500	Decreasing ↓
Publishing & Printing	-	-	-
Medical & Lab Supplies	-	\$50,000	-
Information Technology	-	\$13,000	Increasing ↑
Hardware	-	-	-
Construction Equipment	-	\$2,500	Decreasing ↓
<b>Total</b>	-	<b>\$6,645,500</b>	

### Operations Trend

Entire corporate family - last 12 months



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Report Date: 12/31  
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## Shipping Spend Insights

Insight into what this company spends on shipping related expenses that often correlate to company size and growth based on product movement.

### Shipping Index



#### One Year Index

**-5.2**

Growth rate of Shipping-related spending for last 12 months versus previous 12 months. Calculated across all Shipping categories for the entire corporate family.

**45<sup>th</sup>** Percentile

This company's growth rate of Shipping-related spending against all other companies in Cortera's database.

#### Three Year Trend



This company's average annual Shipping growth

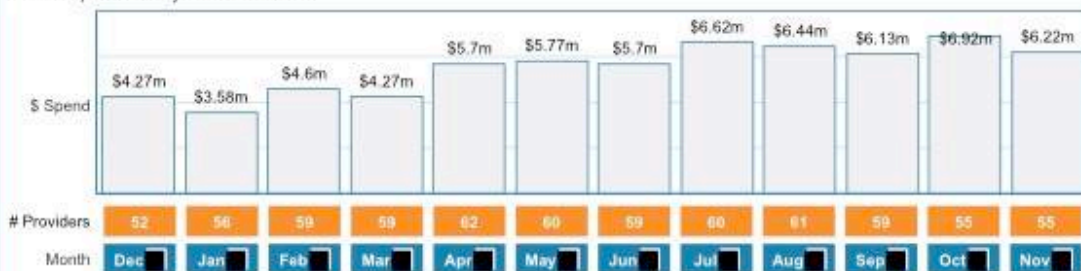
### Spend By Shipping Category

This company's known Shipping spend in key categories over the past 12 months.

Category	At This Location	Entire Corporate Family	One Year Trend
Truckload Shipping	-	\$39,009,000	Decreasing ↓
Less Than Truckload Shipping	-	\$22,765,000	Increasing ↑
Rail	-	\$2,567,500	Decreasing ↓
Air	-	\$54,000	Decreasing ↓
Fuel	-	\$32,000	Increasing ↑
Leasing	-	\$1,686,500	Increasing ↑
Transportation Services	-	\$6,000	Increasing ↑
Transportation Supplies	-	\$103,000	Decreasing ↓
<b>Total</b>	-	<b>\$66,223,000</b>	

### Shipping Trend

Entire corporate family - last 12 months



Report Date: 12/31  
Link ID: 24

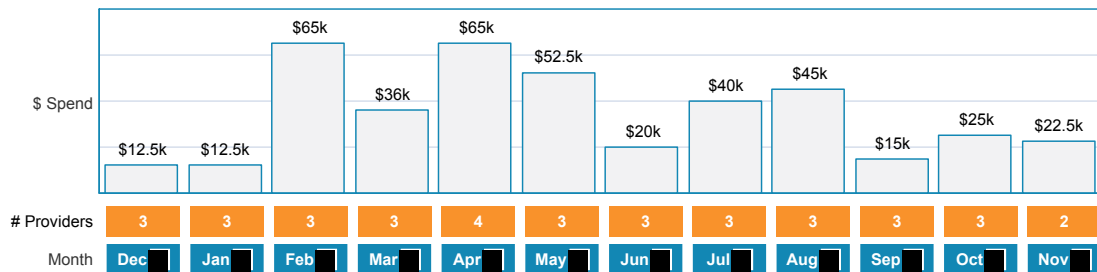
### Other Purchases

Other Purchases shows how much this company spends with suppliers in various other industry segments over the past twelve months.

Category	At This Location	Entire Corporate Family	One Year Trend
Apparel & Outdoors	-	\$137,500	
Construction	-	-	
Food Products	-	-	
Beverages	-	-	
Advertising	-	-	
Consulting	-	-	
Oil & Gas	-	-	
Insurance	-	-	
Financial Services	-	\$273,500	
Legal Services	-	-	
Utilities	-	-	
Other	-	-	
<b>Total</b>	-	<b>\$411,000</b>	

### Other Trend

Entire corporate family - last 12 months



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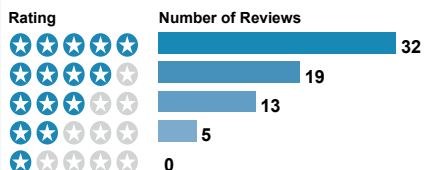


Report Date: 12/31  
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### Community Payment Ratings

What others are saying about this company's payment behavior.

**4.1 Average**   
Based on 69 Ratings



### Growth Clues

- ☒ Increase in Key Purchases
- ☐ Signs of Improving Financial Conditions
- ☐ Improving Payment Behavior
- ☐ Signs of Increased Online Activity
- ☐ Signs of Operational Changes

These are the signs found in Cortera's data that suggest this company is experiencing growth.

### Recent News

These are financial articles found in local and national publications over the past 12 months that may provide leading indication of changes in payment behavior.

Topic	Count	Most Recent
Earnings	3	01/10
Acquisition	1	01/23
Operations	9	10/03

Date	Topic	Most Recent Headline(s)
10/03	Decreasing staff	23 jobs cut at [REDACTED] in [REDACTED] (MA)
06/03	Operations	Rexam sells rest of healthcare business for \$135m (Packaging Business Review)
06/02	Operations	CORRECTING and REPLACING [REDACTED] Inc. Announces Secondary Public Offering (Business Wire Manufacturing News)
04/14	Operations	[REDACTED] Inc. Appoints Idalene Kesner and Jonathan Foster to Company's Board (Business Wire Manufacturing News)
03/24	Plant closing	[REDACTED] to Acquire Rexam's Healthcare Containers and Closures Business for \$135M (Benzinga.com)
02/28	Operations	Stopaq Enters U.S. Market (Paint Square)
02/20	Operations	[REDACTED] largest shareholder plans to sell some of its stock   PDF [REDACTED] (IN)
02/03	Operations	Montagu Strikes \$805M Deal For Rexam's Health Care Biz (Law 360 Corporate Finance)
01/23	Acquisition	[REDACTED] Acquires Controlling Interest of Qingdao P&B Co (AZOM Engineering and Materials)
01/10	Earnings	[REDACTED] moving 336 jobs to Indiana plants [REDACTED] (TX)

### Corporate Demographics

Have updated information? Email us at [data\\_quality@cortera.com](mailto:data_quality@cortera.com).

Business Demographics:		Executives:	
Company Name:	[REDACTED] CORP	JONATHAN [REDACTED]	CHAIRMAN & CEO
Website:	<a href="http://www.[REDACTED].com">http://www.[REDACTED].com</a>	MARK [REDACTED]	CONTROLLER
Year Started:	19[REDACTED]	GREG [REDACTED]	VP-ENVIRONMENTAL, HEALTH & SAFETY
State of Incorporation:	DE	JEFF [REDACTED]	GEN COUNSEL & EXEC VP
SIC:	3089 - Plastics Products, N.E.C.	RANDALL [REDACTED]	PRES, COO & EXEC VP-OPS-RIGID OPEN TOP DIV
NAICS:	326199 - All Other Plastics Produc...	JAMES [REDACTED]	CFO, TREAS, SEC & EXEC VP
Employees:	2,000 to 5,000	KELLY [REDACTED]	DIR-LOGISTICS
Annual Sales:	\$4,561,000,000		
Assets:	\$5,605,000,000		
Liabilities:	\$5,599,000,000		
Net Worth:	\$6,000,000		

### Competitors:

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Link ID: 24

GLAD MANUFACTURING  
HERITAGE BANK  
PLASTIPAK PACKAGING INC.  
SILGAN HOLDINGS, INC.  
BEMIS COMPANY, INC.  
CLOROX  
HUHTAMAKI OYJ  
PACTIV CORPORATION  
POLY-AMERICA LP  
SIGMA PLASTICS GROUP  
CANUSA CORPORATION  
MYERS INDUSTRIES, INC.  
INTERTAPE POLYMER GROUP INC.  
ALCOA, INC.  
DART CONTAINER CORPORATION  
INTEPLAST GROUP, LTD.  
LETICA CORPORATION  
REXAM PLC  
WINCUP, INC.

PACTIV LLC  
APTARA, INC.  
REYNOLDS INC.  
HERITAGE  
CADILLAC PRODUCTS, INC.  
AIRLITE PLASTICS COMPANY  
POLYTAINERS INC.  
ALCOA INC.  
AEP INDUSTRIES INC.  
3M COMPANY  
DENSO CORPORATION  
GRAHAM PACKAGING HOLDINGS COMPANY  
AEP INDUSTRIES, INC.  
APTARGROUP, INC.  
DOPACO, INC.  
INTERNATIONAL PAPER COMPANY  
OWENS-ILLINOIS, INC.  
SOLO CUP COMPANY  
BERLIN PACKAGING LLC

### Corporate Structure

Have updated information? Email us at [data\\_quality@cortera.com](mailto:data_quality@cortera.com).

1.		CORP		IN, US	(13)	
2.		ADHESIVES		MA, US	(12)	
2.		CORP		MD, US	(12)	
2.		MANUFACTURING		NJ, US	(12)	
2.		INC		NJ, US	(12)	
3.		INC		AZ, US	(12)	
2.		CORP		NV, US	(12)	
2.		INC		OH, US	(12)	
2.		PACKAGING		OH, US	(12)	
2.		CORP		IN, US	(13)	
2.		CORP		IA, US	(13)	
2.		INC		IL, US	(13)	
2.		CORP		FL, US	(13)	
2.		LLC		KS, US	(13)	
2.		CORP		VA, US	(13)	
2.		CORP		LA, US	(13)	
2.		INC		IN, US	(13)	
2.		&		IN, US	(14)	
2.		&		IN, US	(14)	
2.		PLASTICS		IL, US	(14)	
2.		TECHNOLOGIES		MD, US	(14)	
2.		LANCASTER		PA, US	(14)	
2.		PRODUCTS		MA, US	(14)	
2.		SETCO		CA, US	(149190378)	
2.		SETCO		NJ, US	(14)	
2.		CORPORATION		DIVISION		IL,
2.		CORP		NJ, US	(14)	
2.		PLASTICS		MD, US	(20)	
2.		GROUP INC		IN, US	(24)	

**332** Locations

This is the total number of known locations (mailing addresses, P.O. Boxes, etc).

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Report Date: 12/31  
Link ID: 24

2 [REDACTED] INC - [REDACTED] AR, US (25 [REDACTED])  
2 [REDACTED] LLC - [REDACTED] IN, US (25 [REDACTED])  
2 [REDACTED] PARTNERSHIP - [REDACTED] MD, US (25 [REDACTED])

## Corporate Public Records

### Summary

Type	Count	Most Recent
Bankruptcy Filings	4	02/11 [REDACTED]
Tax Liens	36	12/02 [REDACTED]
Civil Judgments	-	-

These public records were found for this company, including all locations that are part of the entire corporate family.

If you believe data has been incorrectly linked to this company, please contact us at [data\\_quality@cortera.com](mailto:data_quality@cortera.com)

### Bankruptcies:

Date Filed	Filing Type	Case #	Court	Court Location	Disposition/Date
02-11	CHAPTER 11 DISCHARGE	05 [REDACTED]	DELAWARE FED COURT [REDACTED]	[REDACTED] DE	[REDACTED] 11-04
		Debtor: [REDACTED] CORP, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CANADA LTD, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] INC, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] INTL IN, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CORP, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] LLC, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] U S INC, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CORP, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] INC, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] INC, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] INC, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] MEXICO I, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CORP, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CORP, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] PRODUCTS, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CORPORATIO, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CORPORATIO, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] INTERNATIONAL, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CORP, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CORP, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CANADA LLC, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] SHEETS, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CORPORA, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] HOLDINGS, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CORPORAT, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] INTERNATIONAL IN, 1475 [REDACTED] IL, [REDACTED]			
02-11	CHAPTER 11 DISMSL/TRNSFR/CLOSE	05 [REDACTED]	DELAWARE FED COURT [REDACTED]	[REDACTED] DE	[REDACTED] 02-12
		Debtor: [REDACTED] INTL, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CORPORATION I, 1475 [REDACTED] IL, [REDACTED]			
01-03	CHAPTER 11 DISCHARGE	06 [REDACTED]	DELAWARE FED COURT [REDACTED]	[REDACTED] DE	[REDACTED] 06-09
		Debtor: [REDACTED] CORP, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CORP, 1475 [REDACTED] IL, [REDACTED]			
01-03	CHAPTER 11 DISCHARGE	06 [REDACTED]	DELAWARE FED COURT [REDACTED]	[REDACTED] DE	[REDACTED] 06-09
		Debtor: [REDACTED] CORP, 1475 [REDACTED] IL, [REDACTED]			
		Debtor: [REDACTED] CORP, 1475 [REDACTED] IL, [REDACTED]			

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Report Date: 12/31

Link ID: 24

WARRANT				NY	
Debtor:	251	NJ			
10-15	\$2,651	STATE OF PENNSYLVANIA	STATE TAX LIEN	206	PROTHONOTARY
Debtor:	INC, PO BOX	IN, 4		PA	
07-12	\$3,804	STATE OF SOUTH CAROLINA	STATE TAX LIEN RELEASE	11-01	COUNTY RECORDER
Debtor:	CORP, 1401	MN,		SC	
05-12	\$1,030	STATE OF UTAH	FILED IN ERROR-ST TAX LIEN	07-11	DISTRICT COURT
Debtor:	INC, PO BOX	IN,		UT	
Debtor:	INC, 101	IN			

## Cortera Score Details

Cortera Score:

860

Higher Risk

Lower Risk

Top Reasons:

- 21 Consistently prompt payments
- 11 Large spending in top categories
- 31 Large number of reported trade relationships
- 33 Large balances
- 67 Industry performance
- 22 Consistently slow payments
- 41 Presence of recent bankruptcies

The Cortera Score is a measure of a company's overall health and credit risk. The score is predictive of severe payment delinquency. The scale for the Cortera Score is from 100 to 900. A higher score means lower risk.

## Other Information

Motor Carrier Number	Broker Status	Common	Contract
MC	None	None	Active

Insurance Policy Type	Effective Date	Policy Limit	Policy Number	Insurance Company
BI&PD	12/21	\$1,000,000	01U	HARTFORD FIRE INSURANCE CO 1 HARTFORD PLZ HARTFORD, CT 061151707 (860) 547-5000

## Fleet Information

Motor Carrier Number	MC	Cargo:
Name	CORP	PLASTICS
Total Power Units	56	
Total Trailers	711	
Total Licensed Drivers	109	
Annual Mileage		
Fleet Class	O	

## Fleet Information

Motor Carrier Number		Cargo:
Name	CORPORATION	CAN LINERS
Total Power Units	1	

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Total Trailers	1
Total Licensed Drivers	1
Annual Mileage	
Fleet Class	A

**Fleet Information**

Motor Carrier Number		Cargo:	
Name	INC	PLASTIC CUPS	
Total Power Units	1		
Total Trailers	0		
Total Licensed Drivers	0		
Annual Mileage	0		
Fleet Class	A		

**Fleet Information**

Motor Carrier Number		Cargo:	
Name	KENTUCKY INCORPORATED	General Freight	
Total Power Units	1	Building Materials	
Total Trailers	0	Machinery, Large Objects	
Total Licensed Drivers	0		
Annual Mileage			
Fleet Class	A		

**Fleet Information**

Motor Carrier Number		Cargo:	
Name	INC	UNSPECIFIED	
Total Power Units	6		
Total Trailers	13		
Total Licensed Drivers	0		
Annual Mileage	98,000		
Fleet Class	C		

**Pension Plan Information**

Plan Name	INC. RETIREMENT INCOME PLAN
Plan Year Start	01/01
Plan Effective Date	04/01
Active Participants	0
Plan Administrator	MARK EXECUTIVE VP

**Pension Plan Information**

Plan Name	LLC SUB OF CORPORATION HNE SELECT EXC PLAN
Plan Year Start	01/01
Plan Effective Date	01/01
Active Participants	265
Plan Administrator	DAVID

**Pension Plan Information**

Plan Name	EMPLOYEES 401(K) RETIREMENT PLAN
Plan Year Start	01/01
Plan Effective Date	01/01

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Active Participants	10,907
Plan Administrator	DAVID TAX MGR

#### Pension Plan Information

Plan Name	INC. RETIREMENT INCOME PLAN I
Plan Year Start	01/01
Plan Effective Date	10/15
Active Participants	37
Plan Administrator	MARK EXECUTIVE VP

#### Pension Plan Information

Plan Name	PENSION PLAN
Plan Year Start	01/01
Plan Effective Date	10/03
Active Participants	0
Plan Administrator	MARK EXECUTIVE VP

#### Pension Plan Information

Plan Name	CORPORATION EMPLOYEE BENEFIT PLAN
Plan Year Start	01/01
Plan Effective Date	12/24
Active Participants	10,241
Plan Administrator	DAVID

#### Pension Plan Information

Plan Name	BARGAINING UNIT 401K PLAN
Plan Year Start	01/01
Plan Effective Date	04/20
Active Participants	596
Plan Administrator	DAVID TAX MGR

#### Internet Domains

Total URLs	Non ".com" URLs	Distinct Roots
86	18	77
.com	.com	.com
.com	.com	.com
.net	.com	.com
.com	.com	.com
.com	.com	.com
.com	.net	.com
.com	.com	.net
.com	.net	.com
.com	.com	.com
.com	.net	.com
.net	.com	.com
.com	.net	.com
.net	.com	.com
.org	.com	.com
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.net	.com	.com
.org	.com	.com
.com	.com	.com
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Report Date: 12/31  
Link ID: 243

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**CREDIT REPORT**  
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Single Experian reports also  
available for \$75/ea

██████████, NE / Business Credit Report as of  
10/23/2013



A+ = 95+  
A = 90 - 94  
B+ = 85 - 89  
B = 80 - 84  
C+ = 75 - 79  
C = 70 - 74  
U = Unknown

#### Business Credit Rating Score \*

**A(91)**

[100 max]

#### Recommended Credit

**\$35,000.00**

Address: 14 ██████████  
City: ██████████  
State/Prov: NE  
Zip Code: 68 ██████████  
Line of Information  
Business: Technology Services  
Phone: (402) 33 ██████████  
Fax: (402) 33 ██████████

#### Corporate Information

No. of Employees: 20-49  
Est. Annual Sales: \$5-10 Million  
Type of Business: Privately Owned  
Location Type: Single Loc  
Metro Area:

County: ██████████

View Web Site: <http://www.██████████.com>  
infoUSA ID: 89-83 ██████████

EIN: 47-05 ██████████

86-06 ██████████

47-06 ██████████

Business Hours: Mon. 9:00 AM - 5:00 PM  
Tues. 9:00 AM - 5:00 PM  
Wed. 9:00 AM - 5:00 PM  
Thur. 9:00 AM - 5:00 PM  
Fri. 9:00 AM - 5:00 PM  
Sat. Closed  
Sun. Closed

Years in Database: 10+  
Year of Incorporation: 1971  
Corporate Affiliation: None  
Credit Cards Accepted: N/A  
Ticker Symbol: None

Parent Company: None

#### Management Directory

TITLE  
PRESIDENT  
GENERAL MANAGER  
CIO/CTO, VICE PRESIDENT

NAME  
Mr. Jeff ██████████  
Mr. Roger ██████████  
Mr. Larry ██████████

#### Company Description

✓ **Primary Line of Business:**  
Information Technology Services (SIC 7371-09)

Other Lines of Business:  
Computer Software  
Computers-System Designers & Consultants  
Computers-Service & Repair  
Computers-Networking  
Computers-Support Services  
Security Sys-Communications/Computer  
Federal Government Contractors

SIC: 5734-01  
7371-03  
7378-01  
7379-04  
7379-11  
7382-04  
9999-66

Brand/Specialty:

#### Business Profile:

██████████ is a leading provider of information technology solutions and services in a wide number of vertical markets. It was established in 1971 to provide total hardware, software support and hardware maintenance solutions for businesses. The company's mission is to provide quality information processing products and services to its clients on a national scale while fostering an environment in which its employees, stockholders, customers and vendors may prosper. Its core competencies include content management; eForms and print output solutions; hardware services; network and infrastructure services; offshore software

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development; and small  
business products. [REDACTED]  
[REDACTED] is located in  
Neb.

### Business Expenditures

The estimated annual spending range for this business are displayed in the categories below.

Spending Category	Range	Spending Category	Range
Accounting	Over \$50,000	Technology	Over \$50,000
Insurance	\$25,000 to \$50,000	Legal	Over \$25,000
Office Equipment and Supplies	\$100,000 to \$250,000	Package/Container	\$500 to \$1,000
Payroll	\$2.5 Million to \$10 Million	Purchase Print	\$5,000 to \$10,000
Management/Administration	Over \$100,000	Rent and Leasing	\$100,000 to \$250,000
Telecommunications	\$100,000 to \$250,000	Contract Labor	Not Available

### Legal Filings

Date Placed	State	County	Type	Amount	Case Number
No Filings Reported					

### UCC Filings

UCC Filed Date: 06/14/2011  
Expiration Date: 06/14/2016  
Filing Number: 980 [REDACTED]  
Jurisdiction: SEC of State NE  
Secured Party: MID CITY BANK 352 N 114TH ST OMAHA , NE 68154  
Collateral: Undefined

UCC Filed Date: 10/11/2011  
Expiration Date: 10/11/2016  
Filing Number: 980 [REDACTED]  
Jurisdiction: SEC of State NE  
Secured Party: AXIS CAPITAL INC 308 N LOCUST ST STE 100 GRAND ISLAND , NE 68801  
Collateral: Undefined

### Similar Local Businesses

4 Tec Integration 5818 S 113th St Omaha, NE 68137-3605 Credit Score: C+ (76)	Concentric Corp 14216 Dayton Cir # 1 Omaha, NE 68137-5566 Credit Score: A (90)	Covalent IT Inc 68 W Center Rd Omaha, NE 68127-0000 Credit Score: C+ (78)	Forsythe Solutions Group Inc 17002 Marcy St # 110 Omaha, NE 68118-2933 Credit Score: A (90)	Help System Svc 13831 Millard Ave Omaha, NE 68137-2704 Credit Score: C+ (78)
Info Crossing 10040 Regency Cir Omaha, NE 68114-3723 Credit Score: B (83)	Infocrossing Inc 11707 Miracle Hills Dr Omaha, NE 68154-4457 Credit Score: A (90)	Pacific Solutions Inc 829 S 93rd St Omaha, NE 68114-5143 Credit Score: C (70)	T 1 Technologies 2504 S 32nd Ave Omaha, NE 68105-3610 Credit Score: C+ (78)	Vital Support Systems LLC 3850 S 149th St # 115 Omaha, NE 68144-5516 Credit Score: A (92)

### Nearby Businesses

Able Packaging 14627 Grover St Omaha, NE 68144	Cherrie Anderson School-Music 14633 Grover St	Closet Factory 14639 Grover St Omaha, NE 68144	Fox Custom Cabinets 14668 Grover St	Heartland Wood Floors Inc 14621 Industrial
--	---	--	---	--

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Omaha, NE 68144

Omaha, NE 68144

Rd  
Omaha, NE 68144Magic Auto Sales  
14634 Grover St  
Omaha, NE 68144Mid-Plains  
Insulation  
14614 Grover St #  
100  
Omaha, NE 68144Midwest Designs  
General Contr  
14646 Grover St  
Omaha, NE 68144National  
Insurance  
14634 Grover St  
Omaha, NE 68144Wulff Electric Inc  
14623 Grover St  
Omaha, NE 68144**Terms & Conditions**

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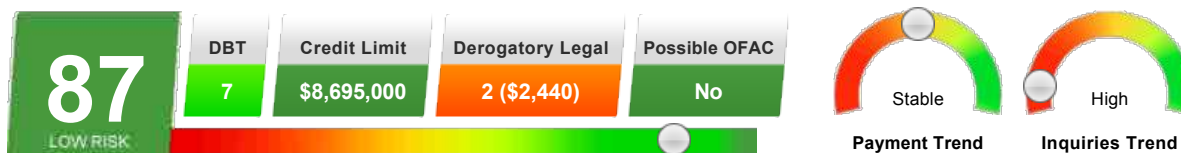
# CREDITSAFE CREDIT REPORTS

ANNUAL SUBSCRIPTION PRICE: \$1,500

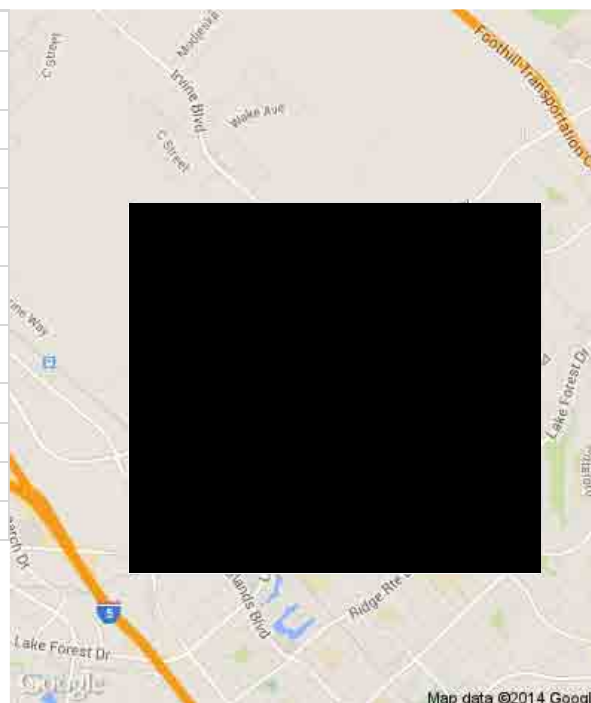
Includes up to 50,000 reports on  
USA companies

Reports on foreign companies available for  
\$130 each

		<b>Company Information</b>	
Company Name [REDACTED] CORP		Safe Number US16 [REDACTED]	



Company Name	[REDACTED] CORP
Other Legal Name	[REDACTED] CORPORATION WHICH WILL DO BUSINESS IN CALIFORNIA AS [REDACTED] CORPORATION
Address	40 [REDACTED] CA [REDACTED]
Address Type	Headquarters
Federal Tax-ID	XXXXX3 [REDACTED]
Charter Number	019 [REDACTED]
Incorporation Date	5/15 [REDACTED]
File Reported Date	2/1 [REDACTED]
Website	www.[REDACTED].com
Phone Number	94923 [REDACTED]
Business Type	Corporation
Sic Description	X-RAY APPARATUS & TUBES, NEC



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Summary	■■■■■ CORP	US1C■■■■■
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## Risk Rating History

## Monthly DBT Trends

## Group Information

## Ultimate Holding Company

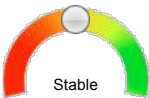
Safe Number	Company Name	Rating	DBT	Credit Limit	Legal Count
US1C■■■■■	■■■■■ CORP	87	7	\$8,695.0k	2 (\$2,440)

We've discovered 25 companies in this company's Creditsafe Linkages Data across 17 countries.

## Commentary

The business has been on file for over 21 years.	→
The business is part of a group.	→
The DBT for the business (7) is similar to other business in the same industry (6.93).	→
The DBT for the business (7) is similar to other business in the same state (6.22).	→
The DBT Trend has remained stable over the last four months	→
The business has legal filings registered against it – 2 filings with a total value of \$2,440.	↓

## Trade Payment Summary Last updated 12/17/2014

Company DBT	Payment Trend
<div>DBT</div> <div>7</div> <div>Industry DBT</div> <div>6</div>	 <div>Stable</div>

## DBT Range Comparison - All Companies

0.65% of all companies have the same DBT

This Company	Number	Balance	All US Companies in Group	Number	Balance
Total Trades	40	\$441,600	Total Trades	59	\$478,300
Continuous Trades	21	\$296,000	Continuous Trades	32	\$330,000
Collections	0	\$0	Collections	0	\$0

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Most recent single High Credit	\$334,900	Most recent single High Credit	\$365,000
Median Credit Amount	\$8,800	Median Credit Amount	\$10,600
Most common industry payment terms		Most common industry payment terms	
Net 30 terms		Net 30 terms	
Revolving credit terms		Revolving credit terms	
Other terms		Other terms	

## Inquiries Trend

	3 Months	6 Months	9 Months
Enquiries	9	20	32
Last Enquiry Date	11/11		

Trade Payments	██████████ CORP	US18 ██████████
Most common industry payment terms		Most common industry payment terms
Net 30 terms		Net 30 terms
Revolving credit terms		Revolving credit terms
Other terms		Other terms

## Trade Lines

Type	Number	DBT	Recent High Balance	Balance	Current	1-30	31-60	61-90	91+	Derogatory comments
Continuous	21	7	\$1,238,500	\$296,000	83%	10%	1%	5%	1%	0
New	1	0	\$0	\$0	0%	0%	0%	0%	0%	0
Combined Trade	22	7	\$1,238,500	\$296,000	83%	10%	1%	5%	1%	0
Aged	15		\$164,600	\$133,600	86%	10%	1%	1%	2%	0
Additional	3			\$12,000						
Leasing	3			\$12,000						
Supplemental	0			\$0						
Telecom	0			\$0						
Total Trades	40		\$1,421,300	\$441,600	84%	10%	1%	4%	1%	0

OVERDUE TRADE LINES ON FILE

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**Trade Lines – All US Companies in Group**

Number of other US companies in Group - 4							% of Group Total Trades balance
Type	Number	Balance	Current	1-30	31-60	61-90	91+
Continuous	32	\$330,000	84%	10%	1%	4%	1%
New	1	\$0	0%	0%	0%	0%	0%
Combined Trade	33	\$330,000	84%	10%	1%	4%	1%
Aged	21	\$135,800	86%	10%	1%	1%	2%
Additional	5	\$12,500	-	-	-	-	-
Total Trades	59	\$478,300					

**Collection Trades**

Total number of open and closed collection trades placed within the last 24 months	0
Total number of open collection trades	0
Total amount placed for open and closed collection trades	\$0
Total amount collected for open and closed collection trades	\$0
Total amount collected for open collection trades	\$0
Maximum amount collected on any collection trade	\$0
Total number of open or closed unpaid collection trades	0
Total number of open collections placed within 12 months of latest profile date	0
Total number of open collections placed within 6 months of latest profile date	0
Total number of open and closed collections placed within 6 months of latest profile date	0
Date of most recent collection trade	-
Date of most recent open collection trade	-

**Legal Filings**

CORP

US16

**Legal Filings Summary**

	Current	Family
Bankruptcy	No	No
Tax Lien filings	14	18
Judgement filings	0	0
Sum	\$2,440	\$22,726
UCC filings	6	18
Cautionary UCC filings	2	6

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SIC code - 3844 - X-RAY APPARATUS & TUBES, NEC			
Number Of Companies	397		
Number with Judgements	13	Value (\$)	\$693,976
Number with Tax Liens	42	Value (\$)	\$2,407,575
Cautionary UCC	53	Bankruptcies	7
Total UCC's	84		

### Uniform Commercial Code (UCC) Filings

#### UCC Filing Summary

Month	Year	Cautionary UCCs****	Total Filed	Released / Termination	Continuous	Amended / Assigned
Dec	■	2	3	0	0	0
Nov	■	2	3	0	0	0
Oct	■	2	3	0	0	0
Sep	■	1	2	0	0	0
Aug	■	1	2	0	0	0
Jul	■	1	2	0	0	0
Jun	■	2	3	0	0	0
May	■	2	4	0	0	0
Apr	■	2	4	0	0	0
Mar	■	2	4	0	0	0
Feb	■	2	8	1	0	0
Jan	■	2	8	1	0	0

\*\* Cautionary UCC Filings include one or more of the following collateral:

Accounts, Accounts Receivables, Contract Rights, Hereafter Acquired Property, Inventory, Leases, Notes Receivable or Proceeds.

#### UCC Details

UCC FILED Date	5/2/■	UCC TERMINATED Date	8/21/■
Filing Number	20/■	Filing Number	13/■
Original Filing State	DE	Original Filing Date	7/10/■
Jurisdiction	SEC OF STATE DELAWARE, P O BOX 898, 19903 DOVER, DE	Original Filing Number	1373/■
Secured Party	JPMORGAN CHASE BANK, N.A. NY NEW YORK CITY 10017 270 PARK AVENUE	Original Filing State	CA
Collateral	OTHER, HEREAFTER ACQUIRED PROPERTY	Jurisdiction	SEC OF STATE CALIFORNIA, 1230 J ST, 95814 SACRAMENTO, CA
		Secured Party	AGIE CHARMILLES IL LINCOLNSHIRE 60069 560 BOND STREET
UCC FILED Date	7/10/■	UCC FILED Date	12/26/■
Filing Number	137/■	Filing Number	20/■
Original Filing State	CA	Original Filing State	DE
Jurisdiction	SEC OF STATE CALIFORNIA, 1230 J ST, 95814 SACRAMENTO, CA	Jurisdiction	SEC OF STATE DELAWARE, P O BOX 898, 19903 DOVER, DE
Secured Party	AGIE CHARMILLES IL LINCOLNSHIRE 60069 560 BOND STREET	Secured Party	BANK OF THE WEST CA SAN FRANCISCO 94111 475 SANSOME STREET, 19TH FLOOR
		Collateral	OTHER, HEREAFTER ACQUIRED PROPERTY
UCC FILED Date	3/10/■	UCC FILED Date	11/23/■

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### UCC Industry Comparison Table

	No. of UCC's
Company	3
Industry Average	0.6

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7/30	State Tax Lien STATE OF INDIANA	Filed	\$429	0	MARION CNTY CIRCUIT/SUPERIOR /MUNICIPAL C, ROOM W122, 200 EAST WASHINGTON STREET, 46204 INDIANAPOLIS,IN
7/9	State Tax Lien STATE OF NEW YORK	Released	\$504	X	ALBANY COUNTY CLERK, COURT HOUSE, 12207 ALBANY,NY
6/25	State Tax Lien STATE OF NEW YORK	Released	\$104	X	ALBANY COUNTY CLERK, COURT HOUSE, 12207 ALBANY,NY
5/19	State Tax Lien STATE OF NEW YORK	Filed	\$504	X	ALBANY COUNTY CLERK, COURT HOUSE, 12207 ALBANY,NY
3/20	State Tax Lien STATE OF CALIFORNIA	Released	\$2,440	20	ORANGE COUNTY RECORDERS, 12 CIVIC CENTER PLAZA ROOM 101, 92701 SANTA ANA,CA
3/19	State Tax Lien	Released	\$0	09	SEC OF STATE CALIFORNIA, 1230 J ST, 95814 SACRAMENTO,CA
12/30	State Tax Lien STATE OF NEW YORK	Filed	\$104	10	ALBANY COUNTY CLERK, COURT HOUSE, 12207 ALBANY,NY
12/29	State Tax Lien STATE OF CALIFORNIA	Filed	\$2,440	20	ORANGE COUNTY RECORDERS, 12 CIVIC CENTER PLAZA ROOM 101, 92701 SANTA ANA,CA
12/22	State Tax Lien	Filed	\$0	08	SEC OF STATE CALIFORNIA, 1230 J ST, 95814 SACRAMENTO,CA
6/17	County Tax lien COUNTY OF RICHMOND	Released	\$2,556	BK	RICHMOND CO SPR COURT, RICHMOND CO, 30901 AUGUSTA,GA
5/2	County Tax lien COUNTY OF SANTA CLARA	Filed	\$168	19	SANTA CLARA RECORDER, 70 WEST HEDDING STREET, 95113 SAN JOSE,CA
5/2	County Tax lien COUNTY OF SANTA CLARA	Filed	\$105	19	SANTA CLARA RECORDER, 70 WEST HEDDING STREET, 95113 SAN JOSE,CA
4/1	County Tax lien COUNTY OF MONTEREY	Released	\$138	20	MONTEREY COUNTY RECORDERS, 240 CHURCH STREET ROOM 305, 93901 SALINAS,CA
3/10	County Tax lien COUNTY OF RICHMOND	Filed	\$625	BK	RICHMOND CO SPR COURT, RICHMOND CO, 30901 AUGUSTA,GA

**Tax Lien Industry Comparison Table**

Industry Sector (SIC) 3844  
 Industry Description X-RAY APPARATUS & TUBES, NEC

	No. of Tax Liens
Company	2
Industry Average	2.12

**Company Information**

CORP

US16

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Company Information			
Business Type	Corporation		
Years in File	21	Years in Business	Over 21 Years
Address Type	Street Address	Annual Sales Amount	\$547,245,000
Estimated Number of Employees	-	Location Type	Headquarters
Primary SIC Code Industry Classification	Manufacturing		
Primary SIC Code	3844 X-RAY APPARATUS & TUBES, NEC		
Primary NAICS	334517 Irradiation Apparatus Manufacturing		

Government Award Information			
Government Contract Participant	Y	Authorization Date	8/11
Government Grant Recipient	N	Authorization Date	-
Government Exclusion	N	Termination Date	-
Administrative Debt	N		

Socio Economic Program Participant			
Labor Surplus Area	N		
SBA Certified HUB Zone	N		
SBA Certified Small Disadvantaged Business	N	Participation Expires	-
SBA Certified 8A Program Participant	N	Participation Expires	-
Government Contract Participant	Currently awarded a government contract		
Government Grant Recipient	Currently awarded a government grant		
Government Exclusion	Not permitted to participate in Government Award Program		
Administrative Debt	Outstanding debt owed to the Federal Government		
Labor Surplus Area	Labor Surplus Area (LSA) is a civil jurisdiction that has a civilian average annual unemployment rate during the previous two calendar years of 20 percent or more above the average annual civilian unemployment rate for all states during the same 24-month reference period.		
SBA Certified HUB Zone	A "HUBZone" is an area that is located in one or more of the following: qualified census tract; a qualified "non-metropolitan county" with a median income less than 80% of state median income or unemployment rate not less than 140% of state avg; within borders of federally recognized Indian Reservation.		
SBA Certified Small Disadvantaged Business	For the purpose of improving and stimulating this small business segment, VA established a realistic Department-wide goal for the award of contracts to small business concerns owned and controlled by socially and economically disadvantaged individuals.		
SBA Certified 8A Program Participant	Small businesses owned and controlled by socially and economically disadvantaged individuals certified under the SBA Section 8(a) Program. To be eligible for the 8(a) Program, a concern must qualify as a small business at least 51 percent owned by a U.S. citizen who is determined by SBA to be socially and economically disadvantaged and are subject to a fixed program participation term.		

Corporate Record					
	Primary Address	Mailing Address	Doing Business Address	Display Address	Agent
Business Legal Name	<p>██████████ CORPORATION WHICH WILL DO BUSINESS IN CALIFORNIA AS ██████████ CORPORATION</p> <p>██████████ CORPORATION</p> <p>40 ██████████ CA,</p>			<p>██████████ CORP 40 ██████████ CA, ██████████</p>	<p>CORPORATION SERVICE COMPANY WHICH WILL DO BUSINESS IN CALIFORNIA AS CSC - LAWYERS INCORPORATING SERVICE</p> <p>2710 ██████████ ██████████</p>

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		Primary Address	Mailing Address	Doing Business Address	Display Address	Agent
Federal-Tax-Id	-					CA, [REDACTED]
SOS Charter Number	0 [REDACTED]					
Status	Active					
Incorporated State	CA					
Principal State	DE					
Foreign/Domestic	Foreign					
Profit/Non-Profit	profit					


THIS DATA IS FOR INFORMATION PURPOSES ONLY. CERTIFICATION OF THE INFORMATION CAN ONLY BE OBTAINED THROUGH THE GOVERNMENT AGENCY THAT IS THE SOURCE OF THIS INFORMATION.

<b>Officers</b>	[REDACTED] CORP	US [REDACTED]
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#### Published Officers

Officer Name	Appointment Date	Function
CRAIG [REDACTED]	4/1 [REDACTED]	DIRECTOR
SANFORD [REDACTED]	11/1 [REDACTED]	DIRECTOR
JOE [REDACTED]	5/1 [REDACTED]	CHAIRMAN OF THE BOARD
JOE [REDACTED]	5/1 [REDACTED]	CHIEF EXECUTIVE OFFICER
MARK [REDACTED]	12/1 [REDACTED]	CORPORATE SECRETARY
MARK [REDACTED]	6/1 [REDACTED]	CHIEF FINANCIAL OFFICER
RICK [REDACTED]	6/1 [REDACTED]	PRESIDENT
EDWARD [REDACTED]	1/1 [REDACTED]	DIRECTOR
STEVEN [REDACTED]	10/1 [REDACTED]	DIRECTOR
JACK [REDACTED]	1/1 [REDACTED]	DIRECTOR
ROBERT [REDACTED]	2/1 [REDACTED]	DIRECTOR

	JOE [REDACTED] CEO
---	-----------------------

#### Possible Match

	Creditsafe have found 0 possible matches from 0 countries for this Officer
	Creditsafe have found 40 possible matches from 1 States

#### Addresses

Officer Name	Address	City	State	Zip Code	Address Type
JOE [REDACTED]	40 [REDACTED]	[REDACTED]	California	[REDACTED]	Company

#### Current Appointment

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Company Name	Safe Number	Rating	Dbt	Limit	Legal Count
██████████ CORP	US16 ██████████	87	7	\$8,695.0k	2 (\$2,440)
Address	40 ██████████ CA ██████████			State	California
Status	Active			File Reported Date	2/1 ██████████
Activity	3844 - X-RAY APPARATUS & TUBES, NEC			Form	Corporation
Function	CEO				

Known Associations					
Legal Name	Association Info	Primary Address	Mailing Address	Doing Business Address	Display Address
██████████ CORPORATION CORP SOS Charter Number: 18 ██████████	Original Filing: 7/11 ██████████ Status: Inactive Sos Origin: Foreign For Profit: Yes Incorporation State: CO Principle State: DE				40 ██████████ CA, ██████████
██████████ INC. CORP SOS Charter Number: 93 ██████████	Original Filing: 8/8 ██████████ Status: Active Sos Origin: Foreign For Profit: Yes Incorporation State: AL Principle State: DE	PO BOX 5220 California ██████████	California,		40 ██████████ CA, ██████████
██████████ INC. CORP SOS Charter Number: F14 ██████████	Original Filing: 6/9 ██████████ Status: Active Sos Origin: Foreign For Profit: Yes Incorporation State: MD Principle State: DE	40 ██████████ California,	California,		40 ██████████ CA, ██████████

Possible Matches							
Officer Name	Address	Company Name	Tax Id	Rating	Dbt	Limit	Legal Count
██████████ JOE ██████████	23361 ██████████ California ██████████	██████████ CORP		87	7	\$8,695,000	2 (\$2,440)
JOE ██████████	189 ██████████ California ██████████	██████████ CORP		87	7	\$8,695,000	2 (\$2,440)
JOE ██████████	189 ██████████ California ██████████	██████████ CORP		87	7	\$8,695,000	2 (\$2,440)
JOE ██████████	40 ██████████ California ██████████	██████████ CORP		87	7	\$8,695,000	2 (\$2,440)
██████████ JOE		██████████ CORP		87	7	\$8,695,000	2 (\$2,440)
JOE ██████████	40 ██████████ California ██████████	██████████ INC		87	7	\$8,695,000	2 (\$2,440)
JOE ██████████	35 ██████████ California ██████████	██████████ CORP		N/A	N/A	N/A	0 (\$0)
JOE ██████████	35 ██████████ California ██████████	██████████ CORP		N/A	N/A	N/A	0 (\$0)
JOE ██████████	40 ██████████ California ██████████	██████████ INC		28	N/A	\$600	17 (\$19,986)

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Officer Name	Address	Company Name	Tax Id	Rating	Dbt	Limit	Legal Count
MIKE [REDACTED]	15 [REDACTED] California	[REDACTED] INCORPORATED		9	10	\$1,300	0 (\$0)

## Other Officers

Contact Title Description	Full Contact Name	Address	City	State	Zip Code
	[REDACTED] JAMES [REDACTED]	23361 [REDACTED]	[REDACTED]	CA	[REDACTED]
TREASURER	[REDACTED] MARK				[REDACTED]
	[REDACTED] MOHAMED	23361 [REDACTED]	[REDACTED]	CA	[REDACTED]
OFFICER	[REDACTED] ROBERT [REDACTED]	23361 [REDACTED]	[REDACTED]	CA	[REDACTED]
PRESIDENT	[REDACTED] RICK	40 [REDACTED]	[REDACTED]	CA	[REDACTED]
TREASURER	GERRY [REDACTED]	25 [REDACTED]	[REDACTED]	NH	[REDACTED]
	GERRY [REDACTED]	40 [REDACTED]	[REDACTED]	CA	[REDACTED]
PRESIDENT	JOE [REDACTED]	189 [REDACTED]	[REDACTED]	CA	[REDACTED]
	[REDACTED] JOE [REDACTED]	23361 [REDACTED]	[REDACTED]	CA	[REDACTED]
OFFICER	[REDACTED] CHRISTOPHER [REDACTED]	23361 [REDACTED]	[REDACTED]	CA	[REDACTED]
	[REDACTED] BRADLEY [REDACTED]	23361 [REDACTED]	[REDACTED]	CA	[REDACTED]
OFFICER	[REDACTED] JACK [REDACTED]	23361 [REDACTED]	[REDACTED]	CA	[REDACTED]
SECRETARY	MARK [REDACTED]	40 [REDACTED]	[REDACTED]	CA	[REDACTED]
PRESIDENT	MARK [REDACTED]	25 [REDACTED]	[REDACTED]	NH	[REDACTED]
DIRECTOR	MARK [REDACTED]	40 [REDACTED]	[REDACTED]	CA	[REDACTED]
	[REDACTED] WILLIAM [REDACTED]	23361 [REDACTED]	[REDACTED]	CA	[REDACTED]
	[REDACTED] REX [REDACTED]	23361 [REDACTED]	[REDACTED]	CA	[REDACTED]
PRESIDENT	RICK [REDACTED]	40 [REDACTED]	[REDACTED]	CA	[REDACTED]
OFFICER	[REDACTED] H [REDACTED]	23361 [REDACTED]	[REDACTED]	CA	[REDACTED]
	[REDACTED] ELIZABETH [REDACTED]	23361 [REDACTED]	[REDACTED]	CA	[REDACTED]
OFFICER	[REDACTED] MARK [REDACTED]	23361 [REDACTED]	[REDACTED]	CA	[REDACTED]

## Possible Links

		[REDACTED] CORP	US1 [REDACTED]
Same Company Name and Address	1		
Same Address	11		
Same Company Name and City	0		
Same Company Name and Zip Code	0		
Same Company Telephone	0		
Same Company URL	0		
Same Company Name and State	1		
Same Company Name	38		
Same Companies with same Name Internationally	49		
Total Possible Matches	100		

## Domestic Possible Links

Company Name	Address	Tax-ID	Rating	DBT	Limit	Legal Count
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Company Name	Address	Tax-ID	Rating	DBT	Limit	Legal Count
██████████	40 ██████████ CA		45	0	\$900	0 (\$0)
██████████ CENTER	40 ██████████ CA		N/A	0	N/A	0 (\$0)
██████████ INC	12 ██████████ CA	XXXXX63	34	N/A	\$600	1 (\$1,172)
██████████ CORP	40 ██████████ CA		48	N/A	\$600	0 (\$0)
██████████ INC	40 ██████████ CA		58	N/A	\$800	0 (\$0)
██████████ L SYSTEM INC	40 ██████████ CA		54	N/A	\$1.4k	0 (\$0)
██████████ STOCKP	40 ██████████ CA		89	0	\$1.1k	0 (\$0)
██████████ INC	40 ██████████ CA		29	N/A	\$600	1 (\$330)
██████████ INN	40 ██████████ CA		65	0	\$800	0 (\$0)
██████████ TRUST	40 ██████████ CA		42	N/A	\$600	0 (\$0)
██████████ INC	40 ██████████ CA		28	N/A	\$600	17 (\$19,986)
██████████ LLC	40 ██████████ CA		41	N/A	\$600	0 (\$0)
██████████ CORP	18861 ██████████ CA		N/A	0	N/A	0 (\$0)
██████████ CORP	807 ██████████ SC		89	0	\$1.1k	0 (\$0)
██████████ CORP	1222 ██████████ PA		N/A	N/A	N/A	0 (\$0)
██████████ CORP	111295 ██████████ PA		19	N/A	\$600	0 (\$0)
██████████ CORP	13900 ██████████ TX		63	0	\$1.1k	0 (\$0)
██████████ CORP	6805 ██████████ TX		80	N/A	\$1.1k	0 (\$0)
██████████ CORP	1291 ██████████ FL	XXXXX46	69	N/A	\$1.1k	0 (\$0)
██████████ CORP	24 ██████████ MN		27	N/A	\$600	2 (\$7,526)
██████████ CORP	34 ██████████ NY		89	0	\$1.1k	0 (\$0)
██████████ CORP	999 ██████████ NY		29	N/A	\$600	1 (\$1,362)
██████████ CORP	13446 ██████████ FL	XXXXX76	7	0	\$800	0 (\$0)
██████████ CORP	225 ██████████ OR		94	0	\$1.4k	0 (\$0)
██████████ GROUP	11140 ██████████ MD		7	0	\$300	0 (\$0)

#### Creditsafe International Database Search Results - 49 results

Company Name	Local Number	Safe Number	Address	Date of Accounts	Status
██████████ LIMITED	052 ██████████	UK0 ██████████	██████████ RH10	12/28	Active
██████████ AB	58 ██████████	SE0 ██████████	██████████ 15. ██████████	12/31	Active

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Company Name		Local Number	Safe Number	Address	Date of Accounts	Status	
██████████ B.V.		34██████	NL0██████	██████████ 6, ████████ NIEUWE ████████	12/31/██████	Active	
██████████ B.V.		54██████	NL0██████	██████████ 8, ████████ AE'S ████████	12/31/██████	Active	
██████████ SARL		58██████	CH0██████	██████████ 10, ████████	-	Active	
██████████ SARL		58██████	CH0██████	██████████ 10, ████████	-	Active	
██████████ LIMITED		MI██████	IT0██████	██████████ RH10 1, ████████ - WEST SUSSEX	-	Active	
██████████ BAT		79██████	FR██████	28 ██████████ 93500 ████████	-	Active	
██████████		61██████	NL0██████	██████████ 466, ████████	-	Active	
██████████ S.A.S. ████████		SV██████	IT0██████	██████████, 3R, ████████	-	Active	
██████████ Monica ████████		99██████	NO0██████	██████████ 5D, ████████	-	Active	
██████████ AS		9975██████	NO0██████	██████████ 5D, ████████	12/31/██████	Active	
██████████ LIMITED		06██████	UK0██████	██████████ LANE, B30 ████████	-	Inactive	
██████████ SARL		172██████	NL00██████	██████████ 12, ████████	-	Active	
██████████		17██████	NL00██████	H ██████████ 9, ████████	-	Inactive	

Indicates an instantly available online company report from the Creditsafe international database.

Indicates an offline company report from the Creditsafe international database.

<b>Group</b>	██████████ CORP	US1██████
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Group Structure Statistics		Group Structure Summary				
Group	4 companies in 1 country	Ultimate Holding Company	[REDACTED] CORP			
Linkages	25 companies in 17 countries	Holding Company	-			
Group Structure						
Company Name		Safe Number	Rating	DBT	Credit Limit	Legal Count
[REDACTED] CORP		US1[REDACTED]	87	7	\$8,695.0k	2 (\$2,440)
[REDACTED] INC		US7[REDACTED]	28	0	\$600	17 (\$19,986)
[REDACTED] INC		US4[REDACTED]	28	1	\$19.9k	1 (\$300)
[REDACTED] INC		US3[REDACTED]	61	0	\$800	0 (\$0)

<b>Linkages</b>	██████████ CORP	US1██████
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Linkages Statistics	
Linkages	25 companies
Countries	in 17 countries

Linkages							
Name		Safe Number	Number	Latest Key Financials	Rating	Limit	Turnover
██████████ LIMITED		UK0██████	06██████	12/28/██████	60	£58,000	£11,391,805

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Name	Safe Number	Number	Latest Key Financials	Rating	Limit	Turnover
██████████ SARL	CH ██████████	58 ██████████	-	24	10,000 CHF	-
██████████ AMERICAS	-	-	-	N/R	-	-
██████████	-	-	-	N/R	-	-
██████████ LTD	-	-	-	N/R	-	-
██████████ ULC	-	-	-	N/R	-	-
██████████ TECHNOLOG	-	-	-	N/R	-	-
██████████ HOLDINGS	-	-	-	N/R	-	-
██████████ HOLDINGS	-	-	-	N/R	-	-
██████████	-	-	-	N/R	-	-
██████████ HOLDINGS LLC	-	-	-	N/R	-	-
██████████ HOLDINGS LP	-	-	-	N/R	-	-
██████████ LIMITED	-	-	-	N/R	-	-
██████████	-	-	-	N/R	-	-
DISTRIBU	-	-	-	N/R	-	-
██████████ SARL	-	-	-	N/R	-	-
██████████ TECHNOLOG	-	-	-	N/R	-	-
██████████ KAISHA	-	-	-	N/R	-	-
██████████ TICARET	-	-	-	N/R	-	-
██████████	-	-	-	N/R	-	-
██████████ GMBH	-	-	-	N/R	-	-
██████████ SRL	-	-	-	N/R	-	-
██████████	-	-	-	N/R	-	-
██████████ AB	-	-	-	N/R	-	-
██████████	-	-	-	N/R	-	-
██████████	-	-	-	N/R	-	-

## Financials

██████████ CORP

US ██████████

## MASIMO (Current Company, Full values)

## Financial Overview

	Interim	12/28		12/28		12/31
Fiscal Year	-	██████████		██████████		██████████
ISO Currency	USD	USD		USD		USD

## Income Statement

	Interim 9/27	12/28		12/28		12/31
Net Revenue/sales	424,856,000	547,245,000	11%	493,233,000	12%	438,988,000
EBITDA	80,347,000	91,138,000	-4%	94,595,000	1%	93,859,000
EBIT	70,823,000	75,726,000	-10%	83,821,000	-3%	86,531,000
Net income	51,297,000	58,381,000	-6%	62,272,000	-2%	63,700,000

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Ordinary Dividend	0	0	100%	-57,275,000	0%	0
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## Balance Sheet

	Interim 9/27	12/28		12/29		12/31
Intangible assets	49,939,000	50,897,000	1%	50,187,000	324%	11,841,000
Fixed Assets	87,618,000	24,866,000	4%	23,924,000	57%	15,239,000
Long Term Investments	0	0	0%	0	0%	0
Stocks/Inventories	62,834,000	56,813,000	20%	47,358,000	3%	45,944,000
Cash	118,988,000	95,466,000	33%	71,554,000	-45%	129,882,000
Current Liabilities	240,181,000	103,790,000	16%	89,539,000	18%	75,953,000
Long Term Debt	0	0	0%	0	0%	0
Provisions	0	0	0%	0	0%	0
Minority Shareholdings	0	0	-100%	2,589,000	-9%	2,838,000
Total Shareholders Equity	284,103,000	326,401,000	20%	273,079,000	-1%	276,828,000

## Key Ratios

	Interim 9/27	12/28		12/29		12/31
Operating Margin (%)	16.67	13.84	-19%	16.99	-14%	19.71
Return on Equity Capital (%)	-	19.48	-14%	22.65	-10%	25.25
Net Profit Margin (%)	12.07	10.67	-16%	12.63	-13%	14.51
Current Ratio	1.25	2.62	7%	2.45	-29%	3.46
Debt to Capital	0.24	0.00	0%	0.00	0%	0.00

## Financials

CORP

US16

## MASIMO (Current Company, Interim values)

## Financial Overview

	9/27		6/28		3/29
ISO Currency	USD		USD		USD

## Income Statement

	9/27		6/28		3/29
Net Revenue/sales	424,856,000	51%	280,737,000	101%	139,814,000
EBITDA	80,347,000	72%	46,701,000	41%	33,193,000
EBIT	70,823,000	44%	49,121,000	62%	30,393,000
Net income	51,297,000	41%	36,434,000	61%	22,632,000
Ordinary Dividend	0	0%	0	0%	0

## Balance Sheet

	9/27		6/28		3/29
Intangible assets	49,939,000	-1%	50,617,000	-1%	51,016,000
Fixed Assets	87,618,000	6%	82,429,000	223%	25,486,000
Long Term Investments	0	0%	0	0%	0

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Stocks/Inventories	62,834,000	8%	58,284,000	5%	55,538,000
Cash	118,988,000	23%	97,092,000	-17%	117,529,000
Current Liabilities	240,181,000	40%	171,362,000	77%	96,935,000
Long Term Debt	0	0%	0	0%	0
Provisions	0	0%	0	0%	0
Minority Shareholdings	0	0%	0	0%	0
Total Shareholders Equity	284,103,000	-11%	319,390,000	-10%	353,443,000

## Key Ratios

	9/27		6/28		3/29
Operating Margin (%)	16.67	-5%	17.50	-20%	21.74
Return on Equity Capital (%)	-	-	-	-	-
Net Profit Margin (%)	12.07	-7%	12.98	-20%	16.19
Current Ratio	1.25	-21%	1.59	-46%	2.96
Debt to Capital	0.24	60%	0.15	0%	0.00

## Risk Rating

CORP

US14

## Risk Rating &amp; Limit

Today's Rating [0-100]	87	since 12/20	Today's Limit (\$)	\$8,695,000	since 12/21
Previous rating [0-100]	87		Previous Limit (\$)	\$8,695,000	
Risk Assessment	MEDIUM-HIGH RISK Action or risk threshold, based on your company's thresholds: MEDIUM-HIGH RISK				
Industry Risk Comparison	21% of businesses indicate a higher likelihood of severe delinquency.				

## Rating Definitions

The Creditsafe Rating works on a scale of 1-100 and predicts the likelihood that a business's payment performance will become seriously delinquent, defined as 90-plus days beyond terms within the next 12 months or that the business will go bankrupt.

## Limit Definitions

The Creditsafe recommended credit limit is calculated using information from a company's payment record and from the payment records of similar companies. The company credit limit is our recommendation of the total amount of credit that should be outstanding at any one time.

## International Score

Creditsafe International Score	A	International Score Description	Very Low Risk
The Creditsafe International Score is a standardised score derived from the Creditsafe rating. It enables credit risk comparison between companies that are registered in different countries.			



**Postal Address**  
Creditsafe USA  
First Floor,  
Winchester Plaza,  
1550 Pond Road,  
Allentown,  
Pennsylvania 18104,  
USA

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# **DUN & BRADSTREET CREDIT REPORTS**

**SINGLE REPORT: \$188**

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**Many different subscription levels available  
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DNBi® Risk Management

Printed By: Nick Kennedy  
Date Printed: December 29, 2014

## Live Report : GORMAN MANUFACTURING COMPANY, INC.

D-U-N-S® Number: 80-473-5132

Endorsement/Billing Reference: kennedyn@dnb.com

## D&amp;B Address

**Address** 492 Koller St  
San Francisco, CA, US -  
94110

**Phone** 650 555-0000

**Fax**

**Location Type** Headquarters  
**Web**

**Added to Portfolio:** 09/24/2014

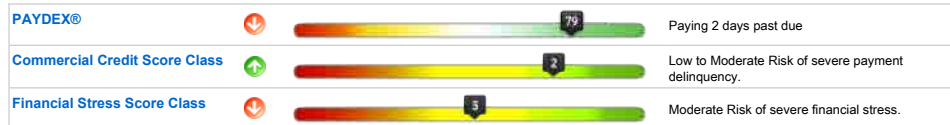
**Last View Date:** 11/19/2014

**Endorsement :** kennedyn@dnb.com

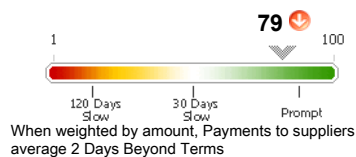
## Company Summary

**Currency:** Shown in USD unless otherwise indicated

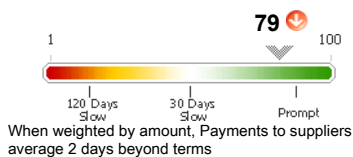
## Score Bar



## D&amp;B 3-month PAYDEX®



## D&amp;B PAYDEX®



## D&amp;B Company Overview

Do not confuse with other Gorman companies, this is a fictitious company used by D & B for demonstration purposes

**This is a headquarters location**

**Branch(es) or Division(s) exist** Y

<b>Manager</b>	LESLIE SMITH, PRES
<b>Year Started</b>	1985
<b>Employees</b>	125 (110 Here)
<b>Financing</b>	SECURED
<b>SIC</b>	2752
<b>Line of business</b>	Lithographic commercial printing
<b>NAICS</b>	323111
<b>History Status</b>	CLEAR
<b>Financial Condition</b>	FAIR

## Public Filings

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date
Bankruptcies	0	-
Judgments	3	01/01/14
Liens	0	-
Suits	2	02/01/14
UCCs	9	03/01/14

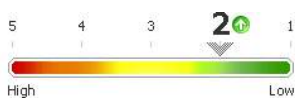
The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

## Financial Stress Score Class

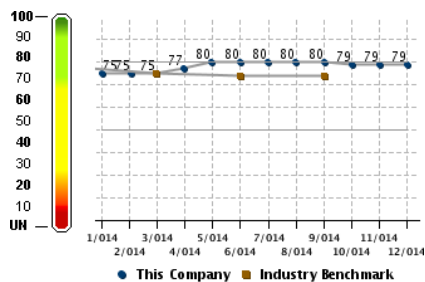
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## Commercial Credit Score Class



## PAYDEX® Trend Chart



## Detailed Trade Risk Insight™

## Days Beyond Terms Past 3 Months

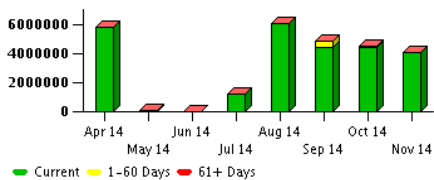


Dollar-weighted average of 30 payment experiences reported from 3 Companies

## Recent Derogatory Events

	Sep-14	Oct-14	Nov-14
Placed for Collection	-	-	-
Bad Debt Written Off	-	-	-

## Total Amount Current &amp; Past Due - 8 Month Trend



## Corporate Linkage

## Subsidiaries (Domestic)

Company	City, State	D-U-N-S® NUMBER
GORMAN POSTER PRINTING INC	SAN FRANCISCO, California	05-806-3731



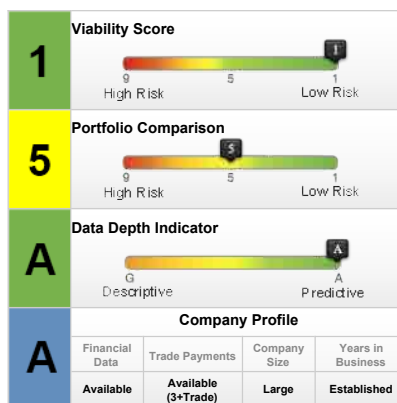
## FirstRain Company News



This Company is not currently tracked for Company News

Powered by FirstRain

## D&amp;B Viability Rating



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### Subsidiaries (International)

Company	City , Country	D-U-N-S® NUMBER
KENTMORE CLOTHING (MANUFACTURING) PTY LTD.	COLLINGWOOD , AUSTRALIA	75-468-3795

### Branches (Domestic)

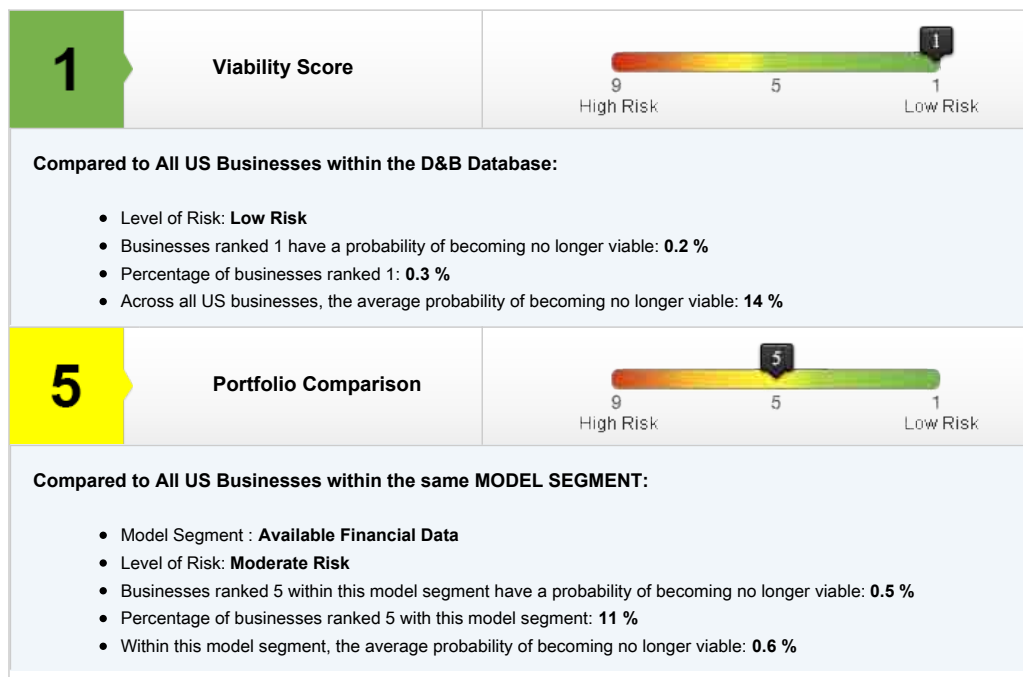
Company	City , State	D-U-N-S® NUMBER
GORMAN MANUFACTURING COMPANY, INC.	LOS ANGELES , California	03-873-2116

## Predictive Scores

Currency: Shown in USD unless otherwise indicated 

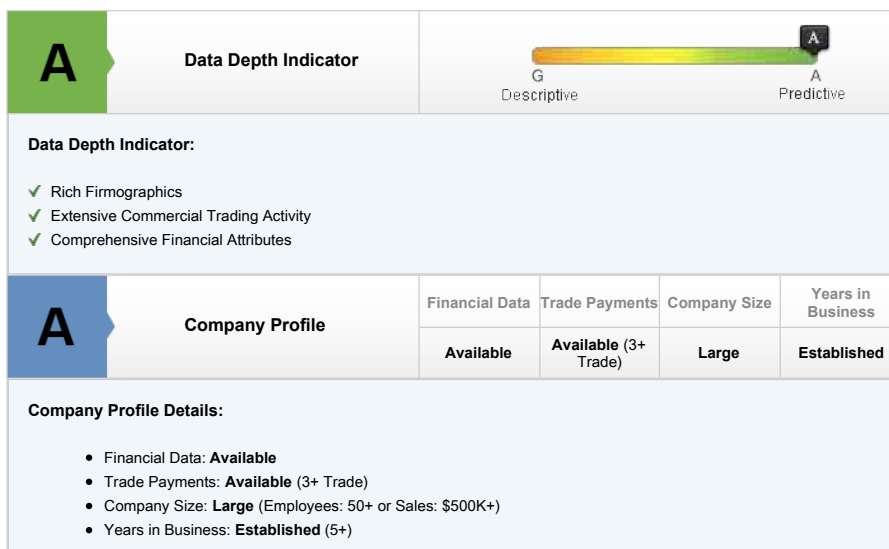
### D&B Viability Rating Summary

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months. The D&B Viability Rating is made up of 4 components:



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#### Credit Capacity Summary

This credit rating was assigned because of D&B's assessment of the company's creditworthiness. For more information, see the [D&B Rating Key](#)

D&B Rating : **3A4**

**Financial Strength:** 3A indicates 1 to 10 million  
**Composite credit appraisal:** 4 is limited

Below is an overview of the company's rating history since 11-22-2013

D&B Rating	Date Applied
3A4	11-22-2013

**Sales:** 19,659,785.00  
 ( Up by 1.0% from last year )

**Number of Employees Total:** 125 (110 here)

**Worth:** 1,332,849  
 ( Up by 12.9% from last year ) ( As of 31-Dec-13)

**Working Capital:** \$1,439,520 ( As of 31-Dec-13)

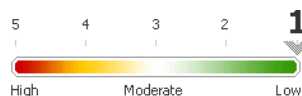
Payment Activity:	(based on 22 experiences)
Average High Credit:	446,163
Highest Credit:	2,000,000
Total Highest Credit:	9,815,600

#### D&B Credit Limit Recommendation

**Conservative credit Limit** 200,000  
**Aggressive credit Limit:** 400,000

**Risk category for this business :**

**LOW**



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The Credit Limit Recommendation (CLR) is intended to serve as a directional benchmark for all businesses within the same line of business or industry, and is not calculated based on any individual business. Thus, the CLR is intended to help guide the credit limit decision, and must be balanced in combination with other elements which reflect the individual company's size, financial strength, payment history, and credit worthiness, all of which can be derived from D&B reports. Risk is assessed using D&Bs scoring methodology and is one factor used to create the recommended limits. See Help for details.

### Financial Stress Class Summary

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&Bs extensive data files.

The Financial Stress Class of 3 for this company shows that firms with this class had a failure rate of 0.24% (24 per 10,000), which is lower than the average of businesses in D & B's database

#### Financial Stress Class :



Moderately lower than average risk of severe financial stress, such as a bankruptcy or going out of business with unpaid debt, over the next 12 months.

#### Probability of Failure:

Risk of Severe Financial Stress for Businesses with this Class: **0.24 %** (24 per 10,000)

Financial Stress National Percentile : **63** (Highest Risk: 1; Lowest Risk: 100)

Financial Stress Score : **1501** (Highest Risk: 1,001; Lowest Risk: 1,875)

Average Risk of Severe Financial Stress for Businesses in D&B database: **0.48 %** (48 per 10,000)

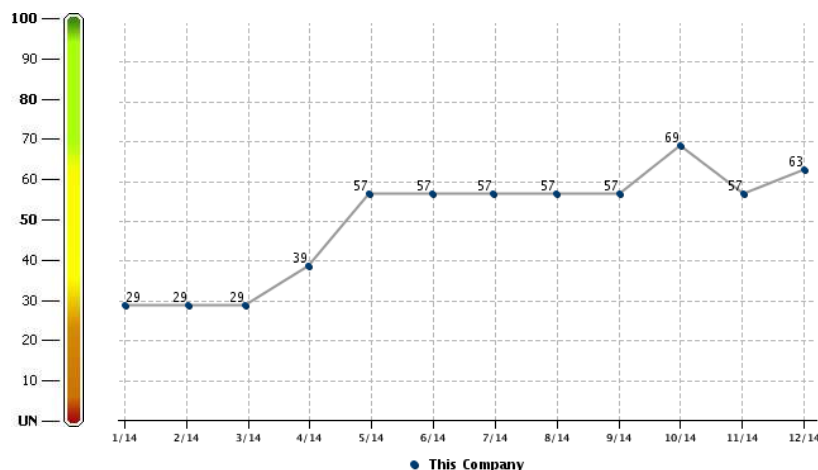
#### The Financial Stress Class of this business is based on the following factors:

Composite credit appraisal is rated limited.

Low proportion of satisfactory payment experiences to total payment experiences.

UCC Filings reported.

#### Financial Stress Percentile Trend:



#### Notes:

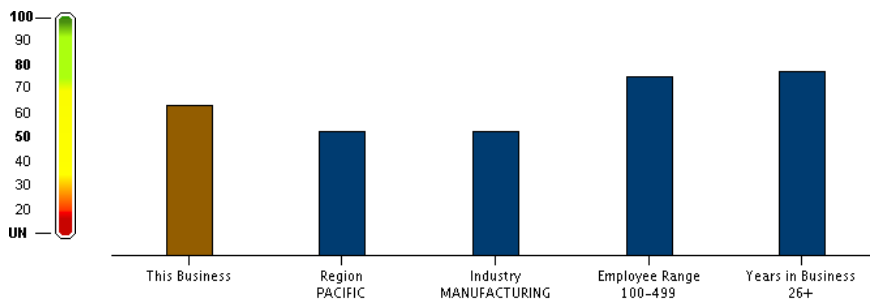
The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.

The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to

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creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes. The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file. The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.



Norms	National %
This Business	63
Region: PACIFIC	52
Industry: MANUFACTURING	52
Employee range: 100-499	75
Years in Business: 26+	77

This Business has a Financial Stress Percentile that shows:

Lower risk than other companies in the same region.

Lower risk than other companies in the same industry.

Higher risk than other companies in the same employee size range.

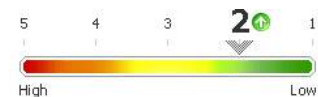
Higher risk than other companies with a comparable number of years in business.

### Credit Score Summary

The Commercial Credit Score (CCS) predicts the likelihood of a business paying its bills in a severely delinquent manner (91 days or more past terms), obtaining legal relief from its creditors or ceasing operations without paying all creditors in full over the next 12 months.

The Credit Score class of 2 for this company shows that 2.5% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D & B's database.

#### Credit Score Class :



Incidence of Delinquent Payment

Among Companies with this Classification: **2.50 %**

Average compared to businesses in D&B's database: **10.20 %**

Credit Score Percentile : **80** (Highest Risk: 1; Lowest Risk: 100)

Credit Score : **549** (Highest Risk: 101; Lowest Risk: 670)

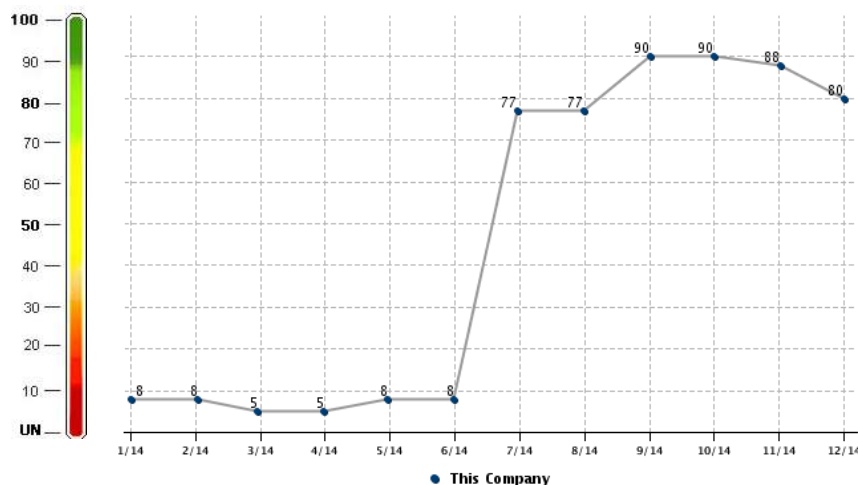
The Credit Score Class of this business is based on the following factors:

- Higher risk industry based on delinquency rates for this industry
- Recent high balance past due
- Financial ratios
- Evidence of open suits and judgments
- Proportion of slow payments in recent months

Credit Score Class Percentile Trend:

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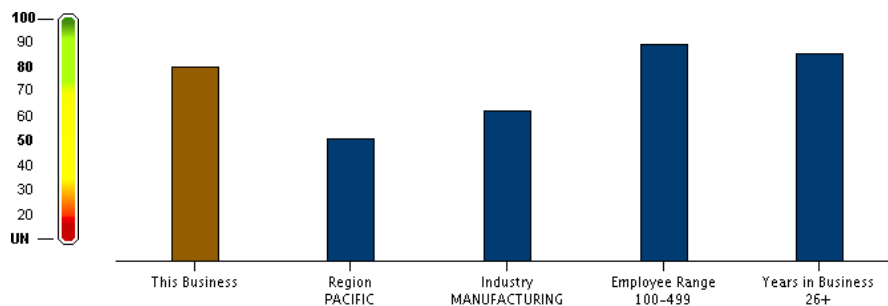
**Notes:**

The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.

The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 91 days past due or more by creditors. The calculation of this value is based on D&B's trade payment database.

The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.

The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.



Norms	National %
This Business	80
Region: PACIFIC	50
Industry: MANUFACTURING	62
Employee range: 100-499	89
Years in Business: 26+	85

This business has a Credit Score Percentile that shows:

Lower risk than other companies in the same region.


Lower risk than other companies in the same industry.

Higher risk than other companies in the same employee size range.

Higher risk than other companies with a comparable number of years in business.

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Currency: Shown in USD unless otherwise indicated 


#### D&B PAYDEX®

The D&B PAYDEX is a unique, weighted indicator of payment performance based on payment experiences as reported to D&B by trade references. Learn more about the D&B PAYDEX

Timeliness of historical payments for this company.

**Current PAYDEX is** 79 Equal to 2 days beyond terms ( Pays more promptly than the average for its industry of 9 days beyond terms )

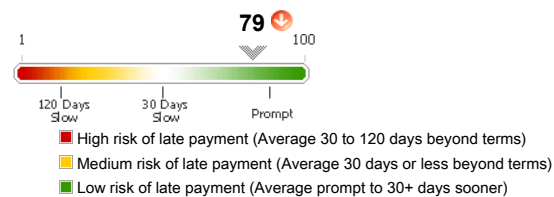
**Industry Median is** 74 Equal to 9 days beyond terms

**Payment Trend currently is**  Unchanged, compared to payments three months ago

Indications of slowness can be the result of dispute over merchandise, skipped invoices etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

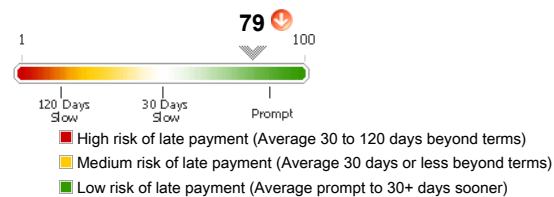
Total payment Experiences in D&Bs File (HQ)	22
Payments Within Terms (not weighted)	87 %
Trade Experiences with Slow or Negative Payments(%)	27.27%
Total Placed For Collection	0
High Credit Average	446,163
Largest High Credit	2,000,000
Highest Now Owing	600,000
Highest Past Due	20,000

#### D&B PAYDEX



When weighted by amount, payments to suppliers average 2 days beyond terms

#### 3-Month D&B PAYDEX



Based on payments collected over last 3 months.

When weighted by amount, payments to suppliers average 2 days beyond terms

#### D&B PAYDEX® Comparison

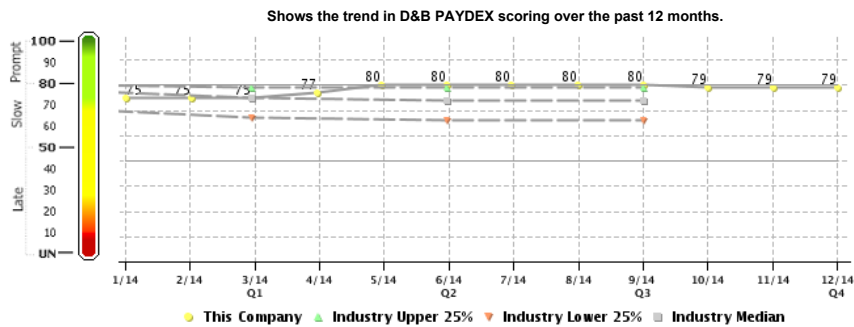
##### Current Year

PAYDEX® of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Lithographic commercial printing , based on SIC code 2752 .

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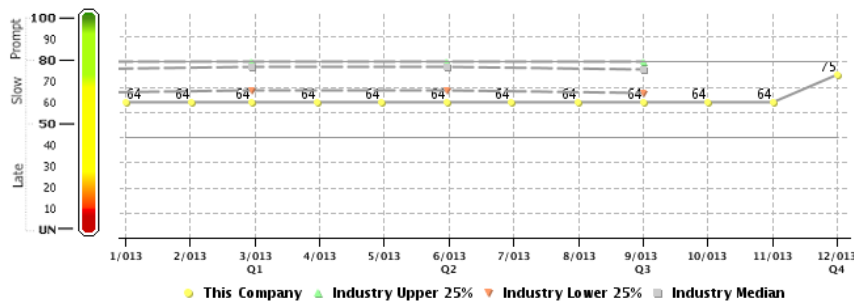


	1/14	2/14	3/14	4/14	5/14	6/14	7/14	8/14	9/14	10/14	11/14	12/14
<b>This Business</b>	75	75	75	77	80	80	80	80	80	79	79	79
<b>Industry Quartiles</b>												
Upper	.	.	79	.	.	79	.	.	79	.	.	.
Median	.	.	75	.	.	74	.	.	74	.	.	.
Lower	.	.	67	.	.	66	.	.	66	.	.	.

Current PAYDEX for this Business is 79 , or equal to 2 days beyond terms  
 The 12-month high is 80 , or equal to GENERALLY WITHIN terms  
 The 12-month low is 75 , or equal to 8 DAYS BEYOND terms

#### Previous Year

Shows PAYDEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Lithographic commercial printing , based on SIC code 2752 .



Previous Year	12/12 Q4'12	03/13 Q1'13	06/13 Q2'13	09/13 Q3'13
<b>This Business</b>	UN	64	64	64
<b>Industry Quartiles</b>				
Upper	80	80	80	80
Median	77	78	78	77
Lower	68	69	69	68

Based on payments collected over the last 4 quarters.

Current PAYDEX for this Business is 79 , or equal to 2 days beyond terms  
 The present industry median Score is 74 , or equal to 9 days beyond terms  
 Industry upper quartile represents the performance of the payers in the 75th percentile  
 Industry lower quartile represents the performance of the payers in the 25th percentile

#### Payment Habits

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For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences to calculate the percentage, and the total credit value of the credit extended.

\$ Credit Extended	# Payment Experiences	Total Amount	% of Payments Within Terms
Over 100,000	12	9,600,000	99%
50,000-100,000	2	165,000	50%
15,000-49,999	2	35,000	71%
5,000-14,999	2	15,000	83%
1,000-4,999	0	0	0%
Under 1,000	4	600	96%

0% 50% 100%

Based on payments collected over last 24 months.

All Payment experiences reflect how bills are paid in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

### Payment Summary

There are 22 payment experience(s) in D&Bs file for the most recent 24 months, with 15 experience(s) reported during the last three month period.

The highest **Now Owes** on file is 600,000 . The highest **Past Due** on file is 20,000

Below is an overview of the companys currency-weighted payments, segmented by its suppliers primary industries:

	Total Revd (#)	Total Amts	Largest High Credit	Within Terms (%)	Days Slow <31 31-60 61-90 90+ (%) (%) (%) (%)
<b>Top Industries</b>					
Real estate agent/mgr	5	4,050,000	2,000,000	99	1 0 0 0
Ret misc vehicles	5	3,365,000	2,000,000	98	1 1 0 0
Car body repair/paint	5	2,370,000	900,000	100	0 0 0 0
Misc computer service	4	600	250	96	0 0 4 0
Mfg home furniture	1	15,000	15,000	100	0 0 0 0
Adjust/collect svcs	1	10,000	10,000	100	0 0 0 0
Flooring contractor	1	5,000	5,000	50	50 0 0 0
<b>Other payment categories</b>					
Cash experiences	0	0	0		
Payment record unknown	0	0	0		
Unfavorable comments	0	0	0		
Placed for collections	0	N/A	0		
<b>Total in D&amp;B's file</b>	<b>22</b>	<b>9,815,600</b>	<b>2,000,000</b>		

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Indications of slowness can be result of dispute over merchandise, skipped invoices etc.

### Detailed payment history for this company

Date Reported (mm/yy)	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale Within (month)
11/14	Ppt	2,000,000	100,000	0		1 mo
	Ppt	2,000,000	40,000	0		1 mo
	Ppt	900,000	70,000	0		1 mo
	Ppt	800,000	300,000	0		1 mo

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	Ppt	800,000	500,000	0	1 mo
	Ppt	750,000	600,000	0	1 mo
	Ppt	700,000	600,000	0	1 mo
	Ppt	500,000	500,000	0	1 mo
	Ppt	400,000	15,000	0	1 mo
	Ppt	400,000	45,000	0	1 mo
	Ppt	250,000	200,000	0	1 mo
	Ppt-Slow 30	100,000	100,000	0	1 mo
	Ppt-Slow 30	75,000	40,000	0	1 mo
	Ppt-Slow 60	90,000	70,000	0	1 mo
	Ppt-Slow 60	20,000	20,000	20,000	2-3 mos
04/14	Ppt	250	250	0	1 mo
	Ppt	250	250	0	1 mo
	Ppt	50	50	0	1 mo
	Ppt-Slow 90	50	50	50	1 mo
03/14	Ppt	10,000	10,000	10,000	E.O.M 4-5 mos
	Ppt-Slow	5,000	5,000	5,000	N30 2-3 mos
02/14	Ppt	15,000	0	0	1 mo

**Payments Detail Key:** ■ 30 or more days beyond terms

Payment experiences reflect how bills are paid in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc. Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

## Public Filings

**Currency:** Shown in USD unless otherwise indicated 

### Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	3	01/01/14
Liens	0	-
Suits	2	02/01/14
UCCs	9	03/01/14

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

### Judgments

<b>Judgment award</b>	<b>700</b>
<b>Status</b>	<b>Unsatisfied</b>
<b>FILING NO.</b>	<b>123456</b>
<b>Judgment type</b>	<b>Judgment</b>
<b>Against</b>	<b>GORMAN MANUFACTURING COMPANY INC - TEST CASE</b>
<b>In favor of</b>	<b>ABC MANUFACTURING - TEST CASE</b>
<b>Where filed</b>	<b>Los Angeles, County Of, Norwalk, CA</b>
<b>Date status attained</b>	<b>01/01/14</b>
<b>Date entered</b>	<b>01/01/14</b>
<b>Latest Info Received</b>	<b>04/07/14</b>

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<b>Status</b>	<b>Unsatisfied</b>
<b>DOCKET NO.</b>	nmjtest05
<b>Judgment type</b>	Judgment
<b>Against</b>	Gorman Mfg (Test Case)
<b>In favor of</b>	Test Plaintiff
<b>Where filed</b>	RECORDER OF DEEDS, NORWALK, CA
<b>Date status attained</b>	01/01/08
<b>Date entered</b>	01/01/08
<b>Latest Info Collected</b>	01/01/08

<b>Status</b>	<b>Unsatisfied</b>
<b>DOCKET NO.</b>	nmjtest01
<b>Judgment type</b>	Judgment
<b>Against</b>	Gorman Mfg Test
<b>In favor of</b>	Test Plaintiff
<b>Where filed</b>	RECORDER OF DEEDS, NORWALK, CA
<b>Date status attained</b>	01/01/08
<b>Date entered</b>	01/01/08
<b>Latest Info Collected</b>	01/02/08

#### Suits

<b>Suit Amount</b>	<b>750</b>
<b>Status</b>	<b>Pending</b>
<b>FILING NO.</b>	99999
<b>Plaintiff</b>	TEST CASE
<b>Defendant</b>	GORMAN MANUFACTURING INC - TEST CASE
<b>Where filed</b>	Supreme Court Of The State Of Tennessee, Knoxville, TN
<b>Date status attained</b>	02/01/14
<b>Date filed</b>	02/01/14
<b>Latest Info Received</b>	04/07/14

<b>Status</b>	<b>Pending</b>
<b>FILING NO.</b>	CV123456
<b>Plaintiff</b>	Angel Mason-test
<b>Defendant</b>	GORMAN MANUFACTURING INC
<b>Where filed</b>	knox county general sessions, Knoxville, TN

<b>Date status attained</b>	01/01/10
<b>Date filed</b>	01/01/10
<b>Latest Info Received</b>	07/12/10

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

#### UCC Filings

<b>Collateral</b>	All Inventory including proceeds and products - All Fixtures including proceeds and products - All Equipment including proceeds and products
-------------------	--

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Type	Original
Sec. Party	VAL MAGEE - TEST, ALLENTOWN, PA
Debtor	GORMAN MANUFACTURING COMPANY INC - TEST CASE
Filing No.	11111
Filed With	SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA

Date Filed	2014-01-01
Latest Info Collected	2014-01-07

Type	Assignment
Sec. Party	VAL MAGEE - TEST, ALLENTOWN, PA
Assignee	NATIONAL BANK - TEST, ALLENTOWN, PA
Debtor	GORMAN MANUFACTURING COMPANY INC - TEST CASE
Filing No.	22222
Filed With	SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA

Date Filed	2014-02-01
Latest Info Collected	2014-02-07
Original UCC Filed Date	2014-01-01
Original Filing No.	11111

Type	Termination
Sec. Party	VAL MAGEE - TEST, ALLENTOWN, PA NATIONAL BANK - TEST, ALLENTOWN, PA
Debtor	GORMAN MANUFACTURING COMPANY INC - TEST CASE
Filing No.	33333
Filed With	SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA

Date Filed	2014-03-01
Latest Info Collected	2014-03-07
Original UCC Filed Date	2014-01-01
Original Filing No.	11111

Collateral	Leased Equipment
Type	Original
Sec. Party	RAYMOND LEASING CORPORATION, GREENE, NY
Debtor	GORMAN MANUFACTURING COMPANY, INC
Filing No.	306-121640
Filed With	SECRETARY OF STATE/UCC DIVISION, NASHVILLE, TN

Date Filed	2006-04-18
Latest Info Received	05/12/06

On 12/29/10 ,  
 Leslie Smith ,  
 President ,  
 GORMAN MANUFACTURING  
 COMPANY, INC ,

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stated that the financing statement was terminated ,

.....

<b>Collateral</b>	Leased Equipment
<b>Type</b>	Original
<b>Sec. Party</b>	RAYMOND LEASING CORPORATION, GREENE, NY
<b>Debtor</b>	GORMAN MANUFACTURING COMPANY, INC. and OTHERS
<b>Filing No.</b>	009679812
<b>Filed With</b>	SECRETARY OF STATE/UCC DIVISION, SPRINGFIELD, IL
<b>Date Filed</b>	2005-03-30
<b>Latest Info Received</b>	04/07/05

.....

<b>Collateral</b>	Leased Unspecified
<b>Type</b>	Original
<b>Sec. Party</b>	RAYMOND LEASING CORPORATION, GREENE, NY
<b>Debtor</b>	GORMAN MANUFACTURING COMPANY, INC and OTHERS
<b>Filing No.</b>	040077623160
<b>Filed With</b>	SECRETARY OF STATE/UCC DIVISION, AUSTIN, TX
<b>Date Filed</b>	2004-08-06
<b>Latest Info Received</b>	08/24/04

.....

<b>Type</b>	Original
<b>Sec. Party</b>	VAL MAGEE - TEST, ALLENTOWN, PA
<b>Debtor</b>	GORMAN MANUFACTURING COMPANY INC - TEST CASE
<b>Filing No.</b>	77777
<b>Filed With</b>	SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA
<b>Date Filed</b>	2014-01-01
<b>Latest Info Received</b>	05/02/14

.....

<b>Type</b>	Original
<b>Sec. Party</b>	TEST CASE BUSINESS 1
<b>Debtor</b>	GORMAN MANUFACTURING COMPANY and OTHERS
<b>Filing No.</b>	55555
<b>Filed With</b>	SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA
<b>Date Filed</b>	2014-01-01
<b>Latest Info Received</b>	01/03/14

.....

<b>Type</b>	Original
<b>Sec. Party</b>	NOREAST CAPITAL CORPORATION, ANNAPOLIS, MD
<b>Debtor</b>	GORMAN MANUFACTURING
<b>Filing No.</b>	00000181203112
<b>Filed With</b>	UCC DIVISION, BALTIMORE, MD

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**Date Filed** 2004-08-30  
**Latest Info Received** 08/18/08

### Government Activity

#### Activity summary

Borrower (Dir/Guar)	NO
Administrative Debt	NO
Contractor	YES
Grantee	NO
Party excluded from federal program(s)	NO

#### Possible candidate for socio-economic program consideration

Labour Surplus Area	N/A
Small Business	N/A
8(A) firm	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

## History & Operations

**Currency:** Shown in USD unless otherwise indicated 

### Company Overview

<b>Company Name:</b>	GORMAN MANUFACTURING COMPANY, INC.
<b>Street Address:</b>	492 Koller St San Francisco , CA 94110
<b>Phone:</b>	650 555-0000
<b>History</b>	Is clear
<b>Operations</b>	Profitable
<b>Present management control</b>	29 years
<b>Annual Sales</b>	19,659,785

### History

The following information was reported: **12/22/2014**

**Officer(s):** LESLIE SMITH, PRES  
KEVIN J HUNT, SEC-TREAS

**DIRECTOR(S) :** THE OFFICER(S)

The California Secretary of State's business registrations file showed that Gorman Manufacturing Company, Inc. was registered as a Corporation on May 21, 1985.

Business started 1985 by Leslie Smith and Kevin J Hunt. 60% of capital stock is owned by Leslie Smith. 40% of capital stock is owned by Kevin J Hunt.

LESLIE SMITH born 1946. Graduated from the University of California, Los Angeles, CA, in June 1967 with a BS degree in Business Management. 1967-85 General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Kevin J Hunt. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

KEVIN J HUNT born 1945. Graduated from Northwestern University, Evanston, IL in June 1966. 1966-1985 was General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Leslie Smith. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

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**AFFILIATE :**

The following is related through common principals, management and/or ownership. Gorman Affiliate Ltd, San Francisco, CA, started 1985. Operates as commercial printer. Intercompany relations: None reported by management.

**Operations**

12/22/2014

Engaged in commercial lithographic printing (100%).

**Description:**

Terms are Net 30 days. Has 240 account(s). Sells to commercial concerns. Territory : United States.

Nonseasonal.

**Employees:**

125 which includes officer(s). 110 employed here.

**Facilities:**

Occupies premises in a one story cinder block building.

**Location:**

Central business section on well traveled street.

**Branches:**

This business has multiple branches, detailed branch/division information is available in D & B's linkage of family tree products.

**Subsidiaries:**

This business has multiple subsidiaries, detailed subsidiary information is available in D & Bs linkage or family tree products.

**SIC & NAICS****SIC:**

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific about a company's operations than if we use the standard 4-digit code.

The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

2752 0000 Commercial printing, lithographic

**NAICS:**

323111 Commercial Printing (except Screen and Books)

**Financials****Company Financials: D&B**

12/22/2014

**Three-year Statement Comparative:**

	Fiscal Consolidated Dec 31 2013	Fiscal Consolidated Dec 31 2012	Fiscal Consolidated Dec 31 2011
Current Assets	9,337,092	8,049,217	7,772,041
Current Liabilities	7,897,572	6,826,918	7,186,230
Current Ratio	1.18	1.18	1.08
Working Capital	1,439,520	1,222,299	585,811
Other Assets	1,737,509	1,497,853	2,018,110
Net Worth	1,332,849	1,180,200	982,919
Sales	19,659,785	19,465,134	19,272,410
Long Term Liab	1,844,180	1,539,952	1,621,002
Net Profit (Loss)	152,649	197,281	(92,776)

**Additional Financial Data**

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Assets		Liabilities	
Cash	795,746	Accts Pay	4,851,258
Accts Rec	5,001,783	Notes Pay	396,977
Inventory	3,263,686	L.T. Liab-(1yr)	1,611,129
Other Curr Assets	275,877	Other Curr Liabs	1,038,208
<b>Curr Assets</b>	<b>9,337,092</b>	<b>Curr Liabs</b>	<b>7,897,572</b>
Fixt & Equip	1,395,003	L.T. Liab-Other	1,844,180
Other Assets	342,506	COMMON STOCK	50,000
		RETAINED EARNINGS	1,282,849
<b>Total Assets</b>	<b>11,074,601</b>	<b>Total Liabilities + Equity</b>	<b>11,074,601</b>

From JAN 01 2013 to DEC 31 2013 annual sales \$19,659,785; cost of goods sold \$18,538,791. Gross profit \$1,120,994; operating expenses \$995,062. Operating income \$125,932; other income \$34,751; net income before taxes \$160,683; Federal income tax \$8,034. Net income \$152,649.

Prepared from statement(s) by Accountant: Johnson, Jordan & Jones CPAs.

#### ACCOUNTANTS OPINION

A review of the accountant's opinion indicates the financial statements meet generally accepted accounting principles and that the audit contains no qualifications.

Fixed assets shown net less \$77,556 depreciation.

As of December 22, 2014 attempts to contact the management of this business have been unsuccessful. Outside sources confirmed operation and location.

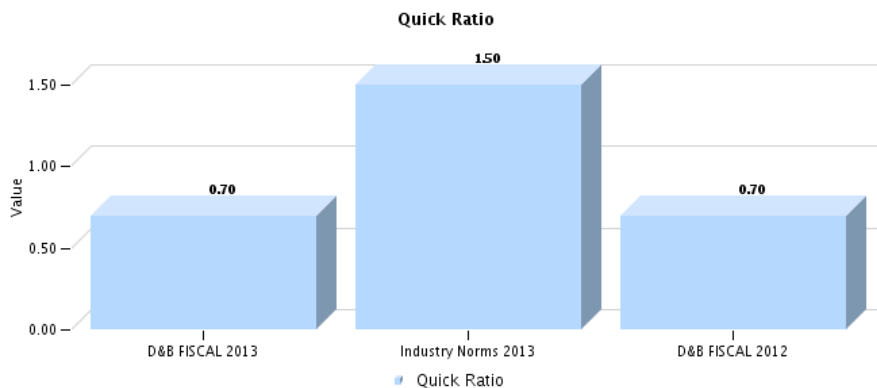
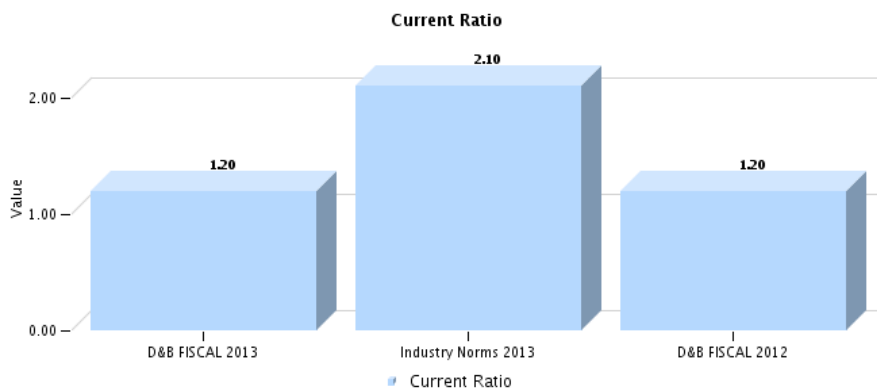
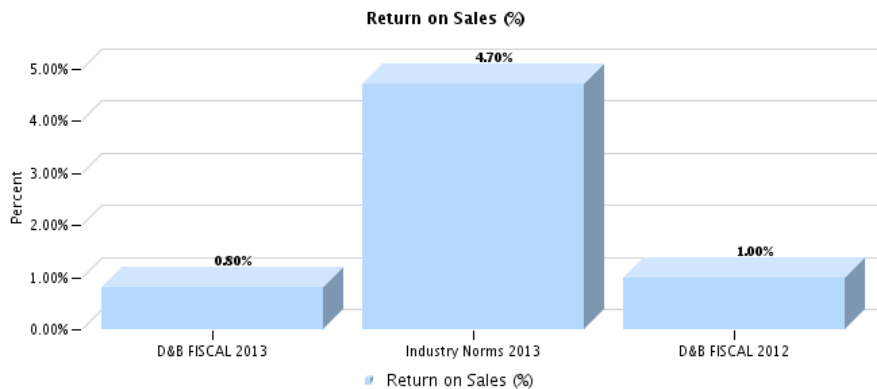
#### Request Financial Statements

Requested financials are provided by GORMAN MANUFACTURING COMPANY, INC. and are not DUNSRight certified.

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### Spread Financials Financial Trend Graphs



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## Financial Statements

Financials By:	Compare Statements:			Show Variance By:	
D&B	D&B Fiscal 2013	D&B Industry Norms 2013	D&B Fiscal 2012	Percent	
* Values in hundreds				2013 - 2013	2013 - 2012
<b>Balance Sheet</b>					
<b>ASSETS</b>					
<b>Current Assets</b>					
Cash and Cash Equivalents	795,746	UN	685,988.00	UN	UN
Accounts Receivables	5,001,783	UN	4,311,882.00	UN	UN
Notes Receivables	UN	UN	UN	UN	UN
Inventory	3,263,686	UN	2,813,522.00	UN	UN
Other Current Assets	275,877	UN	237,825.00	UN	UN
<b>Total Current Assets</b>	9,337,092	UN	8,049,217.00	UN	UN
Net Property, Plant and Equipment	1,395,003	UN	1,202,589.00	UN	UN
Other Non-Current Assets	342,506	UN	295,264.00	UN	UN
Patents	1,737,509	UN	1,497,853.00	UN	UN
<b>Total Assets</b>	11,074,601	UN	9,547,070.00	UN	UN
<b>LIABILITIES</b>					
<b>Current Liabilities</b>					
Accounts Payable	4,851,258	UN	4,182,119.00	UN	UN
Notes Payable	396,977	UN	360,888.00	UN	UN
Bank Debt	UN	UN	UN	UN	UN
Other Current Liabilities	2,649,337	UN	2,283,911.00	UN	UN
<b>Total Current Liabilities</b>	7,897,572	UN	6,826,918.00	UN	UN
Other Long Term Liabilities	1,844,180	UN	1,539,952.00	UN	UN
Deferred Credit	UN	UN	UN	UN	UN
Debentures	1,844,180	UN	1,539,952.00	UN	UN
<b>Total Liabilities</b>	9,741,752	UN	8,366,870.00	UN	UN
<b>Net worth</b>					
Net Worth	1,332,849	UN	1,180,200.00	UN	UN
Total Liabilities + Net Worth	11,074,601	UN	9,547,070.00	UN	UN
<b>Operating Results</b>					
Sales (Revenue)	19,659,785	UN	19,465,134.00	UN	UN
Gross Profit	1,120,994	UN	1,289,849.00	UN	UN
Net Profit after tax	UN	UN	UN	UN	UN
Dividends and Withdrawals	UN	UN	UN	UN	UN
Working Capital	1,439,520	UN	1,222,299.00	UN	UN

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## Financial Ratios

Financials By:	Compare Statements:			Show Variance By:	
D&B	D&B Fiscal 2013	D&B Industry Norms 2013	D&B Fiscal 2012	Percent	
				2013 - 2013	2013 - 2012
<b>Efficiency Ratios</b>					
Accounts Payable to Sales Ratio	24.7	UN	21.5	UN	UN
Sales to Working Capital Ratio	13.7	6.7	15.9	104.48	-57.87
Collection Period	92.9	UN	80.9	UN	UN
Inventory Turnover	6.0	UN	6.9	UN	UN
Sales to Net Working Capital Ratio (%)	UN	UN	UN	UN	UN
Assets to Sales (%)	56.3	56	49	0.54	14.29
<b>Solvency Ratios</b>					
Current Ratio	1.2	2.1	1.2	-42.86	75.01
Quick Ratio	0.7	1.5	0.7	-53.34	114.29
Working Capital (** Values in hundreds)	1439520	UN	1222299	UN	UN
Current Liabilities to Net Worth (%)	UN	UN	UN	UN	UN
Total Liabilities to Net worth (%)	730.9	72	708.9	915.14	-89.85
Current Liabilities to Inventory (%)	242.0	UN	242.6	UN	UN
Fixed Assets to Net Worth (%)	104.7	UN	101.9	UN	UN
<b>Profitability Ratios</b>					
Return on Sales (%)	0.8	4.7	1	-82.98	370.00
Return on Assets (%)	1.4	UN	2.1	UN	UN
Return on Net Worth (%)	11.5	12.9	16.7	-10.86	-22.76

## Key Business Ratios

Statement Date Dec 31 2013

Based on this Number of Establishments 26

## Industry Norms Based On 26 Establishments

	This Business	Industry Median	Industry Quartile
<b>Profitability</b>			
Return on Sales %	0.8	4.7	4
Return on Net Worth %	11.5	12.9	3
<b>Short-Term Solvency</b>			
Current Ratio	1.2	2.1	4
Quick Ratio	0.7	1.5	4
<b>Efficiency</b>			
Assets to Sales %	56.3	56.0	3
Sales / Net Working Capital	13.7	6.7	1
<b>Utilization</b>			
Total Liabilities / Net Worth (%)	730.9	72.0	4

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ANNUAL SUBSCRIPTION IS \$3,500  
FOR UP TO 151 REPORTS, WHICH IS  
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Single reports cost \$26.44 each, with  
minimum order of 2 reports

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COMMERCIAL INFORMATION SOLUTIONS

# Training Guide

## Business Credit Industry Report™



INFORM › ENRICH › EMPOWER™

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**EQUIFAX****COMMERCIAL INFORMATION SOLUTIONS** September 3, 2010 • 12:27 p.m. EDT

Customer Ref: SW1224

EFX ID:

Company Profile:

**BEST MATCH FOR INQUIRY**

277879276

TJ PAPER AND SUPPLIES  
321 PEACHTREE STREET  
ATLANTA, GA 30303-3209**HEADQUARTERS SITE**

879963258

TOM JONES BOXES  
Legal Business Name: TOM JONES  
MANUFACTURING COMPANY  
5000 TRUMAN DRIVE  
DECATUR, GA 30035-4565  
(404) 333-4500  
888888888

Telephone: (404) 222-2121

Tax ID/SSN: 888888888

Business Type:

Liability Type:

Established:

Ownership:

Location Type:

Employees:

Annual Sales: \$500,000 - \$999,999

SIC: 5113, Industrial and Personal Service Paper

NAICS: 424130, Industrial and Personal

Service Paper, Merchant Wholesalers

Ultimate Parent: TEY Holding Company, Chicago, IL

EFX ID: 564962785

Corporation

2000

Private

Headquarters

250 - 499

\$10,000,000 - \$24,999,999

2653, Corrugated and Solid Fiber Boxes

322211, Corrugated and Solid Fiber

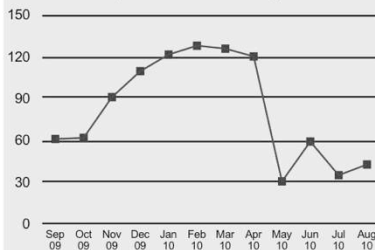
Box Manufacturing

Inquiry Information: TJ Paper &amp; Supplies, 321 Peachtree St, Atlanta, GA, Tom Jones, Atlanta, GA, SSN 658798546

Alert(s): None to Report

**BUSINESS CREDIT RISK SCORE**  
**BUSINESS FAILURE RISK RATING****317**  
**6****PUBLIC RECORDS**

Type Status	Number	Dollar	Most Recent Date Filed
Bankruptcies	0	\$0	None Reported
Judgments	1	\$416	02/15/2009
Satisfied	1	\$416	
Liens	1	\$18,530	10/01/2010
Released	1	\$18,530	

**AVERAGE DAYS BEYOND TERMS**AVERAGE DAYS BEYOND TERMS BY DATE REPORTED  
(non-financial accounts only)**RECENT TREND**

40 days beyond terms

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**1 Date/Time Stamp**

Provides the date and time when the inquiry was made as recorded by Equifax (Eastern Time).

**2 Company Profile**

Provides the business name and address on the returned folder which most closely matches your inquiry information, as well as firmographic information about that location; legal name, if available, is also returned. Company name, address and firmographics for the registered site are also returned.

If the inquiry site has an Ultimate Global or Ultimate Domestic Parent then that company name and EFX ID are included. Note the report is on the inquired legal entity and does not reflect the credit experiences of the Ultimate Parent.

The EFX ID™ is a unique and persistent nine-digit number that identifies and tracks the business unit with which you have the credit relationship; if the EFX ID is used on the inquiry, then only the EFX ID is used to locate a folder and the business name and address associated with the EFX ID are returned.

**3 Inquiry Information**

Displays the information used to submit the inquiry.

**4 Alerts**

Provides alert notices to indicate key differences between the inquiry information and the file content; may also return non-credit related alerts.

**5 Scores**

Available upon request; allows for more accurate assessment of the risk level of the business; detailed information is available by clicking on the hyperlink. (Refer to page 13)

**6 Public Records**

Public record summary table notes the presence of bankruptcies, judgments and liens and returns the status, number, and dollar amounts for judgments and liens; detailed information is available by clicking on the hyperlink. (Refer to page 12)

**7 Average Days Beyond Terms**

Displays the dollar-weighted average days beyond terms on non-financial accounts within the last 12 months from the date of the inquiry; calculated from dollar amounts reported for aging categories 1 – 5; if no information was reported for a given month within the 12-month period, no line will appear in the graph for that month.

**8 Recent Trend**

Average Days Beyond Terms calculated within the last 120 – 150 days from the date of inquiry.

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**REPORT HIGHLIGHTS****Non-Financial**

Credit Active Since 04/10/2004  
 Activity Since: 06/01/2010

Accounts Updated	10
New Accounts Opened	0
Recent Account Closures	1
New Delinquencies (Non Charged-Off)	6
New Charge-Offs	1
Charged-Off Amount	\$12,311
Number of Inquiries	7
Most Severe Status	Charge-Off
Single Highest Credit Extended	\$21,516

As of: 09/03/2010

Number of Accounts	20
Open	16
Closed	4
Charged-Off	2
Charged-Off Amount	\$19,554
Total Past Due	\$408,438
Most Severe Status	Charge-Off
Total Current Credit Exposure	\$881,754
Single Highest Credit Exposure	\$715,591

NR = None reported or insufficient data available to compute

**Open Account Analysis**

Total Balance	\$881,754
Median Balance	\$1,721
Average Balance	\$55,109
Current Portion of Balance Due	\$473,316
Delinquent (Non Charged-Off)	8
Total Past Due	\$408,438
At Risk Balance	\$873,646

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### 9 Report Highlights

Summarizes trade payment history from service and trade creditors on the legal entity; allows you to quickly assess the risk level of the business by providing

26 key metrics:

- **Credit Active Since:** Indicates the first known credit activity based on all the trades ever reported for the business subject.
- Activity Since section:** This section highlights credit-related activity which has occurred within the 3 months prior to the date of inquiry.
- **Accounts Updated:** Number of credit grantors reporting on this business.
- **New Accounts Opened:** Number of accounts which have been opened.
- **Recent Account Closures:** Number of accounts which have been closed.
- **New Delinquencies (Non Charged-Off):** Number of accounts which were previously "current" but have become delinquent (not charged-off) one or more times during the most recent 90 days.
- **New Charge-Offs:** Number of accounts with an overall status of charged-off.
- **Charged-Off Amount:** Total reported charge-off dollars at the time of inquiry. This value may be understated because one or more charged off accounts didn't provide a dollar amount. It is possible that only a portion of the amount past due was charged off; or could indicate a dispute.
- **Number of Inquiries:** Number of online inquiries made about this business.
- **Most Severe Status:** Of the most recently reported opened and closed trades, the most severe status is returned.
- **Single Highest Credit Extended:** The single largest high credit, current credit, original credit or balance on an open account; closed accounts use balance only.

**As Of section:** This section provides a snapshot of how the business is performing today based on accounts reported or closed within 24 months of inquiry.

- **Number of Accounts:** Number of accounts returned in this credit report.
- **Open:** Number of accounts reported as open and active.
- **Closed:** Number of accounts reported as closed. Closed accounts may be in good, delinquent or charged-off status.

- **Charged-Off:** Number of accounts with an overall status of charged-off.

- **Charged-Off Amount:** Sum of the charged-off amount for the accounts reported as charged-off at the inquiry date.

This value may be understated because one or more charged-off accounts didn't provide a dollar amount. It is possible that only a portion of the amount past due was charged-off; or could indicate a dispute.

- **Total Past Due:** The total delinquent dollars (not charged-off) on open and closed accounts.
- **Most Severe Status:** Looks at the most recently reported credit experience of all reported open and closed accounts and returns the most severe status. Provides a view of how that business is paying today.
- **Total Current Credit Exposure:** Sums total outstanding balance or available credit on open and closed accounts.
- **Single Highest Credit Exposure:** The single largest high balance or maximum possible credit amount that could be extended.

**Open Account Analysis section:** This section summarizes credit performance on open accounts reported within 24 months of inquiry date.

- **Total Balance:** Total reported balance, including owed but not yet due, and all past due amounts.
- **Median Balance:** Returns the median balance of open, non charged-off accounts.
- **Average Balance:** Returns the average balance of open, non charged-off accounts.
- **Current Portion of Balance Due:** Total reported amount that has been charged but is not yet due or late.
- **Delinquent Non Charged-Off Accounts:** Number of accounts which have an overall status of delinquent and not charged-off.
- **Total Past Due:** Total delinquent dollars (not charged-off).
- **At Risk Balance:** Sum is equal to the total balance for delinquent but not charged-off accounts.

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**EQUIFAX****BUSINESS CREDIT INDUSTRY REPORT**

September 3, 2010 • 12:27 p.m. EDT

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**SUMMARY - OPEN NON-FINANCIAL ACCOUNTS BY INDUSTRY GROUP**

Credit Grantor Industry Group	# of Accounts ▼	SINGLE (largest/worst occurrence)			SUM OF (total of all occurrences)						
		Most Severe Status ▼	Highest Balance ▼	Highest Total Past Due Amount ▼	Balance ▼	Past Due Amount ▼	Slow Up to 30 \$ ▼ % ▼	Slow Up to 60 \$ ▼ % ▼	Slow Up to 90 \$ ▼ % ▼	Slow Up to 120 \$ ▼ % ▼	Slow 121+ \$ ▼ % ▼
Bldg Construction Genl Contractors & Operative Blders	1	Current	\$46,598	\$30,203	\$0	\$0	\$0 0%	\$0 0%	\$0 0%	\$0 0%	\$0 0%
Constructn Spcl Trade Contractors	2	Slow Up to 30	\$141,876	\$90,875	\$56,742	\$20,895	\$20,895 100%	\$0 0%	\$0 0%	\$0 0%	\$0 0%
Communications	4	Current	\$8,048	\$5,087	\$5,589	\$0	\$0 0%	\$0 0%	\$0 0%	\$0 0%	\$0 0%
Engineering, Accounting, Resrch, Legal, Business, Other Svcs	1	Current	\$150	\$0	\$0	\$0	\$0 0%	\$0 0%	\$0 0%	\$0 0%	\$0 0%
Industri/ Commcl Machinery, Computer Equip Mfg	6	Slow Up to 30	\$715,591	\$354,525	\$812,072	\$383,411	\$384,121 100%	\$-710 0%	\$0 0%	\$0 0%	\$0 0%
Optical Mfg	1	Slow Up to 120	\$1,341	\$921	\$921	\$921	\$0 0%	\$0 0%	\$0 0%	\$921 100%	\$0 0%
Transportation By Air	1	Slow Up to 30	\$11,044	\$7,282	\$6,430	\$3,211	\$3,211 100%	\$0 0%	\$0 0%	\$0 0%	\$0 0%
<b>GRAND TOTALS</b>	<b>16</b>				<b>\$881,754</b>	<b>\$408,438</b>	<b>\$408,227</b> 98%	<b>\$-710</b> 0%	<b>\$0</b> 0%	<b>\$921</b> 2%	<b>\$0</b> 0%

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**SUMMARY - CLOSED NON-FINANCIAL ACCOUNTS BY INDUSTRY GROUP**

Credit Grantor Industry Group	Single Highest Credit Extended ▼	Closed in Current Standing		Closed in Delinquent Status			Closed in Charged-Off Status		
		Total High Credit ▼	# of Accounts ▼	Most Recent Date Closed ▼	# of Accounts ▼	Most Recent Date Closed ▼	Balance ▼	# of Accounts ▼	Most Recent Date Closed ▼
Communications	\$16,336	\$16,360	2	12/03/2009					
Wholesale Trade- Non-Durable Goods	\$7,243							2	06/25/2010
<b>GRAND TOTALS</b>			<b>2</b>		<b>0</b>			<b>2</b>	<b>\$19,554</b>

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### 10 Summary—Open Non-Financial Accounts by Industry Group

This table summarizes open non-financial accounts, by credit grantor industry, with a date reported within 24 months of inquiry.

- **Total Number of Accounts by Industry Group:** Count of open accounts by industry group.
- **Single Most Severe Status:** Returns the most severe current status experienced by one of the credit grantors in this industry group.
- **Single Highest Balance:** The single highest credit extended or past due from one of the credit grantors for that industry group.
- **Single Highest Total Past Due Amount:** The single highest total past due as reported by one of the credit grantors for that industry group.
- **Sum of Balance:** Sum of all the total reported balances including any past due amount.
- **Sum of Past Due Amount:** Sum of all past due amounts (excluding charge-offs).
- **Slow Up To X Days:** The percentage of that aging category's dollars compared to total past due.
- **Grand Total, Number of Accounts:** Count of all accounts.
- **Grand Total, Balance:** Sum of total reported balances, including any past due amount.
- **Grand Total, Past Due Dollars:** Sum of all past due amounts (excluding charge-offs) for that aging category.
- **Grand Total, Past Due %:** The percentage of all aging categories' dollars compared to total past due for that industry group.

### 11 Summary—Closed Non-Financial Accounts by Industry Group

This table summarizes closed non-financial accounts, by credit grantor industry, with a closed date within 24 months of inquiry.

- **Single Highest Credit Extended:** The highest credit amount that was extended for all accounts closed.
- **Total High Credit:** Total highest credit or balance extended for all accounts closed in current standing (\$0 balance).
- **Number of Accounts Closed in Current Standing:** Number of accounts closed with a \$0 balance.
- **Most Recent Date Closed in Current Standing:** The most recent date closed for all accounts closed in current standing.
- **Number of Accounts Closed in Delinquent Status:** Number of all accounts closed with a delinquent status.
- **Most Recent Date Closed In Delinquent Status:** The most recent closed date for all accounts closed with a delinquent status.
- **Balance at Closed Date:** Total outstanding balances for all accounts closed with a delinquent status.
- **Number Of Accounts Closed In Charge-Off Status:** Number of accounts charged-off.
- **Most Recent Date Closed In Charge-Off Status:** The most recent date closed for all accounts closed with a charged-off status.
- **Balance at Charged-Off Date:** Reported balances of all charged-off accounts at the date closed. Balance may not equal charged-off amount in the Report Highlights due to interest, penalties, and late fees which may have been reported after the closed date.
- **Grand Total:** Number of closed non-financial accounts by status at closed date; sums total balance in delinquent and charged-off status at date closed.

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**OPEN NON-FINANCIAL CREDIT EXPERIENCES**

Acct No/Type	Current Status	Date Reported Date Opened or Years Sold	Date of Last Sale Payment Terms	High Cr./ Current Cr Limit Original Credit	Balance./ Past Due Amount	Aging Cat 1	Aging Cat 2	Aging Cat 3	Aging Cat 4	Aging Cat 5	60-Month History
11/ Communications	Current	08/31/2010 1		\$0.048 \$0	\$32 \$0	\$0	\$0	\$0	\$0	\$0	000000/000000/ BBBBBB/BBBBBB/ BBBBBB/BBBBBB/ BBBBBB/BBBBBB/ BBBBBB/BBBBBB
Active = Yes : Payment Amount/Frequency = Monthly : Last Payment Amount = \$946 : Last Payment Date = 06/30/2010 : Amount of Last Sale = \$32 : Number of Guarantors = 0 : High Credit Date = 12/31/2009											
20/ Industri, Comm Machinery, Computer Equip Mfg	Slow Up to 30	08/31/2010 09/05/2008	08/01/2010 N10	\$74.018 \$7.243	\$7.243 \$7.243	\$7.243	\$0	\$0	\$0	\$0	111111/111111/ 111110/100818/ BBBBBB/BBBBBB/ BBBBBB/BBBBBB/ BBBBBB/BBBBBB
Active = Yes : Number of Guarantors = 0 : High Credit Date = 03/31/2010 : Payment Terms = Net 30 Days											
16/ Industri, Comm Machinery, Computer Equip Mfg	Slow Up to 30	08/31/2010 03/02/2006	08/01/2010 N10	\$125.000 \$56.489	\$56.489 \$20.895	\$20.895	\$0	\$0	\$0	\$0	100828/133322/ 321000/213322/ 200121/001021/ 002110/000110/ 002102/BBBBBB
Active = Yes : Number of Guarantors = 0 : Payment Terms = Net 30 Days : Last Payment Date = 08/21/2010											
14/ Industri, Comm Machinery, Computer Equip Mfg	Slow Up to 30	08/31/2010 02/01/2006	08/01/2009 N10	\$779.696 \$715.691	\$715.691 \$354.525	\$355.235	\$-710	\$0	\$0	\$0	111211/111111/ 112121/111832/ 222221/222222/ 222211/121212/ 222110/BBBBBB
Active = Yes : Number of Guarantors = 0											
13/Contract Spd Trade Contractors	Slow Up to 30	08/30/2010 6		\$0	\$56.489 \$20.895	\$20.895	\$0	\$0	\$0	\$0	100213/332322/ 221322/323222/ 122221/121821/ 122321/122111/ 112211/221221
Number of Guarantors = 0											
9/ Communications	Current	08/30/2010 4		\$7.255 \$1.058	\$0 \$0	\$0	\$0	\$0	\$0	\$0	002103/213210/ 021032/132100/ 210001/000210/ 000010/100008/ BBBBBB/BBBBBB
Active = Yes : Last Payment Date = 08/21/2010 : Number of Guarantors = 0 : Payment Terms = Net 7 Days											
17/ Communications	Current	08/08/2010 04/10/2002	07/01/2010 \$820	\$0 \$0	\$1.176 \$0	\$0	\$0	\$0	\$0	\$0	000010/001000/ 000000/000000/ 000000/000000/ 000000/000000/ 000000/000000
Active = Yes : Payment Amount/Frequency = Monthly : Number of Guarantors = 0											
21/ Communications	Current	08/08/2010 06/01/2010		\$3.500 \$3.323	\$0 \$0	\$0	\$0	\$0	\$0	\$0	0006BB/BBBBBB/ BBBBBB/BBBBBB/ BBBBBB/BBBBBB/ BBBBBB/BBBBBB/ BBBBBB/BBBBBB
Active = Yes : Payment Amount/Frequency = Monthly : Number of Guarantors = 0											

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**CLOSED NON-FINANCIAL CREDIT EXPERIENCES**

Acct No/ Type	Current Status	Date Reported Date Opened or Years Sold	Date of Last Sale Payment Terms	Date Closed Reason	High Cr./ Current Cr Limit Original Credit	Balance./ Past Due Amount	Aging Cat 1	Aging Cat 2	Aging Cat 3	Aging Cat 4	Aging Cat 5	60-Month History
10/Wholesale Trade-Non- Durable Goods	Charge Off	04/25/2010 10/06/2007	04/12/2009 Net 30 Days	06/25/2010 Involuntary	\$15.000 \$12.311	\$12.311 \$12.311					\$12,311	CCCC99/543210/ 321001/001100/ 321101/BBBBBB/ BBBBBB/BBBBBB/ BBBBBB/BBBBBB
Active = No												
15/ Communications	Current	12/03/2009 11/29/2004	05/29/2009	11/13/2009 Voluntary	\$16.336 \$17.925	\$0 \$0	\$0	\$0	\$0	\$0	\$0	CCC995/432103/ 210010/011003/ 211018/BBBBBB/ BBBBBB/BBBBBB/ BBBBBB/BBBBBB
Active = No : Payment Amount/Frequency = \$579/Monthly : Payment Type = Principal and Interest : Last Payment Amount = \$589 : Last Payment Date = 11/12/2009 : Secured = Unsecured : Number of Guarantors = 0												
8/ Communications	Current	11/29/2009 12/20/2007		11/09/2009 Voluntary	\$24 \$11.500	\$0 \$0	\$0	\$0	\$0	\$0	\$0	CCCCCC/CCCCCC/ CCCCCC/CCCCCC/ 000000/0000BB/ BBBBBB/BBBBBB/ BBBBBB/BBBBBB
Active = No : Payment Amount/Frequency = \$0/Monthly : Last Payment Date = 02/10/2008 : Secured = Unsecured : Number of Guarantors = 0												
18/Wholesale Trade-Non- Durable Goods	Charge Off	06/31/2009 09/15/2007	01/01/2009 N10	06/31/2009 Involuntary	\$7.243 \$7.243	\$7.243 \$7.243					\$7,243	CCCCCC/CCCCCC/ CCCC94/ 321000/ 111110/ 101818/ BBBBBB/ BBBB/BB/ BBBBBB/ BBBB/BB
Active = No : Number of Guarantors = 0												

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### 12 Open Non-Financial Credit Experiences

This table details open, non-financial accounts with a date reported within 24 months of inquiry.

- **Account No/Type:** To facilitate the reading of each report, tradelines are identified via a randomly generated account number. The account number should only be used to track that tradeline in that report. The account type is the creditor's industry.
- **Current Status:** The overall payment performance status of the most recently reported period.
- **Date Reported/Date Opened Or Years Sold:** Date Reported refers to the most recent data submission received from the creditor; Date Opened or Years Sold refers to when the overall supplier/customer relationship was initiated.
- **Date of Last Sale/Payment Terms:** Date of Last Sale refers to the last reported date that goods were shipped or service was provided. Payment Terms is the payment due date agreed upon by the creditor and business.
- **High Credit/Current Credit Limit/Original Credit:** High Credit refers to the highest reported balance from a creditor. Current and Original Credit Limit refers to the credit limit at the most recently reported date or when the account was first opened.
- **Balance/Past Due Amount:** Balance refers to the total reported balance including any past due amount. Past Due Amount refers to total delinquent dollars.
- **Aging Category 1:** The dollar amount that is past due for the creditor's category 1 period. Most creditors view Category 1 as 1-30 days past due.
- **Aging Category 2:** The dollar amount that is past due for the creditor's category 2 period. Most creditors view Category 2 as 31-60 days past due.
- **Aging Category 3:** The dollar amount that is past due for the creditor's category 3 period. Most creditors view Category 3 as 61-90 days past due.
- **Aging Category 4:** The dollar amount that is past due for the creditor's category 4 period. Most creditors view Category 4 as 91-120 days past due.
- **Aging Category 5:** The dollar amount that is past due for the creditor's category 5 period. Most creditors view Category 5 as 120+ days past due.
- **60-Month History Grid:** The 60-month history grid contains consecutive payment performance codes for the 60 months prior to the inquiry month. The far left position in the grid represents the previous month's overall account payment status. Refer to the Current Status Description Table.

- **Account Comments:** Additional information provided by the creditor.

### Current Status Descriptions

Status	Description
<b>B</b>	Unknown, which may indicate that the credit relationship did not exist before this time period.
<b>C</b>	Account has been reported as closed.
<b>0</b>	Current
<b>S</b>	Slow
<b>1</b>	Slow Up to 30
<b>2</b>	Slow Up to 60
<b>3</b>	Slow Up to 90
<b>4</b>	Slow Up to 120
<b>5</b>	Slow 121+
<b>6</b>	Collection
<b>7</b>	Non-accrual account
<b>8</b>	Repossession/Foreclosure
<b>9</b>	Charge-Off

### 13 Closed Non-Financial Credit Experiences

This table details closed, non-financial accounts with a closed date within 24 months of inquiry.

- **Account No/Type:** To facilitate the reading of each report, tradelines are identified via a randomly generated account number. The account number should only be used to track that tradeline in that report. The account type is the creditor's industry.
- **Current Status:** The overall payment performance status when the account was closed.
- **Date Reported/Date Opened Or Years Sold:** Date Reported refers to the most recent data submission received from the creditor; Date Opened or Years Sold refers to when the overall supplier/customer relationship was initiated.
- **Date of Last Sale/Payment Terms:** Date of Last Sale refers to the last reported date that goods were shipped or service was provided. Payment Terms is the payment due date agreed upon by the creditor and business.
- **Date Closed/Reason:** The date this account was reported as closed and, if available, the reason (voluntary or involuntary).
- **High Credit/Current Credit Limit/Original Credit:** High Credit refers to the highest reported balance from a creditor; Current and Original Credit Limit refers to the credit limit at the most recently reported date or when the account was first opened.

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**OPEN NON-FINANCIAL ACCOUNT BALANCE TRENDS****BALANCE TRENDS FOR OPTICAL MFG, NON-FINANCIAL ACCOUNT #1**

Date Reported	Balance	Current Portion of Balance Due	Total Past Due	Aging Cat 1	Aging Cat 2	Aging Cat 3	Aging Cat 4	Aging Cat 5	Last Payment Amount Last Payment Date
06/31/2009	\$921	\$921	\$921	\$0	\$0	\$0	\$921	\$0	
05/31/2009	\$921	\$921	\$921	\$0	\$0	\$921	\$0	\$0	
04/31/2009	\$921	\$921	\$921	\$0	\$921	\$0	\$0	\$0	
02/28/2009	\$921	\$921	\$921	\$921	\$0	\$0	\$0	\$0	
02/30/2009	\$921	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,341 01/15/2009
12/31/2008	\$1,341	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
11/29/2008	\$567	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
10/31/2008	\$789	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
09/31/2008	\$345	\$0	\$0	\$0	\$0	\$0	\$0	\$0	

**BALANCE TRENDS FOR OPTICAL MFG, NON-FINANCIAL ACCOUNT #2**

Date Reported	Balance	Current Portion of Balance Due	Total Past Due	Aging Cat 1	Aging Cat 2	Aging Cat 3	Aging Cat 4	Aging Cat 5	Last Payment Amount Last Payment Date
08/30/2009	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12,596 08/12/2009
07/30/2009	\$25,861	\$12,596	\$12,596	\$9,911	\$2,685	\$0	\$0	\$0	
06/26/2009	\$12,569	\$2,658	\$2,658	\$2,685	\$0	\$0	\$0	\$0	
05/30/2009	\$32,658	\$30,203	\$30,203	\$30,203	\$0	\$0	\$0	\$0	
04/30/2009	\$46,598	\$16,395	\$16,395	\$16,395	\$0	\$0	\$0	\$0	
03/30/2009	\$16,395	\$0	\$0	\$0	\$0	\$0	\$0	\$0	

**BALANCE TRENDS FOR ENGINEERING, ACCOUNTING, RESRCH, LEGAL, BUSINESS, OTHER SVCS, NON-FINANCIAL ACCOUNT #3**

Date Reported	Balance	Current Portion of Balance Due	Total Past Due	Aging Cat 1	Aging Cat 2	Aging Cat 3	Aging Cat 4	Aging Cat 5	Last Payment Amount Last Payment Date
12/31/2008	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
All history between 12/31/2008 and 09/31/2008 is the same as 12/31/2008.									
09/31/2008	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$150 08/27/2008

**BALANCE TRENDS FOR TRANSPORTATION BY AIR, NON-FINANCIAL ACCOUNT #4**

Date Reported	Balance	Current Portion of Balance Due	Total Past Due	Aging Cat 1	Aging Cat 2	Aging Cat 3	Aging Cat 4	Aging Cat 5	Last Payment Amount Last Payment Date
08/02/2010	\$6,430	\$3,219	\$3,211	\$3,211	\$0	\$0	\$0	\$0	
07/01/2010	\$3,211	\$3,211	\$0	\$0	\$0	\$0	\$0	\$0	
06/02/2010	\$3,260	\$3,132	\$128	\$0	\$32	\$32	\$32	\$32	
05/01/2010	\$8,436	\$3,140	\$5,296	\$5,200	\$32	\$32	\$32	\$0	
04/01/2010	\$3,243	\$5,200	-\$1,957	\$32	\$32	\$32	\$0	-\$2,053	
03/03/2010	\$11,044	\$3,762	\$7,282	\$32	\$32	\$0	\$32	\$7,186	
02/01/2010	\$9,997	\$2,715	\$7,282	\$32	\$0	\$32	\$7,186	\$32	
01/01/2010	\$5,505	\$2,715	\$2,790	\$0	\$32	\$2,694	\$32	\$32	
12/01/2009	\$8,199	\$2,715	\$5,484	\$2,694	\$2,694	\$32	\$32	\$32	
11/01/2009	\$5,224	\$2,694	\$2,530	\$2,694	\$32	\$32	-\$228	\$0	

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- **Balance/Past Due Amount:** Balance refers to the total reported balance including any past due amount; Past Due Amount refers to total delinquent dollars.
- **Aging Category 1:** The dollar amount that is past due for the creditor's category 1 period. Most creditors view Category 1 as 1-30 days past due.
- **Aging Category 2:** The dollar amount that is past due for the creditor's category 2 period. Most creditors view Category 2 as 31-60 days past due.
- **Aging Category 3:** The dollar amount that is past due for the creditor's category 3 period. Most creditors view Category 3 as 61-90 days past due.
- **Aging Category 4:** The dollar amount that is past due for the creditor's category 4 period. Most creditors view Category 4 as 91-120 days past due.
- **Aging Category 5:** The dollar amount that is past due for the creditor's category 5 period. Most creditors view Category 5 as 120+ days past due.
- **60-Month History Grid:** The 60-month history grid contains consecutive payment performance codes for the 60 months prior to the inquiry month. The far left position in the grid represents the previous month's overall account payment status.

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#### Open Non-Financial Account Balance Trends

This table returns accounts receivable data on open accounts which have been reported by the creditor within the most recent 24 months.

- **Date Reported:** The most recent data submission received from the creditor.
- **Balance:** Total reported balance, including any past due amount.
- **Current Portion of Balance:** Total reported amount that has been charged, but is not yet due or late.
- **Total Past Due:** Total delinquent dollars.
- **Aging Category 1:** The dollar amount that is past due for the creditor's category 1 period. Most creditors view Category 1 as 1-30 days past due.
- **Aging Category 2:** The dollar amount that is past due for the creditor's category 2 period. Most creditors view Category 2 as 31-60 days past due.
- **Aging Category 3:** The dollar amount that is past due for the creditor's category 3 period. Most creditors view Category 3 as 61-90 days past due.
- **Aging Category 4:** The dollar amount that is past due for the creditor's category 4 period. Most creditors view Category 4 as 91-120 days past due.
- **Aging Category 5:** The dollar amount that is past due for the creditor's category 5 period. Most creditors view Category 5 as 120+ days past due.
- **Last Payment Amount/Date:** The dollar amount of the last payment received and the date of the last payment.

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**PUBLIC RECORDS**

Public record data is collected on a regular basis, however, additional or subsequent filings may be associated with this business.

Bankruptcies	Judgments	Liens	Business Registrations
<b>Judgments</b>		<b>Liens</b>	
Date Filed	09/13/2008	Date Filed	06/11/2009
Originator	Country	Originator	State
Judgment Type	Abstract Judgment	Lien Type	Sales
Status	Satisfied	Status	Released
Status Date	02/15/2009	Status Date	10/01/2010
Date Reported	02/19/2009	Date Reported	10/01/2010
Liability	\$416	Liability	\$18,530
Court Location	Albany Court House	Court Location	Fulton County State Court
	Albany, NY		Atlanta, GA
Case Number	J098076	Case Number	05-99887
Plaintiff	ABC Distributors	Filed By	GA Dept of Revenue
Defendant Information	Tom Jones Manufacturing Company	Debtor Information	TJ Paper and Supplies
	5000 Truman Drive		321 Peachtree Street
	Decatur, GA 30035-4565		Atlanta GA 3303-3209
<b>Business Registration</b>			
Registered Name	Tom Jones Manufacturing Company		
Filing Date	05/15/2002		
Incorporation Date	05/01/2002		
Incorporation State	GA		
Status	Active		
Registry Number	568923		
Contact Name, Title	Thomas Jones, President		
Address	5000 Truman Drive		
	Decatur, GA 30035-4565		

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**DECISIONING DETAIL****BUSINESS CREDIT RISK SCORE™**

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**REASON CODES**

- Evidence of Non-Financial Trades that are Cycle 2+ Delinquent OR Charge-Off
- 57 Percent of Non-Financial Payment Experiences Reported as Current in Last 3 Months
- Past Due Amount for Telco Trades Suggest Higher Risk
- Evidence of Telco Trades that are Cycle 1+ Delinquent OR Charge-Off

The Business Credit Risk Score™ is designed to assist credit grantors in improving risk assessment throughout a business's account life cycle, reducing delinquency rates and improving profitability. The score predicts the likelihood of a business incurring greater than 90 days severe delinquency or bankruptcy, within a 12-month period.

Score range is 101 - 660, with the lower score indicating higher risk. A 0 indicates a bankruptcy on file and manual review is recommended. Up to four reason codes may be returned indicating the top factors influencing the score.

[Click here](#) for Performance Projection Table

**BUSINESS FAILURE RISK RATING™**

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**REASON CODES**

- Evidence of Charge-Off Non-Financial Accounts
- Evidence of Non-Financial Trades 2+ Cycle Historically
- Evidence of Lien(s) OR Judgment(s)
- Evidence of Non-Financial Trades that are Cycle 2+ Delinquent OR Charge-Off

The Business Failure Risk Rating™ is designed to assist credit grantors in improving risk assessment throughout a business's account life cycle, reducing delinquency rates and improving profitability. The rating predicts the likelihood of business failure through either formal or informal bankruptcy within a 12-month period.

Rating range is 1 - 9, with the lower rating indicating lower risk. A 0 indicates a bankruptcy on file and manual review is recommended. Up to four reason codes may be returned indicating the top factors influencing the rating.

[Click here](#) for Performance Projection Table

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### 15 Public Records

Returns detailed information for any bankruptcies, judgments or liens on file for the business; also returns business registration information obtained from Secretary of State Offices or other trusted sources. Business registration fields include:

- **Registered Name:** The business name provided at the time of registration.
- **Filing Date:** This is the date the state recorded as the paperwork transaction date. It may or may not be the same as the incorporation date. This date will usually change annually and is used to indicate when the most recent update was received by the state. It is possible that the filing date is several years old because the state did not update a "lapsed or inactive filing".
- **Incorporation Date:** This is the date of the original filing of incorporation papers. It will not change from year to year. This is not the date the business filed the papers with the state.
- **Incorporation State:** This may include any of the 50 U.S. states plus Washington, D.C.; only the "domestic" incorporation state is returned.
- **Status:** This field reflects the status of the business on the records of the Secretary of State. It is not necessarily an indication of whether the business actively engages in business activity. It will not reflect whether the entity has filed for bankruptcy. There are two valid status values: active and inactive.
- **Registry Number:** This is the number assigned by the state office.
- **Contact Name, Title, Address:** This field includes officer names, titles and addresses. More than one officer may be returned. Additionally, not all the officers may be listed.

### 16 Decisioning Detail

Displays the definition, the numeric value and reason codes (if applicable) for each score appended to the business folder. A score of 0 indicates a bankruptcy on file. Currently, the following decisioning tools are available with the Business Credit Industry Report.

- **Business Credit Risk Score™:** Predicts the likelihood of a business incurring severe delinquency (90 days or greater) or charge-off on any account within the next 12 months. Output score range is 101–660 and up to four reason codes are returned.
- **Business Credit Risk Class™:** Predicts the likelihood that the business will incur severe delinquency (greater than 90 days) or charge-off on any account, or bankruptcy, over the next 12 months. The score assigns a 1–5 risk class category. No reason codes are provided.
- **Early Default Score™:** An account acquisition score that predicts the likelihood that an applicant will not pay within the first four months after booking. Specifically, the score predicts the likelihood that an applicant will have a balance, greater than \$10, which either increases or stays the same for the first four consecutive months after the booked date. Returns a score ranging from 1–100, with a score of 100 indicating the highest probability of non-payment within the first 120 days. Up to four reason codes are returned.  
*\*This score includes the option to blend principal (consumer) credit information with the commercial data sources.*
- **Business Failure Risk Level™:** Predicts the likelihood of a business failure (formal or informal bankruptcies) within a 12-month period. Output includes a red, yellow or green code. No reason codes are provided.
- **Business Failure Risk Rating™:** Predicts the likelihood of a business failure (formal or informal bankruptcies) within a 12-month period. The score assigns a 1–9 risk level category. No reason codes are provided.

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September 3, 2010 • 12:27 p.m. EDT

**ADDITIONAL INFORMATION**

ALTERNATE COMPANY NAMES AND DBAS	ALTERNATE BUSINESS ADDRESSES	ALTERNATE TELEPHONE NUMBERS	ALTERNATE TAX IDS/SSNS	ALTERNATE SIC/NAICS	DATE REPORTED
TOM JONES PAPER AND SUPPLY	321 PEACHTREE ST ATLANTA, GA 30303	(404) 222-2121		2653, CORRUGATED AND SOLID FIBER BOXES	01/30/2010
THE TOM JONES MANUFACTURING COMPANY	PO BOX 4565 DECATUR, GA 30035-4565	(404) 222-1000			12/01/2009

**OWNER/GUARANTOR INFORMATION**

Principal (P) and Guarantor (G) or Both (B)	Additional Names	Addresses and Telephone Numbers	SSNs/Tax IDs
THOMAS JONES (01/30/2010) Account 7 (G)		891 OAK STREET ATLANTA GA 30318 (01/30/2010)	XXXXXXXXXX (01/30/2010)

**BUSINESS & CREDIT GRANTOR COMMENTS****DATE REPORTED**

OWNER Thomas Jones. Dispute with landlord over water damage in warehouse.	04/14/2009
---	------------

**INQUIRIES**

08/25/2009- Non-Financial 09/05/2008- Non-Financial	07/25/2010- Non-Financial 07/25/2010- Financial	02/18/2009- Non-Financial 08/05/2007- Financial	01/28/2009- Financial
--	--	--	-----------------------

**RELATED FILES**

Inquiry Information: Tom Jones, Atlanta, GA, SSN 658798546

Company Name	Company City	Company State	EFX ID
<input type="checkbox"/> Savannah Paper Company	Savannah	GA	0000000001
<input type="checkbox"/> The Paper Place	Atlanta	GA	0000000477
<input type="checkbox"/> Tom Jones Cardboard Co.	Atlanta	GA	0000000346

**CONTACT US**

**EQUIFAX INC.**  
P.O. Box 740249  
Atlanta, GA 30374-0249  
sbfe@equifax.com  
1-800-727-8495

Your report confirmation number is 0045732761. Please refer to this number in your communication.

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**17 Additional Information**

Provides alternate company information for the inquired and headquarters site including DBA names, addresses, phone numbers and SIC/NAICS; also returns owner/guarantor information, comments from business owners or credit grantors, and inquiries for the most recent 36 months.

**18 Related Files**

Returns a list of businesses potentially associated with the business owner or principal submitted upon inquiry; if requested, the full credit report along with any ancillary products included with the original inquiry will be returned for a related file.

**19 Contact Us**

Provides address, phone number and email address where your customer can initiate a dispute

Business Credit Industry Report Training Guide | Equifax Inc. | 15

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with implied price per report of \$12 to \$17  
(lower with higher subscription level)


Premier Profile - CROCKER INDUSTRIES, INC



<b>Business Name</b> <b>CROCKER INDUSTRIES, INC</b>	<b>Business Identification Number</b> <b>555123456</b>
<b>Doing Business As:</b> CROCKER MERCANTILE <b>Primary Address:</b> 100 MAIN ST PHOENIX, AZ 85012	<b>Website:</b> www.crockerindustries.com <b>Phone:</b> (602)520-1221 <b>Tax ID:</b> XX-XXX1985
<a href="#">View Map</a>	 This business is the ultimate parent. <a href="#">See the corporate hierarchy by clicking here</a>

Risk Dashboard				
Risk Scores and Credit Limit Recommendation		Days Beyond Terms	Derogatory Legal	Fraud Alerts
<b>Intelliscore Plus</b>  <b>79</b> LOW RISK Score range: 1 - 100 percentile Credit Limit Recommendation: \$212,800	<b>Financial Stability Risk</b>  <b>32</b> LOW-MEDIUM RISK	<b>Company DBT</b>  <b>6</b> Industry DBT: 20	<b>Original Filings</b>  <b>5</b>	<b>High Risk Alerts</b>  <b>0</b>

Business Facts	
<p>Founded in 1911 and headquartered in Phoenix, AZ, Crocker Industries Incorporated (NASD: CII), is a food service company. The company operates in three segments: Restaurant Services, Convenience Store Services and Cafeteria Services. Its services include supplying fresh and frozen foods along with food related supplies.</p>	
<b>Years on File:</b> 35+ (FILE ESTABLISHED PRIOR TO 01/1977)	<b>SIC Code:</b> GROCERIES & RELATED PRODUCTS - 5149
<b>State of Incorporation:</b> AZ	BUSINESS SERVICES, NEC - 7389
<b>Date of Incorporation:</b> 4/20/1911	MEAT & FISH MARKETS - 5421
<b>Business Type:</b> Institutions Profit	<b>NAICS Code:</b> Other Grocery Related Products Wholesaler - 424410
<b>Contacts:</b> JOHN Q CONSUMER - CEO	General Line Grocery Wholesale - 424410
MARY JONES - PRESIDENT	Meat and Meat Product Merchant Wholesalers - 424470
JAMES SANCHEZ - CONTROLLER	<b>Number of Employees:</b> 14,816
	<b>Sales:</b> \$1,676,906,000
	<b>Public Company:</b> Yes
	<b>Stock Exchange &amp; Symbol:</b> National Association of Securities Dealers Inc., CII
	<b>Fortune 1000 Ranking</b>
	2010 942
	2009 967
	2008 968

Commercial Fraud Shield	
Evaluation for: CROCKER INDUSTRIES, INC, 100 MAIN ST. PHOENIX, AZ 85012	
Business Alerts	Verification Triggers
<b>Active Business Indicator:</b>  Experian shows this business as active	The primary Business Name, Address, and Phone Number on

Premier Profile - CROCKER INDUSTRIES, INC

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Possible OFAC Match:

No

No OFAC match found

Experian File were reviewed for High Risk indicators, no High Risk indicators were found.

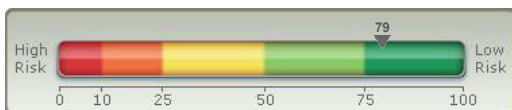
Business Victim Statement:

No

No Victim statements on file

**Credit Risk Score and Credit Limit Recommendation****Credit Risk Score: Intelliscore Plus**

This score predicts the likelihood of serious credit delinquencies within the next 12 months. The score uses tradeline and collections information, public filings as well as other variables to predict future risk. Higher scores indicate lower risk.

**Current Score: 79****Intelliscore Plus Risk Assessment**

Action or risk threshold, based on your company's thresholds:

**LOW RISK****Factors lowering the score**

- › BALANCE OF RECENTLY DELINQUENT COMMERCIAL ACCOUNTS
- › BALANCE OF COMMERCIAL ACCOUNTS AT WORST DELINQUENCY
- › COMMERCIAL ACCOUNT DELINQUENCY IN LAST 6 MONTHS

**Intelliscore Plus Industry Risk Comparison**

78% of businesses indicate a higher likelihood of severe delinquency.

**Quarterly Score Trends**

The Quarterly Score Trends provide a view of the likelihood of delinquency over the past 12 months for this business. The trends will indicate if the score improved, remained stable, fluctuated or declined over the last 12 months.

**Credit Risk Score: Financial Stability Risk****Financial Stability Risk Score: 32****Risk Class: 2****LOW - MEDIUM RISK**

The risk class groups scores by risk into ranges of similar performance. Range 5 is the highest risk, range 1 is the lowest risk.

This score predicts the likelihood of financial stability risk within the next 12 months. The score uses tradeline and collections information, public filings as well as other variables to predict future risk. Higher scores indicate lower risk.

**Industry Risk Comparison**

31% of businesses indicate a higher likelihood of financial stability risk.

Please note, this business is publicly traded. Publicly traded companies are required to publish financial details including balance sheet, income statement and cash flow information that should be considered in conjunction with this score when assessing financial stability risk.

**Factors lowering the score**

Premier Profile - CROCKER INDUSTRIES, INC

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- › NUMBER OF COMMERCIAL COLLECTION ACCOUNTS
- › NUMBER OF COMMERCIAL DEROGATORY PUBLIC RECORDS
- › RISK ASSOCIATED WITH THE COMPANY'S INDUSTRY SECTOR
- › PAST COMMERCIAL DEROGATORY BALANCE

**Credit Limit Recommendation**

**Credit Limit Recommendation**  
\$212,800

This recommendation compares this business against similar businesses in the Experian business credit database. It is based on trade information, industry, age of business and the Intelliscore Plus. The recommendation is a guide. The final decision must be made based on your company's business policies.

**Payment and Legal Filings Summary**

Payment Performance		Trade and Collection Balance		Legal Filings	
Current DBT:	6	Total trade and collection (87):	\$391,173	Bankruptcy:	No
Predicted DBT as 09/12/2012 :	6	All trades (86):	\$391,000	Tax Lien filings:	4
Monthly Average DBT:	4	All collections (1):	\$294	Judgment filings:	1
Highest DBT Previous 6 Months:	8	Continuous trade (37):	\$361,500	Sum of legal filings:	\$124,937
Highest DBT Previous 5 Quarters:	8	6 month average:	\$371,300 - \$572,500	UCC filings:	25
Payment Trend Indication:		Highest credit amount extended:	\$379,300	Cautionary UCC filings:	Yes
Payments are stable		Most frequent industry purchasing terms:			
		NET 30,CREDIT,REVOLVE			

**Industry Comparison****Industry DBT Range Comparison**

The current DBT of this business is 6. 11% of businesses have a DBT range of 6-15.

**DBT for this business: 6**

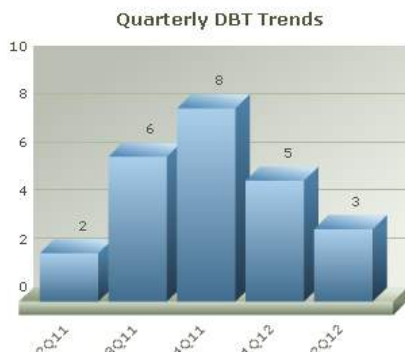
**DBT Norms**

All industry: 10

Same industry: 20

**Industry Payment Comparison**

Has paid sooner than 50% of similar businesses

**Payment Trending****DBT Trends****Monthly Payment Trends**

Payment Trends Analysis  
GROCERIES & RELATED PRODUCTS - 5149

Account Status  
Days Beyond Terms

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Date Reported	Industry Cur DBT	Business DBT	Balance	Cur	1-30	31-60	61-90	91+
CURRENT	74% 20	6	\$361,500	80%	14%	1%	5%	
JUN12	74% 20	4	\$430,000	85%	10%	4%	1%	
MAY12	74% 20	3	\$444,900	87%	11%	1%	1%	
APR12	74% 20	4	\$572,500	84%	12%	2%	2%	
MAR12	74% 20	4	\$504,400	83%	13%	2%	2%	
FEB12	74% 20	5	\$509,700	76%	22%		2%	
JAN12	74% 19	8	\$495,700	76%	15%	3%	5%	1%
<b>Quarterly Payment Trends</b>								
Payment History - Quarterly Averages				Account Status Days Beyond Terms				
Quarter	Months	DBT	Balance	Cur	1-30	31-60	61-90	91+
Q2 - 12	APR - JUN	3	+\$404,100	86%	11%	2%	1%	
Q1 - 12	JAN - MAR	5	+\$449,900	82%	13%	2%	3%	
Q4 - 11	OCT - DEC	8	+\$465,500	78%	13%	4%	5%	
Q3 - 11	JUL - SEP	6	+\$803,000	76%	18%	4%	2%	
Q2 - 11	APR - JUN	2	+\$692,500	88%	11%	1%		

Collection Experiences						
Date Placed	Status	Original Balance	Outstanding Balance	Date Closed	Agency	Agency Phone
02/2011	Uncollected	\$173	\$294	07/2011	RECEIVABLE MANAGEMENT SERVICES	(484)242-4000

Trade Payment Summary									
Trade Line Type	Lines Reported	DBT	Recent High Credit	Balance	Current	01-30	31-60	61-90	91+
Continuous	37	6	+\$1,417,900	+\$361,500	80%	14%	1%	5%	
New	4		\$14,100	\$9,800	100%				
Combined Trade	41	6	+\$1,432,000	+\$371,300	81%	14%	1%	4%	
Additional	45		\$165,200	\$19,700	83%	1%		5%	11%
Total Trade	86		\$1,597,200	\$391,000	83%	13%		4%	

Trade Payment - New and Continuously Reported Trade Details											
Payment Experiences (Trade Lines with an (*) after the date are newly reported)						Account Status Days Beyond Terms					
Business Category	Date Reported	Last Sale	Payment Terms	Recent High Credit	Balance	Cur	1-30	31-60	61-90	91+	Comments
ACCT SVCS	06/2012		VARIED	\$174,600	\$0						
BLDG MATRL	07/2012	05/2012	CREDIT	\$1,100	\$300	100%					
CHEMICALS	04/2012	03/2010	NET 30	\$2,300	\$2,300	100%					
COMMUNICTN	04/2012		VARIED	\$58,900	\$58,900	75%	24%	1%			ACCTCLOSED
ELEC MFG	06/2012	06/2012	VARIED	\$5,000	\$0						SATSFTRY
FACTOR	05/2012*		VARIED		\$0						
FARM SUPPL	07/2012	01/2009	CREDIT		\$0						
FINCL SVCS	07/2012	03/2004	NET 30	\$500	\$0						
FINCL SVCS	07/2012	10/2011	REVOLVE	\$284,100	\$0						
FINCL SVCS	07/2012	06/2012	VARIED	\$9,600	\$1,100	100%					ACCTCLOSED
FOOD	04/2012		VARIOUS	\$29,400	\$7,600	100%					

Premier Profile - CROCKER INDUSTRIES, INC

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FOOD	07/2012		NET 21	\$137,400	\$51,200	100%			
FOOD DISTR	07/2012			+\$100,000	+\$100,000	65%	26%	9%	
FOOD DISTR	04/2012*		VARIED	\$8,400	\$8,400	100%			
FRGHT FWRD	04/2012*		OTHER	\$700	\$700	100%			
GENERAL	03/2012	02/2012	NET 15	\$900	\$400	100%			
GENERAL	06/2012		CONTRCT		\$0				
GIFTWARE	07/2012	12/2009	NET 30		\$0				CUST 6 YR
GIFTWARE	06/2012		CONTRCT	\$2,200	\$700	100%			
HARDWARE	06/2012	03/2012	CREDIT	\$300	\$0				
HEATING&A/C	06/2012		NET 30	\$379,300	\$1,700	100%			
MACHINERY	05/2012	05/2012	NET 30	\$7,300	\$400	100%			CUST 8 YR
MED SUPPLY	06/2012		VARIED	\$100	\$0				
NEWSPAPERS	03/2012	11/2008	NET 30	\$1,500	\$0				CUST 16 YR
OFFC SUPPL	07/2012	07/2012	NET 30	\$1,100	\$300	100%			CUST 26 YR
PACKAGING	06/2012		NET 30	\$77,500	\$73,500	100%			
PACKAGING	07/2012		NET 30		\$0				CUST 1 YR
PLUMBING	05/2012		NET30		\$0				CUST 9 YR
PLUMBING	05/2012		NET30		\$0				
PLUMBING	05/2012	05/2012	NET 10	\$132,500	\$52,300	91%	1%	8%	
PRNTG&PUBL	06/2012	09/2011	NET 20	\$400	\$0				
RENTALS	06/2012	05/2012	NET 30	\$4,900	\$4,900	70%	30%		
RENTALS	03/2012		NET 10		\$0				
RETL TRADE	06/2012	05/2012	CREDIT	\$300	<\$100	100%			
SAFTY PROD	04/2012		NET30		\$0				CUST 20 YR
TEMP HELP	06/2012	05/2012	NET 7	\$2,100	\$2,000	54%	21%	21%	4%
TELECOM	06/2012		NET 30	\$4,200	\$3,800	100%			
TOYS&GAMES	06/2012	01/2010	VARIED		\$0				
TRANSPORTN	07/2012		NET 15	\$400	\$0				
WAREHOUSE	07/2012		CREDIT		\$0				ACCTCLOSED
WHLSE TRAD	05/2012*		NET 30	\$5,000	\$700	100%			

## Trade Payment - Additional Trade Details

Payment Experiences												Account Status			
(Trade Lines with an (*) after the date are newly reported)												Days Beyond Terms			
Business Category	Date Reported	Last Sale	Payment Terms	Recent High Credit	Balance	Cur	1-30	31-60	61-90	91+	Comments				
ADVERTISING	08/2011		NET 30		\$0										
AIR TRANS	07/2009		NET 30		\$0						CUST 5 YR				
APPAREL	01/2012		OTHER	\$1,100	\$1,100		3%		97%						
AUTO RENTL	03/2012		NET 30	\$16,000	\$0										
BANK CARD	06/2012		REVOLVE	\$25,700	\$4,200	100%									
BLDG MATRL	05/2011	11/2000	CREDIT		\$0										
CHEMICALS	01/2011		NET 30		\$0										
CHEMICALS	05/2010		NET 30		\$0										
CRED CARD	07/2012	01/2009	REVOLVE		\$0										
CRED CARD	07/2012	01/2008	REVOLVE		\$0										
CRED CARD	07/2012	11/2009	REVOLVE		\$0										
CRED CARD	07/2012	12/2009	REVOLVE		\$0										
CRED CARD	08/2010		CONTRCT	\$7,600	\$0										
CRED CARD	12/2010		CONTRCT		\$0										

Premier Profile - CROCKER INDUSTRIES, INC

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CRED CARD	03/2012		CONTRCT		\$0		
CRED CARD	06/2012	03/2012	NET 30	\$5,200	\$0		ACCTCLOSED
CRED CARD	06/2012	06/2009	NET 30	\$13,700	\$0		ACCTCLOSED
ELEC SUPLR	01/2012		NET 30	\$200	\$200	100%	
FAB METALS	04/2011		NET 30		\$0		
FACTOR	09/2011		VARIOUS		\$0		
FACTOR	01/2010		NET 30		\$0		CUST 10 YR
FINCL SVCS	02/2011		NET PRX	\$7,000	\$800	100%	
FOOD	07/2010	06/2010	VARIED	\$500	\$500	100%	
FOOD DISTR	02/2011	02/2011	NET 7	\$400	\$200	100%	
FOOD EQUIP	09/2009	03/2001			\$0		
GENERAL	09/2009	08/2008	VARIED		\$0		
GENERAL	09/2010		CONTRCT	\$300	\$0		
GLASS	08/2011	06/2011	NET 30	\$300	\$0		
INDUS SUPL	01/2010	01/2002	NET 30	\$100	\$0		CUST 10 YR
INDUS SUPL	02/2011	09/2010	NET 30	\$600	\$0		CUST 28 YR
INDUS SUPL	02/2011	11/2010	NET 30	\$3,300	\$200	100%	CUST 12 YR
LEASING	07/2012		NET 10	\$3,300	\$2,400	6%	94%
MACH DISTR	04/2011	09/2010	1/10N30	\$1,600	\$0		CUST 32 YR
MANUFCTRNG	09/2011	08/2011	NET 30	\$7,600	\$200	100%	
MANUFCTRNG	07/2011	06/2011	NET 30	\$400	\$200	100%	
MISC MANUF	03/2011	03/2011	NET 30	\$3,400	\$300	100%	
OFFC SUPPL	10/2009	06/2000	CREDIT		\$0		ACCTCLOSED
PACKAGING	02/2012		NET 30	\$1,000	\$0		
PAPER DIST	05/2010	07/2005	NET 30		\$0		CUST 9 YR
PAPER DIST	05/2010	05/2010	NET 10	\$12,700	\$9,400	100%	CUST 25 YR
PLUMBING	12/2010	07/2002	NET30		\$0		
PRNTG&PUBL	05/2011		VARIED		\$0		
RETL TRADE	06/2010		VARIED		\$0		
TRANSPORTN	08/2011	04/2011	NET 15	\$53,200	\$0		
TRNS EQUIP	10/2010		NET 15		\$0		

## Legal Filings

## Tax Liens

File Date	Filing Type	Status	Amount	Filing Number	Jurisdiction
09/19/2011	Federal Tax Lien	Released	\$63,600	FTL11223445	MARICOPA COUNTY SUP CT
Filed by: INTERNAL REVENUE SERVICE					
06/21/2010	Federal Tax Lien	Filed	\$63,600	FTL11223445	MARICOPA COUNTY SUP CT
Filed by: INTERNAL REVENUE SERVICE					
08/04/2008	State Tax Lien	Released	\$35	20085099232	MARICOPA COUNTY RECORDER
Filed by: STATE OF ARIZONA					
05/01/2008	State Tax Lien	Filed	\$35	200885092141	MARICOPA COUNTY RECORDER
Filed by: STATE OF ARIZONA					
04/04/2008	State Tax Lien	Filed	\$45,076	08JG013382	CLARK COUNTY RECORDER OF DEEDS
Filed by: STATE OF NEVADA					
02/14/2007	State Tax Lien	Filed	\$13,226	2007148924	MARICOPA COUNTY RECORDER
Filed by: STATE OF ARIZONA					

Premier Profile - CROCKER INDUSTRIES, INC

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Judgments					
File Date	Plaintiff	Status	Amount	Filing Number	Jurisdiction
04/13/2006	MAVALINA PRODUCE	Filed	\$3,000	20060000003	PHOENIX JUST COURT

Uniform Commercial Code (UCC) Filings						
UCC Filing Summary						
Date Range	Year	Cautionary UCCs **	Total Filed	Released / Termination	Continuous	Amended / Assigned
JUL - PRESENT	2012					
JAN - JUN	2012	1	6			
JUL - DEC	2011		5	3		
JAN - JUN	2011	1	4	1		
JUL - DEC	2010		1			
PRIOR TO JUL	2010	3	9		1	
Total		5	25	4	1	0

\*\* Cautionary UCC Filings include one or more of the following collateral:  
Accounts, Accounts Receivables, Contract Rights, Hereafter Acquired Property, Inventory, Leases, Notes Receivable or Proceeds.

UCC Details	
<p><b>UCC FILED Date:</b> 06/29/2012  <b>Filing Number:</b> 201100000123  <b>Jurisdiction:</b> ARIZONA SEC OF STATE  <b>Secured Party:</b> STAGE COACH DIST INC AZ            PHOENIX 85012 118 NW 232ND STREET</p> <p><b>UCC FILED Date:</b> 05/09/2012  <b>Filing Number:</b> 201100000311  <b>Jurisdiction:</b> ARIZONA SEC OF STATE  <b>Secured Party:</b> STAGE COACH DIST INC AZ            PHOENIX 85012 118 NW 232ND STREET</p> <p><b>UCC TERMINATED Date:</b> 02/13/2012  <b>Filing Number:</b> 201014561234  <b>Original Filing Date:</b> 11/22/2011  <b>Original Filing Number:</b> 200914751261  <b>Original Filing State:</b> AZ  <b>Jurisdiction:</b> ARIZONA SEC OF STATE  <b>Secured Party:</b> FOREMOST SPIRITS CORP AZ            SEDONA 86339 5983 MESA VIEW CIR</p> <p><b>UCC FILED Date:</b> 01/03/2012  <b>Filing Number:</b> 2012 1144303  <b>Jurisdiction:</b> SEC OF STATE DELAWARE  <b>Secured Party:</b> BMS CREDIT LLC NEW YORK 10030            1 NORTH GATTLE DRIVE  <b>Collateral:</b> EQUIP, AFTER ACQUIRED PROP, UNDEFINED</p> <p><b>UCC FILED Date:</b> 11/22/2011  <b>Filing Number:</b> 201140005983  <b>Jurisdiction:</b> ARIZONA SEC OF STATE  <b>Secured Party:</b> FOREMOST SPIRITS CORP AZ            SEDONA 86339 5983 MESA VIEW CIR</p>	<p><b>UCC FILED Date:</b> 05/16/2012  <b>Filing Number:</b> 201206543914  <b>Jurisdiction:</b> SEC OF STATE AZ  <b>Secured Party:</b> COYOTE GREETINGS INC AZ            SCOTTSDATE 85255 12074 RIVERVIEW TER</p> <p><b>UCC FILED Date:</b> 04/27/2012  <b>Filing Number:</b> 201248128539  <b>Jurisdiction:</b> SEC OF STATE AZ  <b>Secured Party:</b> MONSOON STATE BANK AZ            MESA 85202 483 COLLEGE PARK DR</p> <p><b>UCC FILED Date:</b> 01/30/2012  <b>Filing Number:</b> 201231754131  <b>Jurisdiction:</b> SEC OF STATE AZ  <b>Secured Party:</b> MONSOON STATE BANK AZ            MESA 85202 483 COLLEGE PARK DR</p> <p><b>UCC FILED Date:</b> 12/14/2011  <b>Filing Number:</b> 201154918532  <b>Jurisdiction:</b> ARIZONA SEC OF STATE  <b>Secured Party:</b> IWIN FOODS, LLC ID            IDAHO FALLS 83401 125 CANYON FORT DR</p> <p><b>UCC FILED Date:</b> 11/14/2011  <b>Filing Number:</b> 201151904321  <b>Jurisdiction:</b> ARIZONA SEC OF STATE  <b>Secured Party:</b> IWIN FOODS, LLC ID            IDAHO FALLS 83401 125 CANYON FORT DR</p>

[View Additional UCC Details](#)

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## Commercial Finance Relationships

## Banking Relationships

Financial Institution: DESERT NATIONAL BANK  
 Address: 45 S SONORA BREEZE PHOENIX AZ 85012  
 Phone: (602) 520-1100  
 Account Type: UNDISCLOSED  
 Date Opened: 12/20/2011  
 Account Rating: NO COMMENT AS OF 06/16/2012

## Additional Business Facts

## Corporate Registration

THE FOLLOWING INFORMATION WAS PROVIDED BY THE STATE OF ARIZONA.

State of Origin: AZ  
 Date of Incorporation: 04/20/2011  
 Current Status: Active  
 Business Type: Institutions - Unknown  
 Charter Number: 665433

## Competitors

OMNI FOODS, INC

## Corporate Linkage

Business Name	Location	BIN
The inquired upon business, CROCKER INDUSTRIES, INC, is the Ultimate Parent		
CROCKER INDUSTRIES, INC	100 MAIN ST - PHOENIX AZ	312845017
Subsidiaries of the inquired upon business:		
ABC COMPANY INC	478 ANTON BLVD - COSTA MESA, CA	862731479
FOOD, INC	26843 LONE STAR WY - MCKINNEY, TX	394021789
Branches of the inquired upon business:*		
CROCKER INDUSTRIES, INC	101 1ST AVENUE - MCKINNEY, TX	378655532

## Inquiries

## Summary of Inquiries

Business Category	JUL12	JUN12	MAY12	APR12	MAR12	FEB12	JAN12	DEC11	NOV11
ADV TV				1					
BUREAU				1					
CREDITUNION								1	
FACTOR			1						
HOUSEWARES						1			
TELECOM					1				
TRANSPORTN	1						1		
UTILITY					1				
Totals	1			3	2	1	1	1	

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Corporate Financial Information			
Balance sheet for fiscal year ending: DEC 31 Data current through: 12/31/2011 (\$ Thousands)			
	2011	2010	2009
Cash and equivalent	57,730	17,803	13,606
Receivables - net	26,043	19,857	23,045
Inventory	23,526	25,920	31,087
Other current assets	12,306	13,344	12,522
<b>Total current assets</b>	<b>119,605</b>	<b>76,924</b>	<b>80,260</b>
Fixed assets - net	900,878	961,974	1,002,692
Investments	27,620	23,032	15,936
Other assets	46,218	47,227	48,760
<b>Total assets</b>	<b>1,094,321</b>	<b>1,109,157</b>	<b>1,147,648</b>
Debt due in 1 year	13,571	40,905	93,904
Notes payable	0	0	0
Accounts payable	30,418	29,322	32,220
Taxes payable	10,793	8,708	9,867
Other current liabilities	116,330	114,521	109,814
<b>Total current liabilities</b>	<b>171,112</b>	<b>193,456</b>	<b>245,805</b>
Long term debt	135,716	149,287	176,192
Other liabilities	123,383	128,257	127,945
Net worth	664,110	638,157	597,706
<b>Total liab. and net worth</b>	<b>1,094,321</b>	<b>1,109,157</b>	<b>1,147,648</b>
Operating statement for fiscal year ending: APR 29 Data current through: 04/29/2011 (\$ Thousands)			
	2011	2010	2009
Net sales	1,676,906	1,726,804	1,750,512
Cost of goods sold	509,849	516,667	537,085
Gross income on sales	1,167,057	1,210,137	1,213,427
Expenses	1,087,384	1,113,811	1,197,366
Pre-tax income	79,673	96,326	16,061
Taxes	25,510	25,998	21,207
After tax income	54,163	70,328	-5,146
Extraord. inc. & discont'd ops	0	0	0
Net income	54,163	70,328	-5,146
Critical data and ratios for fiscal year ending: APR 29 Data current through: 04/29/2011 (\$ Thousands)			
	2011	2010	2009
Net worth	664,110	638,157	597,706
Net working capital	-51,507	-116,532	-165,545

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Current ratio (times)	0.7	0.4	0.3
% Total debt to n.w.	64.8	73.8	92.0
% Current debt to n.w.	25.8	30.3	41.1
% After tax inc. to n.w.	8.2	11.0	-0.9
% After tax inc. to net sales	3.2	4.1	-0.3
Net sales to inventory (times)	71.3	66.6	56.3
CGS to inventory (times)	21.7	19.9	17.3
Avg. days sales outstanding (days)	5.7	4.2	4.8

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End of report

1 of 1 report

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**Kroll Factual Data****BUSINESS**  
INSIGHT**Sample Business  
Insight Report**

FACTUAL DATA CORP, 5200 HAHNS PEAK DRIVE LOVELAND, CO 80538 970-663-5700 OR 800-929-3400

Name and Address of Requester: <b>BUSINESS INSIGHT SERVICES</b> <b>5200 HAHNS PEAK DRIVE</b> <b>LOVELAND, CO 80538</b>	FD Client Code: <b>0662-SAMPLE</b>	Report ID: <b>40662 BI 0000 0856</b>	
	Date Requested: <b>02/03/2004</b>	Date Completed: <b>02/03/2004</b>	Charges: <b>\$0.00</b>

**COMPANY IDENTIFICATION - as requested**

Company Name: <b>BUSINESS INSIGHT ENTERPRISES</b>			Tax Identification Number: <b>741111111</b>
Doing Business As:			Type of Business:
Street Address: <b>5100 ANYWHERE ST</b>	City: <b>METROPOLIS</b>	State: <b>CA</b>	Zip Code: <b>89999</b>
Web Address:	Telephone: <b>800-999-0101</b>	Market Demographic:	

**OFAC Compliance**

Business input name checked. No exact match found on the OFAC list

**COMPANY IDENTIFICATION - as reported**

Company Name: <b>BUSINESS INSIGHT ENTERPRISES</b>			
Street Address: <b>5100 ANYWHERE ST</b>	City: <b>METROPOLIS</b>	State: <b>CA</b>	Zip Code: <b>89999</b>
Telephone Number: <b>800-999-0101</b>	SIC Code: <b>7011</b>	Date Profile Established: <b>2001-03</b>	
Business Description based on SIC Code: <b>BUSINESS CONSULTING FIRMS</b>			

**COLLECTION RECORDS**

Account Status	Placed for Collection by	Telephone	Date Placed for Collection	Date Closed	Amount Placed for Collection	Amount Paid
Uncollected	BROWN & JOSEPH	8888299997	10/2002	11/2002	\$227	\$0
Uncollected	BROWN & JOSEPH	8888299997	10/2002	03/2003	\$23028	\$0
Uncollected	VENGROFF, WILLIAMS & ASSOC.	9413635200	11/2002	03/2003	\$896	\$0

**PUBLIC RECORD FILINGS**

TAX LIEN	Date Filed: 09/2002		Document Number: 87309278A		Amount: \$20,409			
	Jurisdiction: LARIMER COUNTY			Status: ACTIVE				
JUDGMENT	Date Filed: 04/2001		Document Number: 7639710		Amount: \$5,500			
	Jurisdiction: ORANGE COUNTY		Status: SATISFIED		Plaintiff: STEVE JONES			
BANKRUPTCY	Date Filed: 08/1999		Location: ORANGE COUNTY		Business Owner: EDWARD SAMPLETON		Document Number: 672510-A1	
	Status: RELEASED		Asset Amount: \$125,800		Liability Amount: \$150,000		Exempt Amount: \$0	

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EXECUTIVE SUMMARY			
Industry Description: BUSINESS CONSULTING FIRMS			
Days Beyond Terms As Of 02/03/2004: 6	Predicted Days Beyond Terms For 20040331: 6		Days Beyond Terms Norms: Industry: 006 All Industry: 009
Days Beyond Terms Based on Current Payment Behavior			
This Business's Range: 0-15 Days (Low Risk) 16-50 Days (Potential Risk) 51-90 Days (Probable Risk) 91+ Days (Credit Risk)			
6 Month Account Balance Range: \$2100 - \$7300	Current Total: \$6000	High Credit Extended: \$13200	Median Credit Extended: \$650
Most Frequent Industry Purchasing Terms: NET 30, 2/10N30, 0000000	Industry Payment Comparison: Has paid sooner than 50% of related firms		Payment Trend Indication: Stable

TRADELINE INFORMATION ( * indicates newly reported tradeline)								
AIR TRANS	Reported 12/2003	High Balance	Current	1-30 Days	31-60 Days	61-90 Days	91+ Days	Account Balance
	Last Activity 01/2004	Recent High Credit <b>\$300</b>	88%	10%	0%	0%	2%	\$0
	Terms of Payment NET 30	Comments						
CELLUL/PAG	Reported 11/2003	High Balance	Current	1-30 Days	31-60 Days	61-90 Days	91+ Days	Account Balance
	Last Activity 11/2003	Recent High Credit <b>\$200</b>	0%	0%	0%	0%	0%	\$0
	Terms of Payment NET 30	Comments						
COMPUTERS	Reported 01/2004	High Balance	Current	1-30 Days	31-60 Days	61-90 Days	91+ Days	Account Balance
	Last Activity	Recent High Credit <b>\$0</b>	0%	0%	0%	0%	0%	\$0
	Terms of Payment NET 30	Comments						
ELEC SUPLR	Reported 01/2004	High Balance	Current	1-30 Days	31-60 Days	61-90 Days	91+ Days	Account Balance
	Last Activity	Recent High Credit <b>\$500</b>	0%	0%	0%	0%	0%	\$0
	Terms of Payment VARIED	Comments						

ADDITIONAL PAYMENT HISTORY								
AIR TRANS	Reported 10/2002	High Balance	Current	1-30 Days	31-60 Days	61-90 Days	91+ Days	Account Balance
	Last Activity	Recent High Credit <b>\$&lt;100</b>	0%	0%	0%	0%	0%	\$0
	Terms of Payment VARIED	Comments						
AIR TRANS	Reported 05/2003	High Balance	Current	1-30 Days	31-60 Days	61-90 Days	91+ Days	Account Balance
	Last Activity 04/2002	Recent High Credit <b>\$0</b>	0%	0%	0%	0%	0%	\$0
	Terms of Payment NET 30	Comments SATSFTRY						
BLDG MATRL	Reported 09/2001	High Balance	Current	1-30 Days	31-60 Days	61-90 Days	91+ Days	Account Balance
	Last Activity	Recent High Credit <b>\$0</b>	0%	0%	0%	0%	0%	\$0
	Terms of Payment VARIED	Comments						

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PAYMENT TOTALS							
	Total High Credit	Total Account Balances	Number of Tradelines	Current	31-60 Days	61-90 Days	91+ Days
Newly Reported Tradelines	\$0	\$0	0	0%	0%	0%	0%
Continuously Reported Tradelines	\$17600	\$6000	11	63%	0%	0%	0%
Combined Tradelines	\$17600	\$6000	11	63%	0%	0%	0%

PAYMENT TRENDS (Based on Continuously Reported Tradelines)									
	Industry			Business					
As of Date	Current	DBT	DBT	Balance	Current	1-30 Days	31-60 Days	61-90 Days	91+ Days
01/2004	85	6	5	\$2100	65%	35%	0%	0%	0%
12/2003	85	5	8	\$2900	46%	54%	0%	0%	0%
11/2003	86	5	1	\$3500	95%	5%	0%	0%	0%
10/2003	85	6	0	\$0	0%	0%	0%	0%	0%
09/2003	82	7	35	\$7300	14%	11%	75%	0%	0%
08/2003	83	6	13	\$6400	12%	88%	0%	0%	0%

PAYMENT HISTORY - QUARTERLY AVERAGES								
Quarter Within Year	Days Beyond Terms	Balance	Current	1-30 Days	31-60 Days	61-90 Days	91+ Days	
Current - 2003	4	\$2800	72%	28%	0%	0%	0%	
3rd - 2003 (Jul - Sep)	0	\$0	0%	0%	0%	0%	0%	
2nd - 2003 (Apr - Jun)	0	\$3100	100%	0%	0%	0%	0%	
1st - 2003 (Jan - Mar)	11	\$1200	26%	74%	0%	0%	0%	
4th - 2002 (Oct - Dec)	3	\$2600	78%	22%	0%	0%	0%	

BANK RELATIONSHIPS			
Institution Name:	WELLS FARGO		Institution Type: BANK
Balance Range:	\$5000-\$25000		Number of Figures in Balance: 5
Profile Date:	09/2001	Open Date:	10/1998

INSURANCE BOND RELATIONSHIPS			
Bonding Company:	STATE FARM	Bond Type:	INSURANCE
Address:	2208 INSURANCE LANE METROPLIS CA 98076		
Phone:	555-321-0987		
Number of Figures in Balance:	\$12000	Profile Date:	08/2000
Open Date:	01/1994	Close Date:	

LEASING RELATIONSHIPS			
Leasing Company:	JOHN DEERE LEASING	Origination Date:	03/1989
Original Lease Amount:	\$150000		
Lease Product Type:	EQUIPMENT	Lease Term:	10 YEARS
Payment Interval:	MONTHLY		
Current Amount Due:	\$450	Amount of Payments Overdue:	\$150
Remaining Balance:	\$75500		Number of Late Payments:
			8

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DEMOGRAPHIC INFORMATION				
Primary SIC Code: <b>7011</b>	Primary SIC Code Description: <b>BUSINESS CONSULTING SERVICES</b>		Secondary SIC Code: <b>7111</b>	Secondary SIC Code Description: <b>CREDIT REPORTING AGENCY</b>
Date Founded: <b>12/01/2004</b>	Number of Employees: <b>100</b>	Sales Revenue: <b>\$1,500,000</b>	Years In Business: <b>2</b>	Ownership: <b>PUBLIC</b>

KEY PERSONNEL			
Title: <b>PRESIDENT</b>	First Name: <b>EDWARD SAMPLETON</b>	Middle Initial: <b>T</b>	Last Name: <b>SAMPLETON</b>
Title: <b>VICE PRESIDENT</b>	First Name: <b>ANDREW</b>	Middle Initial: <b>A</b>	Last Name: <b>TESTCASE</b>

UCC Filings			
Filing Number: <b>0002317651</b>	Date Filed: <b>03/07/2005</b>	Action: <b>FILED</b>	Jurisdiction: <b>SEC OF STATE CONNECT</b>
Secured Party: <b>NEWBURY FINANCING, INC. MA NEWTOWN 02459 7 WELLS AVENUE</b>			
Filing Number: <b>0002317654</b>	Date Filed: <b>03/07/2005</b>	Action: <b>FILED</b>	Jurisdiction: <b>SEC OF STATE CONNECT</b>
Secured Party: <b>THE RAYMOND C. GREEN TRUST MA BOSTON 02199 111 HUNTINGTON AV</b>			
Filing Number: <b>0002317656</b>	Date Filed: <b>03/07/2005</b>	Action: <b>FILED</b>	Jurisdiction: <b>SEC OF STATE CONNECT</b>
Secured Party: <b>RODMAN FINANCING CORP. MA BOSTON 02199 111 HUNGTINGTON AVENUE</b>			
Filing Number: <b>2317651</b>	Date Filed: <b>03/07/2005</b>	Action: <b>FILED</b>	Jurisdiction: <b>SEC OF STATE CONNECT</b>
Secured Party: <b>NEWBURY FINANCING, INC. MA NEWTON CENTER 02459 7 WELLS AVENUE</b>			
Collaterals: <b>UNDEFINED, EQUIP, FURN &amp; FIX, AFTER ACQUIRED PROP, REAL PROPERTY</b>			
Filing Number: <b>2317654</b>	Date Filed: <b>03/07/2005</b>	Action: <b>FILED</b>	Jurisdiction: <b>SEC OF STATE CONNECT</b>
Secured Party: <b>THE RAYMOND C. GREEN TRUST MA BOSTON 02199 111 HUNTINGTON AV</b>			
Collaterals: <b>UNDEFINED, FURN &amp; FIX, EQUIP, AFTER ACQUIRED PROP, REAL PROPERTY</b>			
Filing Number: <b>2317656</b>	Date Filed: <b>03/07/2005</b>	Action: <b>FILED</b>	Jurisdiction: <b>SEC OF STATE CONNECT</b>
Secured Party: <b>RODMAN FINANCING CORP. MA BOSTON 02199 111 HUNTINGTON AVENUE</b>			
Collaterals: <b>UNDEFINED, AFTER ACQUIRED PROP, FURN &amp; FIX, EQUIP, REAL PROPERTY</b>			
Filing Number: <b></b>	Date Filed: <b>03/07/2005</b>	Action: <b>TERMINATED</b>	Jurisdiction: <b>SEC OF STATE CONNECT</b>
Secured Party: <b>ROCKVILLE BANK</b>			

CORPORATE FILING INFORMATION			
Governing Authority: <b>CALIFORNIA SECRETARY OF STATE</b>			
Company Name: <b>BUSINESS INSIGHT ENTERPRISES</b>		Registered Agent:	
Charter Number: <b>1119199792</b>	Date Incorporated: <b>12/01/1987</b>	Status: <b>ACTIVE</b>	Detail: <b>IN GOOD STANDING</b>
Principal Address: <b>5100 ANYWHERE ST METROPOLIS CA 89999</b>			

INQUIRY SUMMARY									
Business Category	SEPT04	AUG04	JUL04	JUN04	MAY04	APR04	MAR04	FEB04	JAN04
CREDIT CARD	1	1	0	0	0	1	0	0	0

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FLOOR COVERING	0	3	0	0	2	3	0	1	3
Total Inquiries	1	4	0	0	2	4	0	1	3

**INFORMATION SOURCES**

Experian Commercial Relations  
 PO Box 6230  
 Orange, CA 92612  
 phone: 888.211.0728  
 fax: 714.830.2903

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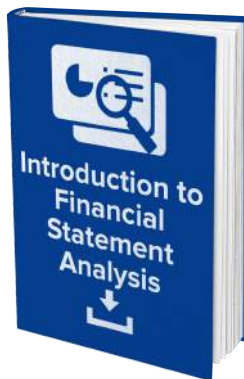


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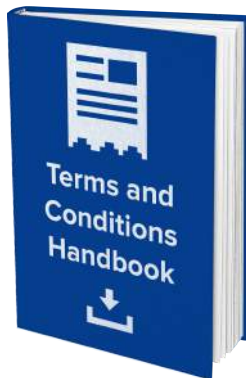
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